

## **Residual Values**

Published residual values assume vehicles are in “**AVERAGE**” condition at lease termination. Not included are abnormal wear & tear and the direct expense of terminating a vehicle, including a completed condition report and storing or moving the vehicle until it is sold. If the lease or loan contract does not include a termination fee for this direct expense then the residual value should be reduced.

The residual values shown in this guide should not be used for the following:

- 1) Vehicles not originally sold in the United States or vehicles not originally sold through factory authorized distributors (Gray Market).
- 2) Emergency, municipal, or law enforcement vehicles.
- 3) Delivery vehicles or taxi cabs.
- 4) Modified, customized or racing equipped vehicles.
- 5) Rental vehicles.
- 6) Five or more similar vehicles leased or sold to a single entity and terminating within 60 days of one another.

## Sample Page

		Lease Term				
HONDA		24	36	48	60	MRM
<b>PRELUDE (Group 4)</b>						
1 BB6*4	2d Coupe	62	55	49	44	24700
2 BB615	2d Coupe SH deduct w/o AutoTran (ex 2)	62 3	56 3	50 2	46 2	26200
Factory Model Number	Applicable add/deducts with exceptions	Residual Value Percentage		Maximum Residualized MSRP		

An asterisk (\*) represents a "wild card" designation. The number or letter in this position varies depending on optional equipment (i.e., automatic transmission, sunroof, etc.).

## MRM™ Maximum Residualized MSRP

The "MRM" represents the maximum dollar MSRP that should be used when applying our Residual Value Percentages. It is possible that a manufacturer's Gross MSRP (before any discounts) may exceed the ALG MRM. The "MRM" has been developed to ensure that vehicles do not become "over accessorized" and create an unreasonable risk of retaining the predicted Residual Value. It is equivalent to the ALG Dollar Guide calculation with every listed option included.

## How to Calculate a Residual Value

Locate the vehicle to be financed. Multiply the GROSS Manufacturer's Suggested Retail Price, before any discounts, by the percentage shown in this guide. Certain dealer installed options can be added to the MSRP for residual calculation. See page 8 for more information.

$$\text{MSRP} \times \% = \text{Residual Value}$$

If there is no established MSRP (i.e., Ford Trucks) then:

$$\text{Factory Invoice} \times 115\% = \text{MSRP}$$

## Typical Lease Calculation

Term .....	36 Month
Manufacturer's Suggested Retail Price .....	\$20,000
Capitalized Cost (Selling Price) .....	\$19,000
Residual.....	\$10,000

Capitalized Cost	19,000
Residual Value	<u>- 10,000</u>
Total Depreciation	= 9,000

Monthly Depreciation (total depreciation ÷ term)	250.00
Monthly Lease Fee (.00400 × (19,000 + 10,000))	<u>+ 116.00</u>
Monthly Rent	366.00
Tax 6% (if applicable)	<u>21.96</u>
<b>Total Monthly Rent</b>	<b>387.96</b>

## Monthly Interest Formula

(Shown as Monthly Lease Fee above)

Following is the formula to determine how many dollars of interest are needed monthly to attain the yield shown:

	<b>Money Factor</b>	<b>Yield*</b>
(Cap Cost + Residual)	x .00325	7.8%
(Cap Cost + Residual)	x .00350	8.4%
(Cap Cost + Residual)	x .00375	9.0%
(Cap Cost + Residual)	x .00400	9.6%
(Cap Cost + Residual)	x .00425	10.2%
(Cap Cost + Residual)	x .00450	10.8%
(Cap Cost + Residual)	x .00475	11.4%
(Cap Cost + Residual)	x .00500	12.0%
(Cap Cost + Residual)	x .00525	12.6%* The

Yield will vary slightly depending on the length of the lease.

## **Dealer Installed Optional Equipment**

Front Air Conditioning is the only dealer installed option which may be included in the MSRP for residual value calculation. Add the dealer's suggested retail price to the MSRP on the vehicle before multiplying by the appropriate percentage.

### **Max Amount**

Air Conditioning (*Front only*) 900

The "Maximum Amount" for Air Conditioning may be added to the MSRP as long as the final MSRP does not exceed the MRM.

In the event that there is no dealer suggested retail price, use the dealer cost plus 15%.

## **Residuals For Van Conversions**

- 1) Conversion van residuals will be based solely on the value of the van without the conversion package.
- 2) Adjustments for low mileage and/or the North Shore Bank enhancement/action programs can be applied. See enhancement/action section on inside cover of the residual guide.

**Terms:**

**FACTORY MODEL NUMBERS** - This is the factory designated model number. An asterisk (\*) indicates a wild card designation. A number or letter found in this position will vary depending on optional equipment (i.e., transmission, sunroof, etc.).

**FINV** (Factory Invoice) – The Dealer cost of the vehicle and all the equipment shown for each car listed. It includes the destination charges (freight) and dealer holdback (if applicable).

**MILEAGE** – To adjust a residual for excess mileage use the "Mileage Adjustment Chart".

**MONEY FACTOR** – The factor used to create the desired monthly interest charge. Add the Capitalized Cost (MSRP) and Residual Value together and multiply by the appropriate factor. This formula comes close to creating a consistent yield on each lease.

**MSRP** – The gross manufacturer's suggested retail price before any optional equipment package discounts plus the destination charge (freight). If an optional equipment package is shown on the vehicle then the package price is included in the MSRP.

**OPTION PACKAGE** – As a general rule, ALG™ adds an optional equipment package to the vehicle if it is included on the majority of the vehicles being built. The package price is included in the gross MSRP.

**RESIDUAL VALUE** – An estimate of the value of the vehicle at the end of the lease. All residual values include factory installed standard equipment. Vehicles are assumed to be in "average condition" wholesale value.

### Mileage Adjustments (Lease Inception)

Residual Values are based on **15,000** miles per year. Use the mileage chart below to adjust the residual value for a low mileage lease and/or miles on the car at lease inception.

Mileage Adjustment Chart

Mileage At Lease Inception	Terms				
	24mo	36mo	48mo	60mo	All Terms
	Yearly Mileage Allowance				
0 - 500	12000	12000	12000	12000	15000
501 - 3000	0.9%	1.4%	1.8%	2.3%	0.0%
3001 - 6000	0.5%	1.0%	1.4%	1.9%	-0.7%
6001 - 9000	0.0%	0.7%	1.3%	2.0%	-1.3%
9001 - 12000	-0.7%	0.0%	0.7%	1.3%	-2.0%
12001 - 15000	-1.3%	-0.7%	0.0%	0.7%	-2.6%
	-2.0%	-1.3%	-0.7%	0.0%	-3.3%

Example: Vehicle has 6,000 miles at lease inception. Customer plans to drive 15,000 miles per year. Multiply MSRP (including factory adds) by 1.3% and subtract from residual value.

**2021 New Models**

<b>KIA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>SELTOS 2WD</b>					
1 4dr Wgn S 2.0L (K2232)	<b>55</b>	<b>51</b>	<b>46</b>	<b>37</b>	23400
<b>SELTOS AWD</b>					
1 4dr Wgn LX 2.0L (K2422)	<b>55</b>	<b>51</b>	<b>47</b>	<b>38</b>	23200
2 4dr Wgn S 2.0L (K2432)	<b>58</b>	<b>53</b>	<b>48</b>	<b>39</b>	24900
3 4dr Wgn S 1.6T (K4432)	<b>58</b>	<b>54</b>	<b>48</b>	<b>39</b>	26900
4 4dr Wgn EX 2.0L (K2442)	<b>62</b>	<b>57</b>	<b>51</b>	<b>42</b>	26500
5 4dr Wgn SX 1.6T (K4482)	<b>63</b>	<b>57</b>	<b>51</b>	<b>42</b>	29800

## 2020 New Models

## 2020 New Models

<b>ACURA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**ILX**

1 4dr Sdn 2.4L (DE2F3LJW)	53	47	41	34	27200
2 4dr Sdn 2.4L Premium (DE2F7LJNW)	55	48	42	35	29100
3 4dr Sdn 2.4L Premium & A-Spec (DE2F8LJW)	53	47	41	34	31100
4 4dr Sdn 2.4L Tech (DE2FLKJNW)	54	48	41	35	31000
5 4dr Sdn 2.4L Tech & A-Spec (DE2FLKJW)	53	46	40	34	33100

**TLX**

1 4dr Sdn (UB1F3LJW)	46	41	36	29	34100
2 4dr Sdn Tech (UB1F5LKNW)	47	42	36	29	37800
3 4dr Sdn Tech A-Spec (UB1F6LKJW)	48	42	37	30	40500
4 4dr Sdn V6 (UB2F3LJW)	47	42	36	29	37300
5 4dr Sdn V6 Tech (UB2F4LKNW)	48	42	37	30	41200
6 4dr Sdn V6 Tech A-Spec (UB2F6LKJW)	48	42	37	30	43900
7 4dr Sdn V6 AWD (UB3F3LJW)	49	44	38	31	39300
8 4dr Sdn V6 Tech AWD (UB3F4LKNW)	49	44	38	31	43200
9 4dr Sdn V6 Tech A-Spec AWD (UB3F6LKJW)	51	45	39	31	45900
10 4dr Sdn V6 Advance (UB3F8LKNW)	48	43	37	30	47000
11 4dr Sdn PMC Edition (UB3F8LKPW)	48	42	37	30	51000

**RLX**

1 4dr Sdn Tech (KC1F5LJW)	41	33	27	20	56000
2 4dr Sdn Hybrid Advance (KC2F9LJW)	42	34	28	21	63000

**RDX**

1 4dr Wgn (TC1H3LJNW)	56	50	43	33	39300
2 4dr Wgn Tech (TC1H5LKNW)	56	50	43	34	42500
3 4dr Wgn A-Spec (TC1H6LKNW)	55	49	42	33	45500
4 4dr Wgn Advance (TC1H7LKNW)	54	48	41	32	47400
5 4dr Wgn AWD (TC2H3LJNW)	55	49	42	33	41300
6 4dr Wgn Tech AWD (TC2H5LKNW)	55	49	42	33	44500
7 4dr Wgn A-Spec AWD (TC2H6LKNW)	54	48	42	33	47500
8 4dr Wgn Advance AWD (TC2H7LKNW)	53	47	41	32	49500

**MDX 2WD**

1 4dr Wgn (YD3H3LJNW)	52	43	36	29	45600
2 4dr Wgn Tech (YD3H5LKNW)	51	42	36	28	50600
3 4dr Wgn Advance (YD3H8LKNW)	48	40	34	27	57300

**MDX 4WD**

1 4dr Wgn (YD4H3LJNW)	53	44	37	29	47600
2 4dr Wgn Tech (YD4H5LKNW)	52	43	37	29	52600
3 4dr Wgn Tech w/RES (YD4H7LKNW)	51	43	36	29	54600
4 4dr Wgn Tech A-Spec (YD4H0LKNW)	51	42	36	28	56100
5 4dr Wgn Advance (YD4H8LKNW)	49	41	35	28	59300
6 4dr Wgn Advance w/RES (YD4H9LKNW)	49	41	34	27	61300
7 4dr Wgn Sport Hybrid Tech (YD7H5LKNW)	55	46	38	31	54100
8 4dr Wgn Sport Hybrid Advance (YD7H7LKNW)	51	43	36	29	60800
9 4dr Wgn PMC Edition (YD4H9LKPW)	46	39	33	26	63800

**NSX**

1 2dr Cpe (NC1B0LEW)	49	44	38	31	167500
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**AUDI**

<b>AUDI</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**A3**

1 4dr Sdn 2.0T Premium (8VMBUG)	45	38	33	26	35900
2 4dr Sdn 2.0T Premium Plus (8VMBUG)	45	38	33	26	39500
3 4dr Sdn S line 2.0T quattro Premium (8VMBEY)	48	41	35	28	39100
4 4dr Sdn S line 2.0T quattro Premium Plus (8VMBEY)	47	40	34	28	43600

**S3**

1 4dr Sdn 2.0T quattro Premium (8VMS1Y)	52	44	38	31	48100
2 4dr Sdn 2.0T quattro Premium Plus (8VMS1Y)	50	43	37	30	52700

**RS 3**

1 4dr Sdn (8VMRWY)	57	49	42	34	62600
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**A4**

1 4dr Sdn 2.0T Premium (8WCBMG)	45	39	32	26	41800
2 4dr Sdn 2.0T Premium Plus (8WCBMG)	46	40	33	27	45100
3 4dr Sdn 2.0T Prestige (8WCBMG)	45	40	32	26	49800
4 4dr Sdn 2.0T quattro Premium (8WCCKN)	51	45	36	30	44500
5 4dr Sdn 2.0T quattro Premium Plus (8WCCNY)	51	45	37	30	48700
6 4dr Sdn 2.0T quattro Prestige (8WCCNY)	50	44	36	29	53000

**A4 ALLROAD**

1 4dr Wgn Premium (8WJ0NY)	59	52	44	34	48200
2 4dr Wgn Premium Plus (8WJ0NY)	58	51	42	33	53600
3 4dr Wgn Prestige (8WJ0NY)	57	50	41	33	58000

**S4**

1 4dr Sdn 3.0T quattro Premium (8WCS4A)	61	54	44	36	54400
2 4dr Sdn 3.0T quattro Premium Plus (8WCS4A)	57	50	41	34	62600
3 4dr Sdn 3.0T quattro Prestige (8WCS4A)	56	49	40	33	66000

**TT**

1 2dr Cpe 2.0T quattro (FVP5EY)	52	42	35	25	52200
2 2dr Conv 2.0T quattro (FVR5EY)	52	42	35	26	56300

**TTS**

1 2dr Cpe 2.0T quattro (FVP51Y)	54	44	36	27	62600
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**TT RS**

1 2dr Cpe 2.5T quattro (FVPRS)	54	45	37	29	78100
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**A5**

