

Worksheet

Dealership Name			Lessee's Nar	me				Additional Lessee's Name				
Lease Term Mileage Allowance		Lessee's Address					Additional Lessee's Address					
Odometer Reading		City		State	Zip Co	ode	City		State	Zip Code		
	e Car (Must Show)					_	T	1		·		
New/Used Yea	r Make/Model			Type (SE, L	X, etc.)	Body Style	No. of Cyl.	Vin. Number	r			
Equipped with:	☐ Automatic Tran☐ Comp. Disc.] Air Cond.] Tilt	□ Pow	er Steerin	· ·	ower Brakes ower Locks			D Player ower Seat	☐ CD Changer ☐ Rear Defogger	
	☐ Sunroof ☐ Custom Roof		Leather Roof Rack		/ Wheels	□т					_3 sp,4 sp,5 sp.	
1. MSRP (MF	RM)											
2.												
3.												
4. SELLING	PRICE		Must Include Negative E			Negative E	quity, if any					
5. PLATES F	EE	(+)			\$Ø If Paid Up Front							
5A. ACQUISIT	ION FEE	(+)										
6. BALANCE		(=)										
7. CASH DO	WN	(-)										
8. TRADE E (not trade	QUITY allowance)	(-)			If Ne	egative Ed	quity, Entry	is Zero	Plea	ase Com	nplete	
9. TAX ON C	ASH DOWN	(+)			Tax	Rate	%		Annual Mileage	Allowance		
10. BALANCE		(=)							Cents Per Exce			
11. EXT. WAR	RANTY	(+)							Adjusted MSRF	\$		
12. BALANCE		(=)										
13. CREDIT IN	NSURANCE	(+)							PAYMENT I	DUE AT LEA	ASE SIGNING	
14. BALANCE		(=)			Fina	l Capitaliz	zed Cost		35. CASH DOW	/N		
15. RESIDUA	L				Puro	hase Opt	tion Price		36. TRADE EQ	UITY (+	+)	
			PAYMENT	CALCULAT	IONS				TOTAL	(=	=)	
16. MO. DEPF	RECIATION				Line	(12-15) ÷	- Term		37. SEC. DEPC	`	+)	
17. MO. FEES	3	(+)			Line	(12+15)	x Money Fa	actor	37A. PLATE FEE (CCR Tax) (- (+)	
18. SUB TOTAL (=)		(=)			Line	Line 16 + 17			38. 1ST PAYMENT (+)			
19. MO. CL, A&H (DEPR.) (+)		(+)			Line	Line 13 ÷ Term			TOTAL DUE (=)			
20. MO. CL, A&H (FEES) (+)		(+)				Line 13 x Money Factor			DEALER DRAFT CALCULATION			
21. BASE PAY	/MENT	(=)			Line	18 + 19 -	+ 20		Line 14			
22. MO. USE	TAX	(+)			Tax	Rate	_% x Line 1	8	LUX Tax	(-	-)	
23. TOTAL MO	D. PAYMENT	(=)			Line	21 + 22			Line 5A	(-	-)	
24. TOTAL OF	PAYMENTS	(=)			Line	23 x Terr	n		Line 37	(-	-)	
25. TOTAL OF	USE TAX				Line	22 x term	า		Line 38 (Unless I	Deferred) (-)	
26. OFFICIAL	FEES & TAXES				Line	9+25+37	A+Annual R	egistrations	DRAFT AMOUN	Γ (=	=)	
Questions? Please call your rep:						Additional Allowance Per Year Calculation - New or Used						
John Goman					Annual Allowance Desired - Annual Allowance = Excess/Year							
John Goman Patti Zander					Excess/Year x Number Years = Total Excess Miles							
Linda Vance					Total Excess Miles x Cents/Mile = Residual Adjustme			•				
Bruce Craker						Dec. C.L						
							Le	ev. C.L				
Fax:												
One dis Amelias			800-2					al Ins. Prem				
Credit Analyst:			262-797-3835						ate Money Factor –			
							Cı	ustomer Mo	ney Factor –			

RESIDUAL CALCULATION

		PAGE NO. BOOK	DATED RESIDUAL	TERM
	NEW CAR			
	Invoice MSRP		\$	
	List Each (Allow		talled Optional Ed	
			wable Dealer in	
		ai and Allowabie e Residual valu	e Amounts to the.	e WSKP
	1		+	
			+ +	
	4		+	
			+ +	
			+	
	Adjusted MSRF	1	\$	
	ALG Book Resi Residual Value	dual Percent	X	
		uct	\$	
			- \$	
	Excess Mileage Deduct	X	¢ = \$	
	New Car Resido			
	new Car Residu	uai value rotai	Φ	
		PAGE NO. BOOK	DATED DECIDINA	TERM
		PAGE NO. BOOK	DATED RESIDUAL	TERW
	USED CAR	Residu	ual	CRV
Base Residual		\$	\$	
Option Adds/Deducts — Must be	e in current ALG BOOK			
		Φ.	\$	
		Φ.		
		•		
		\$	\$	
		\$	\$	
Total		\$	\$	
leage adjustment om current ALG book: CRV	X % =	± \$		
Excess mileage deduction:	x	= \$		
Residual Value:		\$		
5 Residual Adjustment if CRV i	is <u>LESS</u> than \$25,000			
Residual (4) _	X 105%			
		ไกร	l Residual	