1 2dr Cpe 2.0T quattro Premium (FSPCNY)	64	52	45	35	46500
2 2dr Cpe 2.0T quattro Premium Plus (F5PCNY)	60	50	43	33	52200
3 2dr Cpe 2.0T quattro Prestige (FSPCNY)	59	48	42	33	56300
4 4dr Sdn 2.0T quattro Premium Sportback (F5FBNY)	66	55	47	37	46500
5 4dr Sdn 2.0T quattro Premium Plus Sportback (F5FBNY)	62	51	44	35	52900
6 4dr Sdn 2.0T quattro Prestige Sportback (F5FBNY)	61	50	43	34	56300
7 2dr Conv 2.0T quattro Premium (F5EBNY)	60	49	42	33	53000
8 2dr Conv 2.0T quattro Premium Plus (F5EBNY)	57	47	40	31	59000
9 2dr Conv 2.0T quattro Prestige (F5EBNY)	55	46	39	31	64000

**AUDI**

<b>AUDI</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**S5**

1 2dr Cpe Premium (F5PS4A)	67	55	48	38	55800
2 2dr Cpe Premium Plus (F5PS4A)	61	51	44	35	65400
3 2dr Cpe Prestige (F5PS4A)	60	50	43	34	68800
4 4dr Sdn Premium quattro (F5FS4A)	68	57	49	39	56400
5 4dr Sdn Premium Plus quattro (F5FS4A)	63	52	45	36	65400
6 4dr Sdn Prestige quattro (F5FS4A)	62	51	44	35	68800
7 2dr Conv Premium (F5ES4A)	61	51	44	35	61400
8 2dr Conv Premium Plus (F5ES4A)	58	47	40	33	71400
9 2dr Conv Prestige (F5ES4A)	57	47	41	32	75600

**A6**

1 4dr Sdn 2.0L quattro Premium (4A2B8Y)	50	42	35	26	58400
2 4dr Sdn 2.0L quattro Premium Plus (4A2B8Y)	50	42	35	26	62500
3 4dr Sdn 2.0L quattro Prestige (4A2B8Y)	48	41	34	26	68800
4 4dr Sdn 3.0L quattro Premium (4A2B2Y)	51	43	36	27	63400

## 2020 New Models

## 2020 New Models

<b>BUICK</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**ENCORE AWD**

1 4dr Wgn Preferred (4JM76)	50	41	35	27	29000
2 4dr Wgn Sport Touring (4JM76)	49	41	34	27	31700
3 4dr Wgn Essence (4JN76)	48	40	34	27	35100

**ENVISION 2WD**

1 4dr Wgn (4XR26)	52	47	42	37	33200
2 4dr Wgn Preferred (4XR26)	49	44	39	34	36300
3 4dr Wgn Essence (4XS26)	49	44	40	34	39100

**ENVISION AWD**

1 4dr Wgn Preferred (4XY26)	51	46	41	35	38100
2 4dr Wgn Essence (4XZ26)	51	46	41	35	40900
3 4dr Wgn Premium (4XT26)	53	47	42	36	44400
4 4dr Wgn Premium II (4UX26)	51	46	40	35	48400

**ENCLAVE 2WD**

1 4dr Wgn Preferred (4NF56)	55	48	40	33	41700
2 4dr Wgn Essence (4NB56)	57	50	41	35	46700
3 4dr Wgn Premium (4NC56)	53	46	38	32	52900
4 4dr Wgn Avenir (4ND56)	52	45	37	31	57700

**ENCLAVE AWD**

1 4dr Wgn Essence (4NH56)	58	50	42	35	48800
2 4dr Wgn Premium (4NJ56)	54	46	39	32	55200
3 4dr Wgn Avenir (4NK56)	52	45	38	32	60000

**CADILLAC**

<b>CADILLAC</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**CT4**

1 4dr Sdn Luxury (6DB69)	49	43	35	29	40100
2 4dr Sdn Premium Luxury (6DC69)	47	41	34	28	48900
3 4dr Sdn Sport (6DD69)	47	41	34	28	49000
4 4dr Sdn V-Series (6DE69)	51	45	37	31	52200

**CT5**

1 4dr Sdn Luxury (6DB79)	51	44	37	30	44400
2 4dr Sdn Premium Luxury (6DC79)	48	42	35	29	53600
3 4dr Sdn Sport (6DD79)	48	42	35	29	53400
4 4dr Sdn V-Series (6DE79)	49	43	36	30	61600

**CT6**

1 4dr Sdn 3.6L Luxury AWD (6KH69)	50	39	35	28	60600
2 4dr Sdn 3.6L Premium Luxury AWD (6KJ69)	47	38	33	27	76300
3 4dr Sdn 4.2L Platinum AWD (6KM69)	47	38	33	27	99800
4 4dr Sdn V (6KN69)	50	41	36	29	98200

**XT4 2WD**

1 4dr Wgn Luxury (6ZB26)	48	41	36	28	41500
2 4dr Wgn Premium Luxury (6ZC26)	48	41	36	28	49600
3 4dr Wgn Sport (6ZE26)	46	40	35	28	50200

**XT4 AWD**

1 4dr Wgn Luxury (6ZB26)	49	42	37	29	44100
2 4dr Wgn Premium Luxury (6ZC26)	48	42	36	29	51300
3 4dr Wgn Sport (6ZE26)	47	41	36	28	52800

**XT5 2WD**

1 4dr Wgn Luxury (6NF26)	41	38	33	25	47900
2 4dr Wgn Premium Luxury (6NH26)	42	38	33	26	56400

**XT5 AWD**

1 4dr Wgn Luxury (6NF26)	44	40	35	27	50000
2 4dr Wgn Premium Luxury (6NH26)	44	40	35	27	58400
3 4dr Wgn Sport (6NJ26)	48	43	37	29	61200

**XT6 2WD**

1 4dr Wgn Premium Luxury (6NW26)	52	45	39	31	59000
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**XT6 AWD**

1 4dr Wgn Premium Luxury (6NW26)	54	47	41	32	61100
2 4dr Wgn Sport (6NX26)	53	46	40	31	63500

**ESCALADE 2WD**

1 4dr Wgn (6C15706)	52	44	38	32	77300
2 4dr Wgn Luxury (6C15706)	52	44	38	32	85200
3 4dr Wgn Premium Luxury (6C15706)	51	43	37	31	89200
4 4dr Wgn Platinum (6C15706)	53	45	38	32	94600
5 4dr Wgn ESV (6C15906)	51	43	37	31	80300
6 4dr Wgn ESV Luxury (6C15906)	51	43	37	31	88200
7 4dr Wgn ESV Premium Luxury (6C15906)	50	42	37	31	92200
8 4dr Wgn ESV Platinum (6C15906)	52	44	38	31	97600

**ESCALADE AWD**

1 4dr Wgn (6C15706)	52	44	38	32	80300
2 4dr Wgn Luxury (6K15706)	52	44	38	32	88200
3 4dr Wgn Premium Luxury (6K15706)	51	43	37	31	92200
4 4dr Wgn Platinum (6K15706)	53	45	38	32	97600
5 4dr Wgn ESV (6K15906)	51	43	37	31	83400
6 4dr Wgn ESV Luxury (6K15906)	51	43	37	31	91200
7 4dr Wgn ESV Premium Luxury (6K15906)	50	43	37	31	95200
8 4dr Wgn ESV Platinum (6K15906)	52	44	38	31	100600

**CHEVROLET**

<b>CHEVROLET</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**SPARK**

1 5dr HB LS MT (1DR48)	36	26	22	16	14800
2 5dr HB LS AT (1DR48)	39	29	25	19	15900
3 5dr HB LT MT (1DS48)	39	29	25	19	16800
4 5dr HB LT AT (1DS48)	42	32	27	21	17900
5 5dr HB 2LT MT (1DT48)	38	29	25	19	18700
6 5dr HB 2LT AT (1DT48)	42	32	28	21	19900
7 5dr HB ACTIV MT (1DQ48)	41	31	27	20	17300
8 5dr HB ACTIV MT (1DQ48)	43	33	29	22	18400

**SONIC**

1 4dr Sdn LS (1JU69)	34	24	19	14	18300
2 4dr Sdn LT (1JV69)	35	26	21	16	20800
3 4dr Sdn Premier (1JW69)	37	28	22	17	22500
4 5dr HB LT (1JV48)	39	30	24	19	21800
5 5dr HB Premier (1JW48)	39	30	25	19	24000

**CHEVROLET**

<b>CHEVROLET</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
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**BOLT EV**

1 5dr HB LT (1FB48)	42	35	27	20	39700
2 5dr HB Premier (1FC48)	42	34	27	20	44200

**MALIBU**

1 4dr Sdn L (1ZB69)	49	43	36	26	23200
2 4dr Sdn LS w/1FL (1ZC69)	47	42	34	25	25200
3 4dr Sdn LS w/1LS (1ZC69)	47	42	34	25	24400
4 4dr Sdn RS (1ZS69)	48	42	35	26	25400
5 4dr Sdn LT (1ZD69)	45	39	33	24	29700
6 4dr Sdn Premier (1ZF6					

**2020 New Models****CHEVROLET TRUCKS**

24 36 48 60 mrm

**TAHOE 2WD**

1 4dr Wgn LS (CC15706)	56	51	43	34	50800
2 4dr Wgn LT (CK15706)	58	53	44	36	60900
3 4dr Wgn Premier (CC15706)	56	51	43	35	69100

**TAHOE 4WD**

1 4dr Wgn LS (CK15706)	57	52	43	35	53900
2 4dr Wgn LT (CK15706)	58	52	44	36	64900
3 4dr Wgn Premier (CK15706)	56	50	42	34	73900

**EXPRESS CARGO VAN**

1 3dr Van 2500 135wb (CG23405)	48	40	34	28	40200
2 3dr Van 2500 155wb (CG23705)	49	41	35	29	42200

**EXPRESS PASSENGER**

1 3dr Van 2500 LS (CG23406)	46	39	32	27	42700
2 3dr Van 2500 LT (CG23406)	45	38	32	27	44000

**SUBURBAN 2WD**

1 4dr Wgn LS (CC15906)	61	51	43	35	53600
2 4dr Wgn LT (CC15906)	58	49	41	34	63100
3 4dr Wgn Premier (CC15906)	52	44	37	30	74300

**SUBURBAN 4WD**

1 4dr Wgn LS (CK15906)	62	52	44	36	56600
2 4dr Wgn LT (CK15906)	58	49	41	34	66500
3 4dr Wgn Premier (CK15906)	52	44	37	31	77500

**COLORADO 2WD**

1 Ext Cab (12M53)	61	56	50	43	22700
2 Ext Cab Work Truck (12M53)	53	49	44	38	28800
3 Ext Cab LT (12N53)	59	54	47	41	33200
4 Crew Cab Work Truck (12*43)	60	54	48	41	31500
5 Crew Cab LT (12*43)	62	56	49	42	39900
6 Crew Cab Z71 (12P43)	62	56	49	42	38200

**COLORADO 4WD**

1 Ext Cab Work Truck (12M53)	60	55	48	41	32700
2 Ext Cab LT (12N53)	63	57	50	43	37200
3 Ext Cab Z71 (12P53)	63	57	50	42	38800
4 Ext Cab ZR2 (12P53)	65	58	51	43	48100
5 Crew Cab Work Truck (12*43)	63	57	50	43	35200
6 Crew Cab LT (12*43)	64	58	50	43	44400
7 Crew Cab Z71 (12*43)	65	58	50	43	45600
8 Crew Cab ZR2 (12P43)	68	60	52	44	49500

**SILVERADO 1500 2WD**

1 Reg Cab Work Truck (CC10903)	56	52	49	46	35700
2 Double Cab Work Truck (CC10753)	58	54	50	46	38500
3 Double Cab Custom (CC10753)	58	53	49	45	39900
4 Double Cab LT w/LT (CC10753)	59	54	49	44	49500
5 Double Cab RST (CC10753)	59	54	49	44	50400
6 Double Cab LTZ w/LTZ (CC10753)	58	53	48	43	52900
7 Crew Cab Work Truck (CC10*43)	61	56	52	47	41200
8 Crew Cab Custom (CC10*43)	61	56	51	46	42600
9 Crew Cab LT w/LT (CC10*43)	60	55	50	44	53700
10 Crew Cab RST (CC10*43)	59	54	48	43	56200
11 Crew Cab LTZ w/LTZ (CC10*43)	60	54	49	43	56800
12 Crew Cab High Country (CC10*43)	57	52	46	41	64900

**SILVERADO 2500HD 2WD**

1 Reg Cab Work Truck (CC20903)	55	53	49	42	48800
2 Reg Cab LT (CC20903)	50	48	45	38	54200
3 Double Cab Work Truck (CC20*53)	55	52	48	42	50800
4 Double Cab Custom (CC20*53)	53	51	47	40	43200
5 Double Cab LT (CC20*53)	51	48	44	38	57800
6 Double Cab LTZ (CC20*53)	55	50	45	38	67100
7 Crew Cab Work Truck (CC20*43)	64	60	55	47	52900
8 Crew Cab Custom (CC20*43)	61	57	52	45	45200
9 Crew Cab LT (CC20*43)	56	52	46	39	61200
10 Crew Cab LTZ (CC20*43)	61	56	50	42	68000

**SILVERADO 1500 4WD**

1 Reg Cab Work Truck (CC10903)	56	52	48	44	40000
2 Double Cab Work Truck (CC10753)	59	55	50	46	41800
3 Double Cab Custom (CC10753)	59	54	49	45	43200
4 Double Cab Custom Trail Boss (CC10753)	59	54	49	45	44300
5 Double Cab LT w/LT (CC10753)	59	54	49	44	52800
6 Double Cab RST (CC10753)	58	53	48	43	55200
7 Double Cab LTZ w/LTZ (CC10753)	60	54	49	44	55300
8 Crew Cab Work Truck (CC10*43)	60	56	51	46	43800
9 Crew Cab Custom (CC10*43)	61	56	51	46	46000
10 Crew Cab Custom Trail Boss (CC10*43)	62	56	51	46	47100
11 Crew Cab LT w/LT (CC10*43)	60	55	50	44	57300
12 Crew Cab RST (CC10*43)	59	54	49	43	59600
13 Crew Cab LT Trail Boss (CC10*43)	59	54	48	43	58200
14 Crew Cab LTZ w/LTZ (CC10*43)	60	55	49	44	60300
15 Crew Cab High Country (CC10*43)	57	51	46	40	71000

**SILVERADO 2500HD 4WD**

1 Reg Cab Work Truck (CC20903)	65	61	56	48	51800
2 Reg Cab LT (CC20903)	59	55	50	43	57500
3 Double Cab Work Truck (CC20*53)	64	60	54	46	54200
4 Double Cab Custom (CC20*53)	62	58	53	45	46000
5 Double Cab LT (CC20*53)	59	55	50	42	61200
6 Double Cab LTZ (CC20*53)	61	55	49	42	70000
7 Crew Cab Work Truck (CC20*43)	72	67	60	51	55700
8 Crew Cab Custom (CC20*43)	69	64	58	49	48000
9 Crew Cab LT (CC20*43)	62	57	51	43	63600
10 Crew Cab LTZ (CC20*43)	63	57	51	43	75400
11 Crew Cab High Country (CC20*43)	64	58	51	43	77800

**CHRYSLER**

24 36 48 60 mrm

**300**

1 4dr Sdn Touring (LXCH48)	45	38	28	21	31800
2 4dr Sdn Touring AWD (LXFH48)	46	39	29	23	34100
3 4dr Sdn Touring L (LCH48)	44	38	27	21	37600
4 4dr Sdn Touring L AWD (LXFH48)	44	37	28	22	40900
5 4dr Sdn 300S (LXCL48)	44	37	27	22	45200
6 4dr Sdn 300S AWD (LXFH48)	43	37	28	22	44700
7 4dr Sdn Limited (LXCS48)	40	34	25	20	45100
8 4dr Sdn Limited AWD (LXFS48)	39	34	25	20	48400
9 4dr Sdn C (LXCR48)	42	36	27	22	50700

**VOYAGER**

1 4dr Wgn L (RUCF53)	54	46	38	27	29700
2 4dr Wgn LX (RUCL53)	53	45	37	27	33800
3 4dr Wgn LXI (RUCM53)	51	43	36	26	37500

**PACIFICA**

1 4dr Wgn Touring (RUCR53)	54	47	39	29	40400
2 4dr Wgn Touring L (RUCH53)	52	46	38	29	44400
3 4dr Wgn Touring L Plus (RUCP53)	53	46	39	29	44300
4 4dr Wgn Limited (RUCT53)	54	47	39	30	50200
5 4dr Wgn Hybrid Touring (RUEP53)	49	42	36	26	45000
6 4dr Wgn Hybrid Touring L (RUEH53)	50	44	37	27	47300
7 4dr Wgn Hybrid Limited (RUES53)	52	45	38	29	50800

**DODGE**

24 36 48 60 mrm

**CHARGER**

1 4dr Sdn SXT (LDDM48)	49	45	38	30	35400
2 4dr Sdn SXT AWD (LDE48)	51	47	39	31	39000
3 4dr Sdn GT (LDD48)	50	45	38	30	37600
4 4dr Sdn GT AWD (LDE48)	50	45	38	30	40800
5 4dr Sdn R/T (LDPD48)	52	47	40	32	43000
6 4dr Sdn R/T Scat Pack (LDDR48)	64	57	48	39	46500
7 4dr Sdn SRT Hellcat (LDDT48)	57	50	42	34	79100

**GRAND CARAVAN**

1 4dr Wgn SE (RTKH53)	44	37

## 2020 New Models

FORD	24	36	48	60	mrm
MUSTANG					
1 2dr Cpe EcoBoost (P8T)	45	41	34	26	31900
2 2dr Conv EcoBoost (P8U)	41	37	31	24	37600
3 2dr Cpe Premium EcoBoost (P8T)	49	44	36	28	37800
4 2dr Conv Premium EcoBoost (P8U)	46	41	34	27	43100
5 2dr Cpe GT (P8C)	55	49	41	32	40700
6 2dr Cpe GT Premium (P8C)	56	49	41	33	45200
7 2dr Conv GT Premium (P8F)	52	46	39	31	50500
8 2dr Cpe Bullitt (P8K)	54	48	40	32	50500

FORD TRUCKS	24	36	48	60	mrm
ECOSPORT 2WD					
1 4dr Wgn S (S2F)	51	43	35	25	21300
2 4dr Wgn SE (S2G)	50	42	35	25	26300
3 4dr Wgn Titanium (S2K)	54	45	38	28	27700
ECOSPORT 4WD					
1 4dr Wgn S (S3F)	56	47	39	28	23000
2 4dr Wgn SE (S3G)	56	47	39	29	26800
3 4dr Wgn SES (S3J)	58	49	41	31	28800
4 4dr Wgn Titanium (S3K)	58	49	41	31	29100
ESCAPE 2WD					
1 4dr Wgn S (U0F)	55	48	40	31	27000
2 4dr Wgn SE (U0G)	56	49	41	32	30100
3 4dr Wgn SE Sport Hybrid (U0B)	58	50	42	33	31200
4 4dr Wgn SEL (U0H)	56	49	41	32	32200
5 4dr Wgn Titanium Hybrid (U0D)	58	51	43	34	35900
ESCAPE 4WD					
1 4dr Wgn S (U9F)	56	49	41	32	28500
2 4dr Wgn SE (U9G)	57	50	42	33	31600
3 4dr Wgn SE Sport Hybrid (U9B)	59	51	43	34	32700
4 4dr Wgn SEL (U9H)	59	51	43	34	36100
5 4dr Wgn Titanium Hybrid (U9D)	59	51	43	34	37400
6 4dr Wgn Titanium (U9J)	59	52	43	34	39200
EDGE 2WD					
1 4dr Wgn SE (K3G)	52	45	37	28	35100
2 4dr Wgn SEL (K3J)	51	44	37	28	40200
3 4dr Wgn Titanium (K3K)	51	44	37	29	46000
EDGE AWD					
1 4dr Wgn SE (K4G)	53	46	38	29	37100
2 4dr Wgn SEL (K4J)	52	45	37	29	42200
3 4dr Wgn Titanium (K4K)	51	45	37	29	48500
4 4dr Wgn ST (K4A)	54	47	39	31	52000
EXPLORER 2WD					
1 4dr Wgn Base (K7B)	61	53	46	35	34400
2 4dr Wgn XLT (K7D)	56	48	42	32	47600
3 4dr Wgn Limited (K7F)	55	47	41	32	57400
EXPLORER 4WD					
1 4dr Wgn Base (K8B)	62	53	46	35	36500
2 4dr Wgn XLT (K8D)	58	50	43	33	48600
3 4dr Wgn Limited (K8F)	55	48	41	32	59700
4 4dr Wgn ST (K8G)	57	49	42	33	60900
5 4dr Wgn Platinum (K8H)	55	48	41	32	62700
EXPEDITION 2WD					
1 4dr Wgn XL (U1F)	59	54	46	37	51200
2 4dr Wgn XLT (U1H)	55	51	43	35	64200
3 4dr Wgn Limited (U1K)	53	48	41	33	72700
4 4dr Wgn King Ranch (U1N)	53	48	41	33	77100
5 4dr Wgn Platinum (U1L)	54	49	42	34	78100
6 4dr Wgn MAX XL (K1F)	57	52	45	36	55300
7 4dr Wgn MAX XLT (K1H)	55	51	43	35	66600
8 4dr Wgn MAX Limited (K1K)	52	48	40	33	75900
9 4dr Wgn MAX King Ranch (K1N)	53	48	41	33	79800
10 4dr Wgn MAX Platinum (K1L)	54	49	41	34	81200
EXPEDITION 4WD					
1 4dr Wgn XL (U1G)	59	54	46	37	54300
2 4dr Wgn XLT (U1J)	55	51	43	35	67200
3 4dr Wgn Limited (U2A)	53	48	41	33	76000
4 4dr Wgn King Ranch (U1P)	53	48	41	33	80200
5 4dr Wgn Platinum (U1M)	54	49	42	34	81300
6 4dr Wgn MAX XL (K1G)	57	52	45	36	58400
7 4dr Wgn MAX XLT (K1J)	55	50	43	35	70300
8 4dr Wgn MAX Limited (K2A)	52	48	40	33	79200
9 4dr Wgn MAX King Ranch (K1P)	53	48	41	33	83000
10 4dr Wgn MAX Platinum (K1M)	54	49	41	34	84400
TRANSIT CONNECT CARGO					
1 4dr Van XL (**E)	48	41	35	28	30900
2 4dr Van XLT (**F)	48	41	36	29	33500
TRANSIT CONNECT WAGON					
1 4dr Wgn XL (**E)	49	42	36	29	32600
2 4dr Wgn XLT (**F)	51	44	38	31	36400
3 4dr Wgn Titanium (E'G)	53	45	39	32	37500
TRANSIT CARGO VAN					
1 3dr Van T150 Low Roof (E1Y)	47	40	33	28	43700
2 3dr Van T150 Med Roof (E1C)	47	40	33	28	45500
3 3dr Van T250 Low Roof (R1Y)	46	40	33	28	47000
4 3dr Van T250 Med Roof (R1C)	47	40	33	28	48300
5 3dr Van T250 High Roof (R1X)	46	40	33	28	51400
6 3dr Van T250 High Roof EL (R3X)	45	39	32	27	52400
7 3dr Van T150 Low Roof 4WD (E2Y)	47	41	34	29	49200
8 3dr Van T150 Med Roof 4WD (E2C)	48	41	34	29	50400
9 3dr Van T250 Low Roof 4WD (R2Y)	47	40	34	28	50000
10 3dr Van T250 Med Roof 4WD (R2C)	48	41	34	29	50600
11 3dr Van T250 High Roof 4WD (R2X)	48	41	34	29	53700
12 3dr Van T250 High Roof EL 4WD (R3U)	47	40	34	28	54700

## 2020 New Models

FORD TRUCKS	24	36	48	60	mrm
TRANSIT WAGON					
1 3dr Van T150 Low Roof XL (K1Y)	46	39	33	28	46200
2 3dr Van T150 Low Roof XLT (K1Y)	46	40	33	28	47900
3 3dr Van T150 Med Roof XL (K1C)	46	39	33	27	47700
4 3dr Van T150 Med Roof XLT (K1C)	46	40	33	28	49300
5 3dr Van T150 Low Roof 4WD (K2Y)	47	40	34	28	52100
6 3dr Van T150 Low Roof XLT 4WD (K2Y)	47	41	34	29	53000
7 3dr Van T150 Med Roof XL 4WD (K2C)	47	40	34	28	55200
8 3dr Van T150 Med Roof XLT 4WD (K2C)	46	40	33	28	56300
RANGER 2WD					
1 SuperCab XL (R1*)	66	62	56	49	28500
2 SuperCab XLT (R1E)	64	59	53	46	34200
3 SuperCab Lariat (R1E)	63	58	51	44	37700
4 SuperCrew XL (R4E)	69	64	57	50	31000
5 SuperCrew XLT (R4E)	66	61	55	47	36500
6 SuperCrew Lariat (R4E)	67	61	54	47	39600
RANGER 4WD					
1 SuperCab XL (R1F)	68	63	57	49	32800
2 SuperCab XLT (R1F)	67	61	55	47	38000
3 SuperCab Lariat (R1F)	65	59	52	45	41900
4 SuperCrew XL (R4F)	70	65	58	50	35300
5 SuperCrew XLT (R4F)	69	63	56	48	40300
6 SuperCrew Lariat (R4F)	68	61	54	47	44100
F-150 2WD					
1 Reg Cab XL (F1C)	44	45	40	31	36300
2 Reg Cab XLT (F1C)	40	40	35	28	42700
3 SuperCab XL (X1C)	52	50	44	35	40900
4 SuperCab XLT (X1C)	45	44	38	30	50500
5 SuperCab Lariat (X1C)	49	47	41	33	50700
6 SuperCrew XL (W1C)	59	55	48	39	45400
7 SuperCrew XLT (W1C)	53	50	44	35	55000
8 SuperCrew Lariat (W1C)	53	50	44	35	58600
9 SuperCrew King Ranch (W1C)	50	47	41	33	64700
10 SuperCrew Platinum (W1C)	52	48	42	34	63800
11 SuperCrew Limited (W1C)	47	44	38	31	69800
F-250 SUPER DUTY 2WD					
1 Reg Cab XL (F2A)	39	38	38	37	48700
2 Reg Cab XLT (F2A)	39	38	37	35	53200
3 SuperCab XL (X2A)	45	43	41	39	52100
4 SuperCab XLT (X2A)	44	41	39	37	58000
5 SuperCab Lariat (X2A)	55	51	45	36	51400
6 SuperCab SVT Raptor (X1R)	59	54	47	38	67700
7 SuperCrew XL (W1E)	63	59	51	41	49700
8 SuperCrew XLT (W1E)	57	53	46	37	60200
9 SuperCrew Lariat (W1E)	56	52	45	36	67200
10 SuperCrew SVT Raptor (W1R)	60	54	47	38	74200
11 SuperCrew King Ranch (W1E)	54	50	43	35	71700
12 SuperCrew Platinum (W1E)	55	51	44	35	69600
13 SuperCrew Limited (W1E)	51	47	41	33	73300
F-250 SUPER DUTY 4WD					
1 Reg Cab XL (F2B)	52	49	46	43	53900
2 Reg Cab XLT (F2B)	51	48	45	42	57200
3 SuperCab XL (X2B)	55	51	47	44	58200
4 SuperCab XLT (X2B)	52	48	45	41	63800
5 SuperCab Lariat (X2B)	55	50	45	41	69200
6 Crew Cab XL (W2B)	71	64	58	52	61100
7 Crew Cab XLT (W2B)	65	59	53	48	67900
8 Crew Cab Lariat (W2B)	61	55	49	43	80000
9 Crew Cab King Ranch (W2B)	60	53	48	42	86100
10 Crew Cab Platinum (W2B)	62	56	50	44	84300
11 Crew Cab Limited (W2B)	59	52	47	41	88600
GENESIS					
G70					
1 4dr Sdn 2.0T MT (R0413R5)	46	39	34	28	39500
2 4dr Sdn 2.0T (R0412R5)	45	38	33	27	42300
3 4dr Sdn 2.0T AWD (R0412AT5)	45	39	33	27	44400
4 4dr Sdn 3.3T (R0442RT5)	48	41	35	29	50500
5 4dr Sdn 3.3T AWD (R0442AT5)	48	41	35	29	52500
G80					
1 4dr Sdn 3.8L RWD (S0402R6)	49	43	37	30	50300
2 4dr Sdn 3.8L AWD (S0402A65)	50	43	37	31	52800
3 4dr Sdn 3.3T Sport RWD (S0432R5)	50	44	37	31	56800
4 4dr Sdn 3.3T Sport AWD (S0432AT5)	51	44	38	31	59300
5 4dr Sdn 5.0L Ultimate RWD (S0452R85)	50	44	37	31	58500
6 4dr Sdn 5.0L Ultimate AWD (S0452A85)	51	44	38	31	61000
G90					
1 4dr Sdn 3.3T Premium RWD (T0422R5)	50	43	34	25	73200
2 4dr Sdn 3.3T Premium AWD (T0422AT5)	49	42	33	25	75700
3 4dr Sdn 5.0T Ultimate RWD (T0452R85)	50	43	34	26	76700
4 4dr Sdn 5.0T Ultimate AWD (T0452A85)	49	42	34	25	79200
GMC TRUCKS					
TERRAIN 2WD					
1 4dr Wgn SL (TXL26)	49	43	36	28	26500
2 4dr Wgn SLE (TXL26)	44	39	32	26	35500
3 4dr Wgn SLT (TXM26)	46	40	33	27	40400
4 4dr Wgn Denali (TXN26)	49	43	36	29	45000

## 2020 New Models

## 2020 New Models

**GMC TRUCKS**

24 36 48 60 mrm

**TERRAIN AWD**

- 1 4dr Wgn SLE (TXB26) 49 43 36 28 37100
- 2 4dr Wgn SLT (TCX26) 50 44 36 29 42100
- 3 4dr Wgn Denali (TxD26) 52 46 38 31 46600

**ACADIA 2WD**

- 1 4dr Wgn SL (TNH26) 62 55 47 41 31000
- 2 4dr Wgn SLE (TNB26) 53 47 40 35 39500
- 3 4dr Wgn SLT (TND26) 52 47 40 34 45200
- 4 4dr Wgn Denali (TNF26) 55 49 41 35 53000

**ACADIA AWD**

- 1 4dr Wgn SLE (TNJ26) 57 50 43 37 41300
- 2 4dr Wgn SLT (TNL26) 54 48 41 35 46800
- 3 4dr Wgn AT4 (TNC26) 55 49 41 36 47200
- 4 4dr Wgn Denali (TNN26) 57 50 43 37 53700

**YUKON 2WD**

- 1 4dr Wgn SLE (TC15706) 60 54 46 37 53500
- 2 4dr Wgn SLT Standard Edition (TC15706) 58 53 44 36 60800
- 3 4dr Wgn SLT (TC15706) 54 49 41 34 66500
- 4 4dr Wgn Denali (TC15706) 60 53 45 37 72900

**YUKON 4WD**

- 1 4dr Wgn SLE (TK15706) 60 55 46 38 56600
- 2 4dr Wgn SLT Standard Edition (TK15706) 59 53 45 37 63900
- 3 4dr Wgn SLT (TK15706) 55 50 42 34 68900
- 4 4dr Wgn Denali (TK15706) 60 54 46 37 76000

**SAVANA CARGO VAN**

- 1 3dr Van 2500 135wb (TG23405) 47 39 33 27 40200
- 2 3dr Van 2500 155wb (TG23705) 48 40 34 27 42200

**SAVANA PASSENGER**

- 1 3dr Van 2500 LS (TG23406) 46 38 32 26 42700
- 2 3dr Van 2500 LT (TG23406) 44 37 31 25 44000

**YUKON XL 2WD**

- 1 4dr Wgn SLE (TC15906) 56 52 45 36 56400
- 2 4dr Wgn SLT Standard Edition (TC15906) 54 50 43 34 63700
- 3 4dr Wgn SLT (TC15906) 52 48 41 33 68600
- 4 4dr Wgn Denali (TC15906) 57 52 45 36 75800

**YUKON XL 4WD**

- 1 4dr Wgn SLE (TK15906) 57 53 45 36 59500
- 2 4dr Wgn SLT Standard Edition (TK15906) 56 52 44 36 67300
- 3 4dr Wgn SLT (TK15906) 52 48 41 33 71800
- 4 4dr Wgn Denali (TK15906) 57 53 45 36 78800

**CANYON 2WD**

- 1 Ext Cab SL (T2M53) 65 62 59 51 23600
- 2 Ext Cab Work Truck (T2M53) 57 54 51 44 29500
- 3 Ext Cab SLE (T2N53) 55 52 49 42 34300
- 4 Crew Cab Work Truck (T2M43) 63 59 55 47 31700
- 5 Crew Cab SLE (T2N43) 59 55 51 44 42200
- 6 Crew Cab SLT (T2P43) 59 55 50 43 39600
- 7 Crew Cab Denali (T2P43) 67 61 55 47 42600

**CANYON AWD**

- 1 Ext Cab Work Truck (T2M53) 63 58 54 46 34000
- 2 Ext Cab SLE (T2N53) 60 55 51 43 38900
- 3 Ext Cab All Terrain (T2N53) 59 55 50 43 40800
- 4 Crew Cab SLE (T2'43) 62 57 52 44 45000
- 5 Crew Cab All Terrain (T2'43) 63 57 52 44 46200
- 6 Crew Cab All Terrain w/ Leather (T2'43) 62 57 52 44 47400
- 7 Crew Cab SLT (T2'43) 61 56 51 43 47900
- 8 Crew Cab Denali (T2'43) 69 63 56 48 50400

**SIERRA 1500 2WD**

- 1 Reg Cab (TC10903) 57 53 53 47 36500
- 2 Double Cab (TC10753) 58 54 52 46 39900
- 3 Double Cab SLE (TC10753) 57 52 50 44 45000
- 4 Double Cab Elevation (TC10753) 57 53 50 44 50700
- 5 Double Cab SLT (TC10753) 57 52 49 43 55200
- 6 Crew Cab (TC10'43) 60 56 54 47 42800
- 7 Crew Cab SLE (TC10'43) 59 54 51 45 52800
- 8 Crew Cab Elevation (TC10'43) 57 53 50 44 55800
- 9 Crew Cab SLT (TC10'43) 58 53 50 43 62900

**SIERRA 1500 DENALI 2WD**

- 1 Crew Cab (TC10'43) 63 57 53 46 65400

**SIERRA 2500HD 2WD**

- 1 Reg Cab Work Truck (TC20903) 56 57 57 52 51300
- 2 Reg Cab SLE (TC20903) 52 52 52 47 56900
- 3 Double Cab Work Truck (TC20'53) 63 62 61 55 53500
- 4 Double Cab SLE (TC20'53) 58 57 55 50 59700
- 5 Double Cab SLT (TC20'53) 51 49 46 41 72700
- 6 Crew Cab Work Truck (TC20'43) 71 69 66 59 55300
- 7 Crew Cab SLE (TC20'43) 65 62 60 53 61600
- 8 Crew Cab SLT (TC20'43) 56 53 49 44 76900

**SIERRA 1500 4WD**

- 1 Reg Cab (TK10903) 55 51 50 44 41500
- 2 Double Cab (TK10753) 57 53 51 45 43700
- 3 Double Cab SLE (TK10753) 56 52 49 43 53000
- 4 Double Cab Elevation (TK10753) 56 51 49 43 55000
- 5 Double Cab SLT (TK10753) 57 52 49 42 58900
- 6 Double Cab AT4 (TK10753) 58 53 49 43 60700
- 7 Crew Cab (TK10'43) 60 56 53 47 46200
- 8 Crew Cab SLE (TK10'43) 58 53 50 44 57000
- 9 Crew Cab Elevation (TK10'43) 57 52 49 43 59700
- 10 Crew Cab SLT (TK10'43) 58 53 49 42 66700
- 11 Crew Cab AT4 (TK10'43) 58 53 49 42 70100

**SIERRA 1500 DENALI 4WD**

- 1 Crew Cab (TK10'43) 61 55 50 43 74000

**GMC TRUCKS**

24 36 48 60 mrm

**SIERRA 2500HD 4WD**

- 1 Reg Cab Work Truck (TK20903) 63 63 61 55 54200
- 2 Reg Cab SLE (TK20903) 58 57 55 50 60300
- 3 Double Cab Work Truck (TK20'53) 69 67 65 58 56300
- 4 Double Cab SLE (TK20'53) 63 61 58 52 62600
- 5 Double Cab SLT (TK20'53) 56 53 50 44 73100
- 6 Crew Cab Work Truck (TK20'43) 76 73 69 62 58200
- 7 Crew Cab SLE (TK20'43) 69 66 62 55 65000
- 8 Crew Cab SLT (TK20'43) 60 57 53 46 77900
- 9 Crew Cab AT4 (TK20'43) 61 57 53 46 80000

**SIERRA 2500HD DENALI 4WD**

- 1 Crew Cab (TK20'43) 68 63 58 51 81000

**HONDA**

24 36 48 60 mrm

**INSIGHT**

- 1 4dr Sdn LX (ZE4F1LEW) 60 53 42 32 23900
- 2 4dr Sdn EX (ZE4F5LEW) 61 54 42 33 25300
- 3 4dr Sdn Touring (ZE4F9LNW) 60 53 42 33 29300

**FIT**

- 1 5dr HB LX MT (GK5G4LEW) 55 48 43 37 17200
- 2 5dr HB LX AT (GK5H4LEW) 58 50 45 39 18000
- 3 5dr HB Sport MT (GK5GGLEW) 55 48 43 37 18600
- 4 5dr HB Sport AT (GK5GHLEW) 58 50 45 38 19400
- 5 5dr HB EX AT (GK5HLJW) 62 54 48 41 20100
- 6 5dr HB EX-L AT (GK5H9LNW) 61 53 47 40 21600

**CIVIC COUPE**

- 1 2dr LX 2.0L AT (FC4B6LEW) 63 55 46 38 22100
- 2 2dr Sport 2.0L MT (FC4A8LEW) 62 55 46 38 22900
- 3 2dr Sport 2.0L AT (FC4B8LEW) 64 56 47 39 23700
- 4 2dr EX 1.5T AT (FC3B3JW) 64 56 47 39 24600
- 5 2dr Touring 1.5T AT (FC3B9LNW) 61 53 44 37 28300
- 6 2dr Si MT (FC3ASLJ)\*\* 75 66 55 45 26200

**CIVIC SEDAN**

- 1 4dr LX 2.0L MT (FC2E6LEW) 61 53 44 37 20900
- 2 4dr LX 2.0L AT (FC2F6LEW) 63 55 46 38 21700
- 3 4dr Sport 2.0L MT (FC2E8LEW) 64 56 46 38 22600
- 4 4dr Sport 2.0L AT (FC2F8LEW) 65 57 48 39 23400
- 5 4dr EX 1.5T AT (FC1F3JW) 65 57 47 39 24800
- 6 4dr EX-L 1.5T AT (FC1F7LNW) 64 56 47 39 26000
- 7 4dr Touring 1.5T AT (FC1F9LNW) 61 53 45 37 28700
- 8 4dr Si MT (FC1E5LJ)\*\* 75 66 55 45 26200

**CIVIC HATCHBACK**

- 1 5dr HB LX 1.5T AT (FK7H3LEW) 65 57 48 39 22800
- 2 5dr HB Sport 1.5T AT (FK7G4LEW) 64 56 47 39 23900
- 3 5dr HB Sport 1.5T AT (FK7H4LEW) 66 58 48 40 24700
- 4 5dr HB EX 1.5T AT (FK7H6JW) 66 58 48 40 25300
- 5 5dr HB EX-L 1.5T AT (FK7H8JW) 66 57 48 40 26500
- 6 5dr HB Sport Touring 1.5T MT (FK7G9LNW) 60 52 44 36 29200
- 7 5dr HB Sport Touring 1.5T AT (FK7H9LNW) 61 54 45 37 30000

**CLARITY PHEV**

- 1 4dr Sdn PHEV (ZCF5F1LEW) 47 42 36 29 34400
- 2 4dr Sdn Touring PHEV (ZCF5F3LGW) 47 42 36 29 37600

**ACCORD**

- 1 4dr Sdn LX AT (CV1F1LEW) 63 56 50 41 25000
- 2 4dr Sdn Sport MT (CV1E3LEW) 57 51 45 37 27800
- 3 4dr Sdn Sport AT (CV1F3LEW) 60 54 48 39 27800
- 4 4dr Sdn EX AT (CV1F4JW) 61 54 48 39 28900
- 5 4dr Sdn EX-L AT (CV1F5LNW) 59 53 47 38 31400
- 6 4dr Sdn Sport 2.0T MT (CV2E3JW) 56 50 44 36 32400
- 7 4dr Sdn Sport 2.0T AT (CV2F3JW) 59 53 47 38 32400
- 8 4dr Sdn EX-L 2.0T AT (CV2F5LNW) 60 53 47 38 33400
- 9 4dr Sdn Touring 2.0T AT (CV2F9LNW) 58 51 45 37 37300
- 10 4dr Sdn Hybrid (CV3F1LEW) 62 55 49 40 26600
- 11 4dr Sdn EX Hybrid (CV3F4JW) 59 53 47 38 30500
- 12 4dr Sdn EX-L Hybrid (CV3F5LNW) 57 51 45 37 33000
- 13 4dr Sdn Touring Hybrid (CV3F9LNW) 56 49 44 35 36300

**HR-V 2WD**

- 1 4dr Wgn LX (RUH3JLEW) 55 52 47 43 22000
- 2 4dr Wgn Sport (RUH1LEW) 54 51 47 43 23700
- 3 4dr Wgn EX (RUH5JW) 58 54 49 44 25100
- 4 4dr Wgn EX-L (RUH7JLNW) 57 53 48 43 26700

**HR-V AWD**

- 1 4dr Wgn LX (RUH3LLEW) 57 53 48 44 23500
- 2 4dr Wgn Sport (RUH1LEW) 56 52 48 43 25200
- 3 4dr Wgn EX (RUH5JW) 59 55 49 44 26600
- 4 4dr Wgn EX-L (RUH7JLNW) 59 54 49 44 28200
- 5 4dr Wgn Touring (RUH69LNW) 58 53 48 42 30100

**CR-V 2WD**

- 1 4dr Wgn LX (RW1H2LEW) 61 55 50 44 26200
- 2 4dr Wgn EX (RW1H5JW) 66 59 53 46 28700
- 3 4dr Wgn EX-L (RW1H8JLNW) 64 58 51 45 31200
- 4 4dr Wgn Touring (RW1H9LNW) 65 57 51 45 34400

**CR-V AWD**

- 1 4dr Wgn LX (RW2H2LEW) 59 53 48 42 27700
- 2 4dr Wgn EX (RW2H5JW) 64 57 51 45 30200
- 3 4dr Wgn EX-L (RW2H8JLNW) 63 56 50 44 32700
- 4 4dr Wgn Touring (RW2H9LNW) 63 56 50 43 35900

**ODYSSEY**

- 1 4dr Wgn LX (RL6H2LEW) 71 62 55 47 32000
- 2 4dr Wgn EX (RL6H5LEXW) 73 63 56 48 36000
- 3 4dr Wgn EX-L (RL6H7JWXW) 70 61 54 46 41500
- 4 4dr Wgn EX-L w/Nav/RES (RL6H7LNW) 68 59 52 45 41300
- 5 4dr Wgn Touring (RL6H8LKWXW) 64 55 49 41 46200
- 6 4dr Wgn Elite (RL6H9LKXW) 65 56 50 42 48600

**PASSPORT 2WD**

- 1 4dr Wgn Sport (YF7H2LEW) 75 65 56 46 33200
- 2 4dr Wgn EX-L (YF7H5LNW) 74 65 55 45 37600
- 3 4dr Wgn Touring (YF7H9LNW) 72 63 53 44 40400

**2020 New Models**

<b>HONDA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>PASSPORT AWD</b>					
1 4dr Wgn Sport (YF8H2LEW)	74	64	55	45	35200
2 4dr Wgn EX-L (YF8H5LNW)	73	64	54	45	39600
3 4dr Wgn Touring (YF8H9LKNW)	71	62	53	43	42400
4 4dr Wgn Elite (YF8HOLKNW)	68	59	50	41	44900
<b>PILOT 2WD</b>					
1 4dr Wgn LX (YF6H1LEW)	66	58	48	39	32800
2 4dr Wgn EX (YF6H3LEXW)	68	60	49	40	35700
3 4dr Wgn EX-L (YF6H5LNW)	71	62	51	42	39100
4 4dr Wgn EX-L w/RES & Navi (YF6H4LKNW)	69	60	50	41	41100
5 4dr Wgn Touring w/RES & Navi (YF6H9LKNW)	68	59	49	40	43900
6 4dr Wgn Touring 7Pass (YF6H6LNW)	68	59	49	40	44200
<b>PILOT AWD</b>					
1 4dr Wgn LX (YF6H1LEW)	65	57	47	38	34800
2 4dr Wgn EX (YF6H3LEXW)	67	59	49	40	37700
3 4dr Wgn EX-L (YF6H5LNW)	70	61	50	41	41100
4 4dr Wgn EX-L w/RES & Navi (YF6H4LKNW)	68	59	49	40	43100
5 4dr Wgn Touring w/RES & Navi (YF6H9LKNW)	67	58	49	40	45900
6 4dr Wgn Touring 7Pass (YF6H6LNW)	67	58	48	40	46200
7 4dr Wgn Elite w/RES & Navi (YF6HOLKNW)	63	55	46	37	49400
8 4dr Wgn Black Edition (YF6H7LKXW)	62	54	45	37	50900
<b>RIDGELINE 2WD</b>					
1 Crew Cab Sport (YK2F1LEW)	64	58	50	42	35100
2 Crew Cab RTL (YK2F5LNW)	64	57	50	41	37800
<b>RIDGELINE AWD</b>					
1 Crew Cab Sport (YK3F1LEW)	69	62	54	44	37300
2 Crew Cab RTL (YK3F5LNW)	68	61	53	44	40000
3 Crew Cab RTL-E (YK3F7LNW)	66	59	51	43	43200
4 Crew Cab Black Edition (YK3F8LNW)	65	58	50	42	44700
<b>HYUNDAI</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>ACCENT</b>					
1 4dr Sdn SE MT (17413F45)	44	37	29	22	16300
2 4dr Sdn SE AT (17412F45)	47	39	31	24	17400
3 4dr Sdn SEL AT (17442F45)	48	41	33	25	18700
4 4dr Sdn Limited AT (17462F45)	53	45	36	28	20400
<b>VELOSTER</b>					
1 3dr Cpe MT (F1303F45)	54	49	41	34	19800
2 3dr Cpe AT (F1302F45)	55	50	42	35	20800
3 3dr Cpe AT Premium (F1322F45)	57	51	43	36	24000
4 3dr Cpe MT Turbo R-Spec (F1343FT5)	55	49	42	35	24400
5 3dr Cpe AT Turbo (F1362FT5)	57	51	43	36	26700
6 3dr Cpe AT Turbo Ultimate (F1382FT5)	55	49	42	35	29400
7 3dr Cpe MT N (FN353FT5)	53	48	40	33	30700
<b>ELANTRA</b>					
1 4dr Sdn SE (48412F4*)	48	43	36	29	20200
2 4dr Sdn SEL (484A2F4*)	53	46	39	32	20900
3 4dr Sdn Value (484B2F4*)	54	47	40	33	21800
4 4dr Sdn ECO (484C2FT5)	51	45	38	31	22500
5 4dr Sdn Limited (484E2F4*)	53	47	39	32	25900
6 4dr Sdn Sport (484D2FT5)	57	50	42	34	26500
<b>ELANTRA GT</b>					
1 5dr HB AT (D2522F45)	46	40	34	28	23800
2 5dr HB N Line MT (D2543FT5)	49	43	36	29	24500
3 5dr HB Line AT (D2542FT5)	51	45	38	31	29500
<b>SONATA</b>					
1 4dr Sdn SE (29402FAS)	58	53	44	36	24600
2 4dr Sdn SEL (29422FAS)	59	53	44	36	31100
3 4dr Sdn SEL Plus (29432FT5)	59	54	45	37	31000
4 4dr Sdn Limited (29482FT5)	60	53	45	37	34500
<b>VENUE</b>					
1 4dr Wgn SE MT (30403F45)	53	47	41	35	18500
2 4dr Wgn SE AT (30402F45)	55	49	43	36	19700
3 4dr Wgn SEL AT (30422F45)	57	50	44	37	22900
4 4dr Wgn Denim AT (30432F45)	60	53	46	38	23200
<b>KONA 2WD</b>					
1 4dr Wgn SE (Q0402F45)	50	47	42	36	21500
2 4dr Wgn SEL (Q0422F45)	52	49	43	36	23300
3 4dr Wgn SEL Plus (Q0442F45)	53	49	43	37	25100
4 4dr Wgn Limited (Q0452FT5)	56	51	45	38	27300
5 4dr Wgn Ultimate (Q0472FT5)	55	51	44	37	29100
<b>KONA AWD</b>					
1 4dr Wgn SE (Q0402A45)	52	49	43	36	22900
2 4dr Wgn SEL (Q0422A45)	54	50	44	37	24700
3 4dr Wgn SEL Plus (Q0442A45)	55	51	44	37	26500
4 4dr Wgn Limited (Q0452AT5)	57	52	46	39	28700
5 4dr Wgn Ultimate (Q0472AT5)	57	52	45	38	30500
<b>KONA EV</b>					
1 4dr Wgn SEL (Q04A2FEZ)	46	38	34	29	38700
2 4dr Wgn Limited (Q04B2FEZ)	45	37	33	28	43400
3 4dr Wgn Ultimate (Q04C2FEZ)	45	37	33	28	47000
<b>TUCSON 2WD</b>					
1 4dr Wgn SE (844J2F4S)	55	48	42	36	24700
2 4dr Wgn Value (844K2F4S)	56	49	43	36	26200
3 4dr Wgn SEL (844L2F4S)	56	49	43	36	27100
4 4dr Wgn Sport (844M2F4S)	55	49	42	36	29300
5 4dr Wgn Limited (844N2F4S)	57	50	43	36	30400
6 4dr Wgn Ultimate (844P2F4S)	57	50	43	36	33100
<b>TUCSON AWD</b>					
1 4dr Wgn SE (844J2A45)	59	52	45	38	26100
2 4dr Wgn Value (844K2A45)	60	52	45	38	27600
3 4dr Wgn SEL (844L2A45)	59	52	45	38	28500
4 4dr Wgn Sport (844M2A45)	59	51	44	38	30700
5 4dr Wgn Limited (844N2A45)	60	52	45	38	31800
6 4dr Wgn Ultimate (844P2A45)	60	52	45	38	34500

**2020 New Models**

<b>HYUNDAI</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>SANTA FE 2WD</b>					
1 4dr Wgn SE (64412F4*)	55	51	45	38	27300
2 4dr Wgn SEL (64432F4*)	54	50	45	37	32500
3 4dr Wgn Limited (64442F4*)	55	50	44	37	37000
4 4dr Wgn SEL 2.0T (64432FT5)	56	51	45	37	37300
5 4dr Wgn Limited 2.0T (644A2FT5)	56	51	45	37	38900
<b>SANTA FE AWD</b>					
1 4dr Wgn SE (64412A45)	56	52	46	39	29000
2 4dr Wgn SEL (J1442F65)	56	52	46	38	34200
3 4dr Wgn Limited (64442A45)	57	52	45	38	38700
4 4dr Wgn SEL 2.0T (64432AT5)	59	54	47	39	37600
5 4dr Wgn Limited 2.0T (644A2AT5)	58	52	46	38	40600
<b>PALISADE 2WD</b>					
1 4dr Wgn SE (J1412F65)	62	55	45	35	32900
2 4dr Wgn EX-L (J1422F65)	59	52	43	34	41200
3 4dr Wgn Limited (J1462F65)	60	53	44	35	46100
<b>PALISADE AWD</b>					
1 4dr Wgn SE (J1412A65)	64	56	46	36	33600
2 4dr Wgn SEL (J1442A65)	61	54	44	35	42900
3 4dr Wgn Limited (J1462A65)	61	54	45	35	47800
<b>IONIQ</b>					
1 5dr HB Blue (N0502FBS)	58	52	43	35	24200
2 5dr HB SE (N0512FBS)	58	52	43	35	26200
3 5dr HB SEL (N0522FBS)	56	50	42	34	29400
4 5dr HB Limited (N0542FBS)	57	51	43	34	32200
<b>IONIQ PHEV</b>					
1 5dr HB Plug-In SE (N05A2FPT)	58	52	44	35	27500
2 5dr HB Plug-In SEL (N05B2FPT)	56	50	42	34	30500
3 5dr HB Plug-In Limited (N05C2FPT)	57	50	42	34	34000
<b>JEEP</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>RENEGADE 2WD</b>					
1 4dr Wgn Sport (BVTL74)	45	41	36	30	27900
2 4dr Wgn Latitude (BVTM74)	48	43	38	32	31500
3 4dr Wgn Limited (BVTPT74)	51	46	40	34	31500
<b>RENEGADE 4WD</b>					
1 4dr Wgn Sport (BVJL74)	50	45	39	33	29400
2 4dr Wgn Latitude (BVJM74)	52	46	41	34	33000
3 4dr Wgn Limited (BVJP74)	55	49	43	36	33100
4 4dr Wgn Trailhawk (BVJH74)	54	48	42	35	35200
<b>COMPASS 2WD</b>					
1 4dr Wgn Sport (MPTL74)	47	42	36	30	27500
2 4dr Wgn Latitude (MPTM74)	49	44	37	31	32100
3 4dr Wgn Limited (MPTP74)	49	44	37	31	34700
<b>COMPASS 4WD</b>					
1 4dr Wgn Sport (MPJL74)	49	45	38	31	29000
2 4dr Wgn Latitude (MPJM74)	51	45	38	32	34400
3 4dr Wgn Trailhawk (MPJH74)	52	46	39	32	36200
4 4dr Wgn Limited (MPJP74)	51	46	39	32	35700
<b>WRANGLER</b>					
1 2dr Conv Sport (JLJL72)	63	62	59	56	34800
2 2dr Conv Sport S (JLJL72)	63	60	57	54	40100
3 2dr Conv Rubicon (JLJS72)	58	55	51	47	52500
4 4dr Conv Unlimited Sport (JLJL74)	75	71	66	61	41800
5 4dr Conv Unlimited Sport S (JLJL74)	72	68	63	58	49600
6 4dr Conv Unlimited Sahara (JLJP74)	67	63	58	54	53300
7 4dr Conv Unlimited Rubicon (JLJS74)	66	61	56	51	60800
<b>GLADIATOR</b>					
1 Crew Cab Sport (JTJL98)	76	71	66	61	40800
2 Crew Cab Sport S (JTJL98)	72	67	62	56	47100
3 Crew Cab Overland (JTJL98)	67	62	57	52	53100
4 Crew Cab Rubicon (JTJS98)	67	62	57	51	57500
<b>CHEROKEE 2WD</b>					
1 4dr Wgn Latitude (KLTW74)	46	42	37	28	30600
2 4dr Wgn Latitude Plus (KLTE74)	49	44	39	30	33600
3 4dr Wgn Limited (KLTP74)	49	44	38	30	37700
4 4dr Wgn Overland (KLTS74)	52	46	40	32	42600
<b>CHEROKEE 4WD</b>					
1 4dr Wgn Latitude (KLJM74)	50	46	40	31	32900
2 4dr Wgn Latitude Plus (KLTJ74)	52	47	41	32	36200
3 4dr Wgn Trailhawk (KLJH74)	59	52	45	36	41300
4 4dr Wgn Trailhawk Elite (KLJH74)	56	50	43	34	44100
5 4dr Wgn Limited (KLJP74)	54	48	42	33	39700
6 4dr Wgn Overland (KLJS74)	52	46	40	32	44200
<b>GRAND CHEROKEE 2WD</b>					
1 4dr Wgn Laredo (WKH174)	55	47	42	34	40200
2 4dr Wgn Limited (WKJP74)	54	46	41	34	46000
3 4dr Wgn Overland (WKJS74)	55	47	42	34	50600
4 4dr Wgn Summit (WKJT74)	52	44	39	32	58000
<b>GRAND CHEROKEE 4WD</b>					
1 4dr Wgn Laredo (WKJH74)	57	49	43	35	42100
2 4dr Wgn Limited (WKJP74)	56	48	43	35	51300
3 4dr Wgn Trailhawk (WKJR74)	56	48	43	35	55000
4 4dr Wgn Overland (WKJS74)	57	49	43	35	57000
5 4dr Wgn Summit (WKJT74)	54	46	41	33	64500
6 4dr Wgn SRT (WKJX74)	59	51	45	37	80200
7 4dr Wgn Trackhawk (WKJM74)	61	52	45	37	98200
<b>KIA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>RIOS</b>					
1 4dr Sdn LX AT (31422)	44	38	32	25	17000</

## 2020 New Models

## 2020 New Models

KIA	24	36	48	60	mrm	LEXUS	24	36	48	60	mrm
<b>FORTE</b>						<b>RC F</b>					
1 4dr Sdn FE MT (C3411)	50	43	35	31	18900	1 2dr Cpe RWD (9225)	50	45	38	31	82500
2 4dr Sdn FE AT (C3412)	53	46	37	33	19800	2 2dr Cpe Track RWD (9226)	40	36	31	24	106400
3 4dr Sdn LXS AT (C3422)	54	47	38	33	20300	<b>IS 300</b>					
4 4dr Sdn GT-Line AT (C3452)	56	48	39	34	22900	1 4dr Sdn (9502)	52	45	39	33	44600
5 4dr Sdn EX AT (C3462)	56	48	39	34	25100	2 4dr Sdn F Sport (9502)	52	45	39	33	45900
6 4dr Sdn GT AT (C6482)	56	48	39	34	25600	3 4dr Sdn AWD (9506)	52	45	39	33	46600
7 4dr Sdn GT MT (C6481)	55	48	39	34	24300	4 4dr Sdn F Sport AWD (9506)	51	45	38	32	48400
<b>OPTIMA</b>						<b>IS 350</b>					
1 4dr Sdn LX (53222)	48	44	38	32	24600	1 4dr Sdn (9510)	58	51	43	37	47800
2 4dr Sdn S (53232)	51	46	40	33	26900	2 4dr Sdn F Sport (9510)	57	50	43	36	50000
3 4dr Sdn SE (53252)	53	48	42	34	27500	3 4dr Sdn AWD (9516)	58	50	43	36	49600
4 4dr Sdn EX (54242)	53	47	41	34	28500	4 4dr Sdn F Sport AWD (9516)	57	50	43	36	50900
5 4dr Sdn EX Premium (54262)	53	47	41	34	31500	<b>ES 350</b>					
6 4dr Sdn SX Turbo (55282)	55	49	42	35	33500	1 4dr Sdn Premium (9000)	52	43	35	30	47500
7 4dr Sdn EX Hybrid (52542)	51	46	40	33	33600	2 4dr Sdn Luxury (9002)	52	43	35	30	49600
8 4dr Sdn EX PHEV (X5242)	47	42	36	30	39200	3 4dr Sdn Ultra Luxury (9004)	52	43	35	30	51000
9 K900						4 4dr Sdn F Sport (9005)	52	43	36	30	49700
1 4dr Sdn V6 Luxury (F4482)	41	34	30	23	62800	<b>ES 300H</b>					
<b>SOUL</b>						1 4dr Sdn Premium (9040)	53	44	36	31	48500
1 4dr Wgn LX MT (B2521)	50	45	38	30	18700	2 4dr Sdn Luxury (9042)	52	43	36	30	51100
2 4dr Wgn LX AT (B2522)	53	47	40	32	20200	3 4dr Sdn Ultra Luxury (9044)	51	43	35	30	52900
3 4dr Wgn S (B2532)	55	49	42	34	21500	<b>GS 350</b>					
4 4dr Wgn GT-Line (B2562)	54	48	41	33	22800	1 4dr Sdn (9300)	51	40	33	25	54900
5 4dr Wgn X-Line (B2552)	54	48	41	33	22700	2 4dr Sdn AWD (9306)	49	39	32	24	55800
6 4dr Wgn EX (B2542)	56	50	42	34	24400	3 4dr Sdn F Sport (9314)	50	39	32	25	55800
7 4dr Wgn GT-Line Turbo (B4562)	53	46	40	32	28700	4 4dr Sdn F Sport AWD (9316)	49	39	32	25	58400
<b>SPORTAGE 2WD</b>						<b>GS F</b>					
1 4dr Wgn LX (42222)	53	48	44	35	26000	1 4dr Sdn (9335)	44	35	30	23	89000
2 4dr Wgn S (42232)	53	48	44	36	29400	<b>LS 500</b>					
3 4dr Wgn EX (42242)	53	49	44	36	31200	1 4dr Sdn (9120)	55	46	39	32	108200
4 4dr Wgn SX (45282)	57	51	45	37	35100	2 4dr Sdn F Sport (9122)	56	47	40	33	86400
<b>SPORTAGE AWD</b>						3 4dr Sdn AWD (9126)	53	44	37	31	112500
1 4dr Wgn LX (42422)	56	51	46	38	27700	4 4dr Sdn F Sport AWD (9128)	55	46	39	32	88600
2 4dr Wgn S (42432)	56	51	45	37	30900	5 4dr Sdn Inspiration Series (9124)	48	40	34	28	99900
3 4dr Wgn EX (42442)	57	51	46	37	32800	6 4dr Sdn Inspiration Series AWD (9130)	47	39	33	27	103000
<b>STINGER</b>						<b>LS 500H</b>					
1 4dr Sdn GT-Line (H5312)	47	39	36	30	37000	1 4dr Sdn Hybrid (9140)	57	48	40	34	112800
2 4dr Sdn GT-Line AWD (H5412)	47	39	35	30	39200	2 4dr Sdn Hybrid AWD (9146)	55	46	39	33	115000
3 4dr Sdn GT (H6342)	50	42	38	32	41000	<b>UX 200</b>					
4 4dr Sdn GT AWD (H6442)	49	42	37	32	43200	1 4dr Wgn (9720)	53	47	41	33	37200
5 4dr Sdn GT1 (H3862)	51	43	38	32	46900	2 4dr Wgn F Sport (9722)	52	46	40	32	39200
6 4dr Sdn GT1 AWD (H6482)	50	42	38	32	49200	3 4dr Wgn Luxury (9724)	51	45	39	31	39100
7 4dr Sdn GT2 (H392)	48	41	36	30	51900	<b>UX 250H</b>					
8 4dr Sdn GT2 AWD (H6492)	48	40	36	30	54100	1 4dr Wgn AWD (9732)	56	49	43	34	40000
<b>SEDONA</b>						2 4dr Wgn F Sport AWD (9738)	55	48	42	34	41800
1 4dr Wgn L (64212)	47	42	36	27	29100	3 4dr Wgn Luxury AWD (9736)	54	47	41	33	41800
2 4dr Wgn LX (64222)	46	41	35	27	31900	<b>NX 300</b>					
3 4dr Wgn EX (64242)	50	44	38	29	37500	1 4dr Wgn (9820)	57	51	44	35	44700
4 4dr Wgn SX (64282)	48	43	37	28	44700	2 4dr Wgn AWD (9824)	58	52	45	36	46100
<b>SORENTO 2WD</b>						3 4dr Wgn Luxury (9821)	57	51	44	35	46200
1 4dr Wgn LX GDI (73212)	48	44	36	26	28200	4 4dr Wgn Luxury AWD (9825)	58	52	44	36	47600
2 4dr Wgn LX GDI (73222)	48	43	36	26	29600	5 4dr Wgn F Sport (9830)	57	51	44	35	46600
3 4dr Wgn V6 (74232)	50	45	37	28	34400	6 4dr Wgn F Sport AWD (9834)	58	52	44	36	48000
4 4dr Wgn EX V6 (74242)	52	47	39	29	36700	<b>NX 300H</b>					
5 4dr Wgn SX V6 (74282)	51	46	38	29	41300	1 4dr Wgn AWD (9844)	60	53	46	37	47800
<b>SORENTO AWD</b>						2 4dr Wgn Luxury AWD (9845)	60	54	46	37	48800
1 4dr Wgn LX GDI (73422)	51	46	38	28	31400	<b>RX 350 2WD</b>					
2 4dr Wgn S V6 (74432)	52	47	39	29	36200	1 4dr Wgn (9420)	60	52	42	36	53100
3 4dr Wgn EX V6 (74442)	54	49	40	31	38500	2 4dr Wgn F Sport (9422)	61	54	43	37	52900
4 4dr Wgn SX V6 (74482)	53	47	39	30	43100	3 4dr Wgn F Sport Performance (9423)	60	53	42	36	55200
<b>NIRO</b>						4 4dr Wgn Premium L (9430)	59	51	41	36	55700
1 4dr Wgn LX (G4222)	56	49	44	39	26000	5 4dr Wgn Luxury L (9432)	59	51	41	36	56200
2 4dr Wgn LXS (G4232)	58	50	45	40	27400	<b>RX 350 AWD</b>					
3 4dr Wgn Touring (G4262)	60	52	46	40	29800	1 4dr Wgn (9424)	61	53	43	37	53300
4 4dr Wgn Touring Special Edition (G4272)	60	53	47	41	32000	2 4dr Wgn F Sport (9426)	61	53	43	37	54300
5 4dr Wgn EX Premium (G4282)	56	49	43	38	34300	3 4dr Wgn F Sport Performance (9427)	58	50	41	35	58400
6 4dr Wgn LXS PHEV (W4232)	55	48	43	37	30900	4 4dr Wgn Premium L (9434)	60	52	42	36	55900
7 4dr Wgn EX PHEV (W4242)	54	47	41	36	34700	5 4dr Wgn Luxury L (9436)	59	52	42	36	59600
8 4dr Wgn EX Premium PHEV (W4262)	55	48	42	37	37900	<b>RX 450H AWD</b>					
<b>NIRO EV</b>						1 4dr Wgn (9444)	58	51	41	35	58400
1 4dr Wgn EX (V1242)	50	43	38	33	40700	2 4dr Wgn F Sport (9446)	60	52	42	36	57800
2 4dr Wgn EX Premium (V1262)	48	41	36	32	46200	3 4dr Wgn F Sport Performance (9447)	59	52	42	36	60000
<b>TELLURIDE 2WD</b>						4 4dr Wgn Premium L (9454)	59	51	41	36	59700
1 4dr Wgn LX (J4222)	62	55	46	37	33100	5 4dr Wgn Luxury L (9457)	59	51	41	36	61900
2 4dr Wgn S (J4232)	61	54	45	37	35500	<b>GX 460</b>					
3 4dr Wgn EX (J4242)	60	53	44	36	38500	1 4dr Wgn (9700)	57	50	43	35	56900
4 4dr Wgn SX (J4282)	57	51	42	34	43000	2 4dr Wgn Premium (9700)	60	52	45	37	57400
<b>TELLURIDE AWD</b>						3 4dr Wgn Luxury (9710)	53	47	40	33	69200
1 4dr Wgn LX (J4222)	63	56	46	38	35100	<b>LX 570</b>					
2 4dr Wgn S (J4432)	62	55	46	37	37500	1 4dr Wgn w/2nd Row (9625)	61	51	41	32	88700
3 4dr Wgn EX (J4442)	61	54	45	37	40500	2 4dr Wgn w/3rd Row (9620)	57	48	38	31	101300
4 4dr Wgn SX (J4482)	57	51	42	35	45900	<b>LC 500</b>					
<b>LEXUS</b>	24	36	48	60	mrm	1 2dr Cpe (9260)	45	39	34	29	103600
<b>RC</b>						<b>LC 500H</b>					
1 2dr Cpe 300 RWD (9202)	50	46	39	30	48100	1 2dr Cpe (9264)	46	40	35	30	104800
2 2dr Cpe 300 F Sport RWD (9203)	49	45	38	29	52200						
3 2dr Cpe 300 AWD (9206)	49	45	38	29	50600						
4 2dr Cpe 300 F Sport AWD (9207)	49	44	37	29	54400						
5 2dr Cpe 350 RWD (9212)	53	48	41	32	51100						
6 2dr Cpe 350 F Sport RWD (9213)	52	47	40	31	55200						
7 2dr Cpe 350 AWD (9216)	52	47	40	31	52600						
8 2dr Cpe 350 F Sport AWD (9217)	51	46	39	30	56800						

## 2020 New Models

LINCOLN	24	36	48	60	mrm
<b>MKZ</b>					
1 4dr Sdn (L5A)	42	37	32	26	40900
2 4dr Sdn AWD (L5B)	44	39	34	27	42900
3 4dr Sdn Hybrid (L5K)	45	39	34	27	40900
4 4dr Sdn Reserve Hybrid (L5L)	44	39	34	27	46700
5 4dr Sdn Reserve (L5E)	42	37	32	26	49700
6 4dr Sdn Reserve AWD (L5F)	44	38	33	27	53200
<b>CONTINENTAL</b>					
1 4dr Sdn FWD (L9P)	47	40	32	24	56100
2 4dr Sdn AWD (L9V)	47	40	32	25	58100
3 4dr Sdn Reserve FWD (L9R)	45	38	31	23	65000
4 4dr Sdn Reserve AWD (L9N)	45	38	31	24	70300
5 4dr Sdn Black Label FWD (L9A)	41	35	28	22	73400
6 4dr Sdn Black Label AWD (L9B)	42	36	29	22	78000
<b>CORSAIR</b>					
1 4dr Wgn (J1C)	50	41	35	32	41600
2 4dr Wgn AWD (J1D)	50	41	35	32	43900
3 4dr Wgn Reserve (J2C)	48	40	34	30	50500
4 4dr Wgn Reserve AWD (J2D)	49	41	34	31	53200
<b>NAUTILUS 2WD</b>					
1 4dr Wgn (J6J)	53	46	39	30	46300
2 4dr Wgn Reserve (J6K)	49	42	36	28	56600
<b>NAUTILUS 4WD</b>					
1 4dr Wgn (J8J)	53	45	39	30	48800
2 4dr Wgn Reserve (J8K)	49	42	36	28	61800
3 4dr Wgn Black Label (J9J)	46	40	34	27	68700
<b>NAVIGATOR 2WD</b>					
1 4dr Wgn (J2M)	58	49	41	30	78300
2 4dr Wgn Reserve (J2K)	55	47	39	29	91000
3 4dr Wgn L (J3M)	58	49	41	30	81500
4 4dr Wgn L Reserve (J3K)	55	47	39	30	94300
<b>NAVIGATOR 4WD</b>					
1 4dr Wgn (J2N)	58	49	41	31	81000
2 4dr Wgn Reserve (J2L)	55	47	39	30	93800
3 4dr Wgn Black Label (J2T)	52	44	37	28	101700
4 4dr Wgn L (J3N)	58	49	41	31	84200
5 4dr Wgn L Reserve (J3L)	56	48	40	30	96100
6 4dr Wgn L Black Label (J3T)	52	45	37	28	104900
<b>AVIATOR 2WD</b>					
1 4dr Wgn (J6W)	53	46	39	30	53800
2 4dr Wgn Reserve (J7W)	50	43	36	28	66500
<b>AVIATOR 4WD</b>					
1 4dr Wgn (J6X)	53	46	38	30	56300
2 4dr Wgn Reserve (J7X)	50	43	36	28	69100
3 4dr Wgn Black Label (J9X)	46	39	33	26	81300
<b>AVIATOR PHEV</b>					
1 4dr Wgn Grand Touring (J8X)	46	40	33	26	96000
2 4dr Wgn Grand Touring Black Label (J9Y)	43	37	31	25	91500

## 2020 New Models

MAZDA	24	36	48	60	mrm
<b>CX-5 AWD</b>					
1 4dr Wgn Sport (CX5SPXA)	61	52	42	34	28000
2 4dr Wgn Touring (CX5TRXA)	61	53	43	35	31100
3 4dr Wgn Grand Touring (CX5GTXA)	62	53	44	35	33200
4 4dr Wgn Grand Touring Reserve (CX5GTRXA)	61	53	43	35	36600
5 4dr Wgn Signature (CX5SGXA)	61	52	43	35	38700
<b>CX-30 2WD</b>					
1 4dr Wgn (C302A)	65	56	46	37	23300
2 4dr Wgn Select (C30SE2A)	67	58	48	38	25300
3 4dr Wgn Preferred (C30PF2A)	65	57	46	37	27600
4 4dr Wgn Premium (C30PR2A)	66	57	47	38	29600
<b>CX-30 AWD</b>					
1 4dr Wgn (C30XA)	65	57	46	37	24700
2 4dr Wgn Select (C30SEXA)	68	58	48	38	26700
3 4dr Wgn Preferred (C30PFXA)	66	57	47	38	29000
4 4dr Wgn Premium (C30PRXA)	66	57	47	38	31100
<b>CX-9 2WD</b>					
1 4dr Wgn Sport (CX9SP2A)	63	55	44	35	35400
2 4dr Wgn Touring (CX9TR2A)	64	55	45	36	39300
3 4dr Wgn Grand Touring (CX9GT2A)	63	54	44	35	43100
<b>CX-9 AWD</b>					
1 4dr Wgn Sport (CX9SPXA)	62	54	44	35	37300
2 4dr Wgn Touring (CX9TRXA)	63	55	45	35	41300
3 4dr Wgn Grand Touring (CX9GTXA)	62	54	44	35	45000
4 4dr Wgn Signature (CX9SIGXA)	60	52	43	34	47800
MINI	24	36	48	60	mrm
<b>COOPER HARDTOP</b>					
1 3dr HB (20MA)	49	39	31	20	30600
2 3dr HB S (20MB)	53	43	35	24	35300
3 3dr HB John Cooper Works (20MC)	55	45	37	26	39500
4 5dr HB (20M1)	49	40	31	21	31600
5 5dr HB S (20M3)	53	43	35	24	36300
<b>COOPER CONVERTIBLE</b>					
1 2dr Conv (20MD)	45	36	29	19	35800
2 2dr Conv S (20ME)	48	40	32	22	40500
3 2dr Conv John Cooper Works (20MF)	50	42	34	24	45100
<b>COOPER CLUBMAN</b>					
1 4dr Wgn S (20MH)	55	46	38	30	38000
2 4dr Wgn S ALL4 (20M6)	55	46	38	30	40100
3 4dr Wgn John Cooper Works ALL4 (20MI)	57	48	40	32	48100
<b>COOPER COUNTRYMAN</b>					
1 4dr Wgn (20MJ)	50	38	28	18	36300
2 4dr Wgn ALL4 (20MK)	52	40	30	20	38400
3 4dr Wgn S (20ML)	53	42	31	21	39300
4 4dr Wgn S ALL4 (20MM)	55	43	33	23	41400
5 4dr Wgn John Cooper Works ALL4 (20MO)	60	48	38	28	49300
6 4dr Wgn PHEV (20MP)	55	44	33	24	45100
MITSUBISHI	24	36	48	60	mrm
<b>MIRAGE</b>					
1 5dr HB ES MT (MG44-A)	38	30	24	19	15500
2 5dr HB ES AT (MG44-A)	40	32	26	21	16800
3 5dr HB LE AT (MG44-C)	43	34	28	22	17700
4 5dr HB SE AT (MG44-E)	42	34	28	22	18200
5 5dr HB GT AT (MG44-T)	43	34	29	23	18800
6 4dr Sdn ES MT (MG41-A)	32	25	20	16	16300
7 4dr Sdn ES AT (MG41-A)	35	27	22	18	17700
8 4dr Sdn LE AT (MG41-C)	34	27	22	18	18600
9 4dr Sdn SE AT (MG41-E)	38	30	25	20	19100
<b>OUTLANDER SPORT</b>					
1 4dr Wgn ES (OS45-A)	43	35	29	23	24300
2 4dr Wgn SP (OS45-R)	42	34	28	22	26100
3 4dr Wgn SE (OS45-E)	48	39	32	26	25800
4 4dr Wgn Black Edition (OS45-C)	43	35	29	23	26900
5 4dr Wgn GT (OS45-T)	50	41	34	27	27000
6 4dr Wgn ES AWD (OS45-B)	48	39	32	26	26000
7 4dr Wgn SP AWD (OS45-S)	47	38	32	25	27700
8 4dr Wgn SE AWD (OS45-F)	53	43	36	29	27300
9 4dr Wgn Black Edition AWD (OS45-D)	48	39	33	26	28400
10 4dr Wgn GT AWD (OS45-Z)	54	45	37	30	28500
<b>ECLIPSE CROSS</b>					
1 4dr Wgn ES (EC45-A)	48	38	31	22	24500
2 4dr Wgn SP (EC45-R)	47	37	31	22	26800
3 4dr Wgn LE (EC45-C)	48	38	31	23	25600
4 4dr Wgn SE (EC45-E)	52	41	34	25	27900
5 4dr Wgn SEL (EC45-G)	54	43	36	27	30100
6 4dr Wgn ES AWD (EC45-B)	50	39	32	24	26100
7 4dr Wgn LE AWD (EC45-D)	50	39	33	24	27200
8 4dr Wgn SP AWD (EC45-S)	49	39	32	24	28400
9 4dr Wgn SE AWD (EC45-F)	53	43	35	26	29500
10 4dr Wgn SEL AWD (EC45-H)	55	44	37	28	31700
<b>OUTLANDER 2WD</b>					
1 4dr Wgn ES (OT45-A)	40	32	28	20	26400
2 4dr Wgn SE (OT45-E)	45	37	32	24	28700
3 4dr Wgn LE (OT45-I)	47	38	34	25	28800
4 4dr Wgn SEL (OT45-G)	46	38	33	25	30300
5 4dr Wgn SP (OT45-R)	45	37	33	24	30000
<b>OUTLANDER 4WD</b>					
1 4dr Wgn ES (OT45-D)	44	36	32	23	28400
2 4dr Wgn SE (OT45-F)	49	40	35	26	30700
3 4dr Wgn LE (OT45-J)	50	42	37	28	30800
4 4dr Wgn SEL (OT45-H)	49	41	36	27	33800
5 4dr Wgn SP (OT45-S)	49	40	35	27	32100
6 4dr Wgn GT (OT45-Z)	51	42	37	28	35300

### 2020 New Models

MITSUBISHI	24	36	48	60	mrm
<b>OUTLANDER PHEV</b>					
1 4dr Wgn SEL (OTEV-H) 2 4dr Wgn GT (OTEV-Z)					
	<b>44</b>	<b>36</b>	<b>32</b>	<b>24</b>	37900
	<b>41</b>	<b>34</b>	<b>29</b>	<b>22</b>	43400
<b>NISSAN</b>					
<b>VERSATRAIN</b>					
1 4dr Sdn S MT (10050) 2 4dr Sdn S AT (10110) 3 4dr Sdn SV AT (10210) 4 4dr Sdn SR AT (10310)		<b>54</b>	<b>40</b>	<b>28</b>	<b>19</b>
		<b>55</b>	<b>41</b>	<b>30</b>	<b>21</b>
		<b>57</b>	<b>44</b>	<b>32</b>	<b>23</b>
		<b>60</b>	<b>46</b>	<b>35</b>	<b>25</b>
1 5dr HB S (17010) 2 5dr HB SV (17110) 3 5dr HB S PLUS (17210) 4 5dr HB SV PLUS (17310) 5 5dr HB SL PLUS (17410)		<b>50</b>	<b>37</b>	<b>31</b>	<b>25</b>
		<b>49</b>	<b>37</b>	<b>31</b>	<b>25</b>
		<b>50</b>	<b>38</b>	<b>33</b>	<b>26</b>
		<b>49</b>	<b>37</b>	<b>32</b>	<b>25</b>
		<b>50</b>	<b>39</b>	<b>33</b>	<b>26</b>
<b>LEAF</b>					
1 5dr HB S (17010) 2 5dr HB SV (17110) 3 5dr HB S PLUS (17210) 4 5dr HB SV PLUS (17310) 5 5dr HB SL PLUS (17410)		<b>50</b>	<b>37</b>	<b>31</b>	<b>25</b>
		<b>49</b>	<b>37</b>	<b>31</b>	<b>25</b>
		<b>50</b>	<b>38</b>	<b>33</b>	<b>26</b>
		<b>49</b>	<b>37</b>	<b>32</b>	<b>25</b>
		<b>50</b>	<b>39</b>	<b>33</b>	<b>26</b>
<b>SENTRA</b>					
1 4dr Sdn S (12010) 2 4dr Sdn SV (12110) 3 4dr Sdn SR (12210)		<b>60</b>	<b>51</b>	<b>41</b>	<b>30</b>
		<b>62</b>	<b>53</b>	<b>43</b>	<b>32</b>
		<b>62</b>	<b>53</b>	<b>43</b>	<b>32</b>
<b>ALTIMA</b>					
1 4dr Sdn S (13110) 2 4dr Sdn AWD (13010) 3 4dr Sdn SR (13110) 4 4dr Sdn SR AWD (13210) 5 4dr Sdn SR 2.0T (14110) 6 4dr Sdn SV (13510) 7 4dr Sdn SV AWD (13410) 8 4dr Sdn SL (13710) 9 4dr Sdn SL AWD (13610) 10 4dr Sdn Platinum (13910) 11 4dr Sdn Platinum AWD (13810) 12 4dr Sdn Platinum 2.0T (14310)		<b>47</b>	<b>42</b>	<b>35</b>	<b>27</b>
		<b>48</b>	<b>43</b>	<b>36</b>	<b>28</b>
		<b>52</b>	<b>46</b>	<b>39</b>	<b>30</b>
		<b>52</b>	<b>47</b>	<b>39</b>	<b>30</b>
		<b>52</b>	<b>46</b>	<b>38</b>	<b>30</b>
		<b>51</b>	<b>45</b>	<b>38</b>	<b>29</b>
		<b>52</b>	<b>46</b>	<b>39</b>	<b>30</b>
		<b>52</b>	<b>46</b>	<b>39</b>	<b>30</b>
		<b>53</b>	<b>47</b>	<b>39</b>	<b>31</b>
		<b>50</b>	<b>45</b>	<b>37</b>	<b>29</b>
		<b>50</b>	<b>44</b>	<b>37</b>	<b>29</b>
<b>MAXIMA</b>					
1 4dr Sdn S (16010) 2 4dr Sdn SV (16110) 3 4dr Sdn SL (16210) 4 4dr Sdn SR (16310) 5 4dr Sdn Platinum (16410)		<b>50</b>	<b>41</b>	<b>35</b>	<b>27</b>
		<b>51</b>	<b>42</b>	<b>36</b>	<b>28</b>
		<b>50</b>	<b>42</b>	<b>36</b>	<b>28</b>
		<b>50</b>	<b>42</b>	<b>36</b>	<b>28</b>
		<b>50</b>	<b>42</b>	<b>36</b>	<b>28</b>
<b>KICKS</b>					
1 4dr Wgn S (21010) 2 4dr Wgn SV (21110) 3 4dr Wgn SR (21210)		<b>56</b>	<b>50</b>	<b>41</b>	<b>32</b>
		<b>58</b>	<b>51</b>	<b>42</b>	<b>33</b>
		<b>58</b>	<b>51</b>	<b>43</b>	<b>34</b>
<b>370Z COUPE</b>					
1 2dr Cpe MT (41060) 2 2dr Cpe AT (41010) 3 2dr Cpe Sport MT (41160) 4 2dr Cpe Sport AT (41110) 5 2dr Cpe Sport Touring AT (41210) 6 2dr Cpe NISMO Tech MT (41360) 7 2dr Cpe NISMO Tech AT (41310)		<b>58</b>	<b>50</b>	<b>46</b>	<b>39</b>
		<b>59</b>	<b>51</b>	<b>46</b>	<b>40</b>
		<b>56</b>	<b>48</b>	<b>44</b>	<b>37</b>
		<b>57</b>	<b>49</b>	<b>44</b>	<b>38</b>
		<b>55</b>	<b>47</b>	<b>42</b>	<b>36</b>
		<b>51</b>	<b>44</b>	<b>40</b>	<b>34</b>
		<b>52</b>	<b>45</b>	<b>40</b>	<b>34</b>
<b>ROGUE SPORT 2WD</b>					
1 4dr Wgn S (27110) 2 4dr Wgn SV (27310) 3 4dr Wgn SL (27510)		<b>56</b>	<b>49</b>	<b>41</b>	<b>32</b>
		<b>57</b>	<b>50</b>	<b>41</b>	<b>33</b>
		<b>57</b>	<b>51</b>	<b>42</b>	<b>34</b>
<b>ROGUE SPORT AWD</b>					
1 4dr Wgn S (27010) 2 4dr Wgn SV (27210) 3 4dr Wgn SL (27410)		<b>57</b>	<b>51</b>	<b>42</b>	<b>33</b>
		<b>58</b>	<b>51</b>	<b>42</b>	<b>34</b>
		<b>58</b>	<b>52</b>	<b>43</b>	<b>34</b>
<b>GT-R</b>					
1 2dr Cpe Premium (43110) 2 2dr Cpe Track Edition (43210) 3 2dr Cpe NISMO (43310)		<b>55</b>	<b>47</b>	<b>42</b>	<b>37</b>
		<b>55</b>	<b>48</b>	<b>42</b>	<b>36</b>
		<b>39</b>	<b>34</b>	<b>30</b>	<b>26</b>
<b>ROGUE 2WD</b>					
1 4dr Wgn S (22110) 2 4dr Wgn SV (22310) 3 4dr Wgn SL (22510)		<b>50</b>	<b>45</b>	<b>38</b>	<b>29</b>
		<b>56</b>	<b>50</b>	<b>42</b>	<b>33</b>
		<b>54</b>	<b>48</b>	<b>41</b>	<b>32</b>
<b>ROGUE AWD</b>					
1 4dr Wgn S (22010) 2 4dr Wgn SV (22210) 3 4dr Wgn SL (22410)		<b>51</b>	<b>46</b>	<b>39</b>	<b>30</b>
		<b>57</b>	<b>51</b>	<b>43</b>	<b>34</b>
		<b>55</b>	<b>49</b>	<b>41</b>	<b>33</b>
<b>PATHFINDER 2WD</b>					
1 4dr Wgn S (25110) 2 4dr Wgn SV (25310) 3 4dr Wgn SL (25510) 4 4dr Wgn Platinum (25710)		<b>44</b>	<b>37</b>	<b>31</b>	<b>26</b>
		<b>45</b>	<b>38</b>	<b>32</b>	<b>27</b>
		<b>45</b>	<b>39</b>	<b>32</b>	<b>27</b>
		<b>45</b>	<b>38</b>	<b>32</b>	<b>27</b>
<b>PATHFINDER 4WD</b>					
1 4dr Wgn S (25010) 2 4dr Wgn SV (25210) 3 4dr Wgn SL (25410) 4 4dr Wgn Platinum (25610)		<b>47</b>	<b>40</b>	<b>33</b>	<b>28</b>
		<b>48</b>	<b>41</b>	<b>34</b>	<b>28</b>
		<b>48</b>	<b>41</b>	<b>34</b>	<b>29</b>
		<b>48</b>	<b>41</b>	<b>34</b>	<b>29</b>
<b>MURANO 2WD</b>					
1 4dr Wgn S (23110) 2 4dr Wgn SV (23310) 3 4dr Wgn SL (23510) 4 4dr Wgn Platinum (23710)		<b>59</b>	<b>48</b>	<b>41</b>	<b>32</b>
		<b>56</b>	<b>46</b>	<b>39</b>	<b>30</b>
		<b>55</b>	<b>45</b>	<b>38</b>	<b>30</b>
		<b>53</b>	<b>44</b>	<b>37</b>	<b>29</b>
<b>MURANO AWD</b>					
1 4dr Wgn S (23010) 2 4dr Wgn SV (23210) 3 4dr Wgn SL (23410) 4 4dr Wgn Platinum (23610)		<b>62</b>	<b>50</b>	<b>43</b>	<b>33</b>
		<b>58</b>	<b>48</b>	<b>41</b>	<b>32</b>
		<b>57</b>	<b>47</b>	<b>40</b>	<b>31</b>
		<b>55</b>	<b>45</b>	<b>39</b>	<b>30</b>
<b>ARMADA 2WD</b>					
1 4dr Wgn SV (26110) 2 4dr Wgn SL (26310) 3 4dr Wgn Platinum (26510)		<b>49</b>	<b>42</b>	<b>36</b>	<b>29</b>
		<b>51</b>	<b>43</b>	<b>37</b>	<b>30</b>
		<b>47</b>	<b>40</b>	<b>34</b>	<b>28</b>

### 2020 New Models

NISSAN	24	36	48	60	mrm
<b>ARMADA 4WD</b>					
1 4dr Van SV (26210) 2 4dr Van SL (26410) 3 4dr Van Platinum (26610)		<b>53</b>	<b>46</b>	<b>39</b>	<b>31</b>
		<b>54</b>	<b>46</b>	<b>39</b>	<b>32</b>
		<b>50</b>	<b>43</b>	<b>36</b>	<b>29</b>
<b>NV200</b>					
1 4dr Van S (66110) 2 4dr Van SV (66210)		<b>52</b>	<b>42</b>	<b>36</b>	<b>29</b>
		<b>52</b>	<b>43</b>	<b>37</b>	<b>30</b>
<b>NV CARGO</b>					
1 3dr Van 1500 Std Roof S (61010) 2 3dr Van 1500 Std Roof SV (61110) 3 3dr Van 2500 Std Roof S (61210) 4 3dr Van 2500 Std Roof SV (61310) 5 3dr Van 2500 Std Roof SL (61410) 6 3dr Van 2500 High Roof S (62010) 7 3dr Van 2500 High Roof SL (62210) 8 3dr Van 2500 High Roof SV (61610) 9 3dr Van 2500 Std Roof V8 (62310) 10 3dr Van 2500 High Roof V8 (62410)		<b>50</b>	<b>42</b>	<b>36</b>	<b>30</b>
		<b>50</b>	<b>42</b>	<b>36</b>	<b>30</b>
		<b>50</b>	<b>42</b>	<b>37</b>	<b>30</b>
		<b>50</b>	<b>42</b>	<b>37</b>	<b>30</b>
		<b>50</b>	<b>42</b>	<b>37</b>	<b>30</b>
<b>TITAN 2WD</b>					
1 King Cab S (37110) 2 King Cab SV (37310) 3 Crew Cab S (38110) 4 Crew Cab SV (38310) 5 Crew Cab SL (38510) 6 Crew Cab Platinum Reserve (38710)		<b>54</b>	<b>46</b>	<b>42</b>	<b>37</b>
		<b>52</b>	<b>44</b>	<b>40</b>	<b>35</b>
		<b>56</b>	<b>48</b>	<b>43</b>	<b>38</b>
		<b>56</b>	<b>45</b>	<b>40</b>	<b>35</b>
		<b>50</b>	<b>43</b>	<b>38</b>	<b>33</b>
<b>TITAN 4WD</b>					
1 King Cab S (37010) 2 King Cab SV (37210) 3 King Cab PRO-4X (37410) 4 Crew Cab S (38010) 5 Crew Cab SV (38210) 6 Crew Cab SL (38610) 7 Crew Cab Platinum Reserve (38810)		<b>58</b>	<b>50</b>	<b>45</b>	<b>39</b>
		<b>56</b>	<b>47</b>	<b>42</b>	<b>37</b>
		<b>56</b>	<b>48</b>	<b>43</b>	<b>37</b>
		<b>56</b>	<b>48</b>	<b>43</b>	<b>40</b>
		<b>56</b>	<b>48</b>	<b>43</b>	<b>37</b>
<b>TITAN XD 4WD</b>					
1 Crew Cab S (53010) 2 Crew Cab SV (53210) 3 Crew Cab PRO-4X (53410) 4 Crew Cab SL (53610) 5 Crew Cab Platinum Reserve (53810)		<b>56</b>	<b>48</b>	<b>43</b>	<b>37</b>
		<b>54</b>	<b>46</b>	<b>41</b>	<b>36</b>
		<b>53</b>	<b>45</b>	<b>40</b>	<b>35</b>
		<b>51</b>	<b>44</b>	<b>39</b>	<b>34</b>
		<b>50</b>	<b>43</b>	<b>38</b>	<b>33</b>
<b>RAM TRUCKS</b>					
RAM TRUCKS	24	36	48	60	mrm
<b>PROMASTER CITY CARGO</b>					
1 4dr Van (VMDL51) 2 4dr Van SLT (VMDH51)		<b>49</b>	<b>43</b>	<b>41</b>	<b>36</b>
		<b>48</b>	<b>43</b>	<b>39</b>	<b>35</b>
<b>PROMASTER CITY WAGON</b>					
1 4dr Wgn (VMDL51) 2 4dr Wgn SLT (VMDH51)		<b>47</b>	<b>42</b>	<b>39</b>	<b>34</b>
		<b>46</b>	<b>41</b>	<b>38</b>	<b>34</b>
<b>PROMASTER</b>					
1 3dr Van 1500 118wb (VF1L11) 2 3dr Van 1500 136wb (VF1L12) 3 3dr Van 1500 136wb High Roof (VF1L13) 4 3dr Van 2500 136wb (VF2L12) 5 3dr Van 2500 136wb High Roof (VF2L13) 6 3dr Van 2500 159wb (VF2L16) 7 3dr Van 2500 159wb High Roof (VF2L26)		<b>40</b>	<b>34</b>	<b>32</b>	<b>29</b>
		<b>40</b>	<b>35</b>	<b>32</b>	<b>29</b>
		<b>41&lt;/b</b>			

## 2020 New Models

**RAM TRUCKS**

	24	36	48	60	mrm
<b>RAM 1500 CLASSIC 4WD</b>					
1 Reg Cab Tradesman (DS6L6*)	<b>45</b>	<b>42</b>	<b>40</b>	<b>35</b>	40600
2 Reg Cab Express (DS6L61)	<b>44</b>	<b>42</b>	<b>39</b>	<b>34</b>	42000
3 Reg Cab SLT (DS6H6*)	<b>47</b>	<b>44</b>	<b>41</b>	<b>36</b>	42900
4 Quad Cab Tradesman (DS6L41)	<b>52</b>	<b>48</b>	<b>44</b>	<b>39</b>	42700
5 Quad Cab Express (DS6L49)	<b>51</b>	<b>48</b>	<b>44</b>	<b>38</b>	44000
6 Quad Cab Warlock (DS6H41)	<b>51</b>	<b>47</b>	<b>44</b>	<b>38</b>	47000
7 Quad Cab SLT (DS6H41)	<b>50</b>	<b>47</b>	<b>43</b>	<b>38</b>	41900
8 Crew Cab Tradesman (DS6L9*)	<b>55</b>	<b>51</b>	<b>46</b>	<b>40</b>	43600
9 Crew Cab Express (DS6L98)	<b>52</b>	<b>48</b>	<b>44</b>	<b>38</b>	46800
10 Crew Cab Warlock (DS6H98)	<b>51</b>	<b>47</b>	<b>43</b>	<b>37</b>	49700
11 Crew Cab SLT (DS6H9*)	<b>51</b>	<b>47</b>	<b>43</b>	<b>37</b>	49600
<b>RAM 2500 4WD</b>					
1 Reg Cab Tradesman (DJ7L62)	<b>59</b>	<b>56</b>	<b>52</b>	<b>46</b>	52400
2 Reg Cab Big Horn (DJ7H62)	<b>55</b>	<b>52</b>	<b>48</b>	<b>43</b>	58700
3 Crew Cab Tradesman (DJ7L9*)	<b>66</b>	<b>62</b>	<b>57</b>	<b>50</b>	55300
4 Crew Cab Power Wagon (DJ7X91)	<b>65</b>	<b>60</b>	<b>55</b>	<b>48</b>	63600
5 Crew Cab Big Horn (DJ7H9*)	<b>60</b>	<b>56</b>	<b>51</b>	<b>45</b>	65000
6 Crew Cab Laramie (DJ7P9*)	<b>57</b>	<b>52</b>	<b>48</b>	<b>42</b>	72400
7 Crew Cab Laramie Longhorn (DJ7R9*)	<b>52</b>	<b>48</b>	<b>44</b>	<b>39</b>	79900
8 Crew Cab Laramie Limited (DJ7M9*)	<b>51</b>	<b>47</b>	<b>43</b>	<b>38</b>	82800
9 Mega Cab Big Horn (DJ7H81)	<b>63</b>	<b>59</b>	<b>53</b>	<b>47</b>	66400
10 Mega Cab Laramie (DJ7P81)	<b>59</b>	<b>55</b>	<b>50</b>	<b>44</b>	73800
11 Mega Cab Laramie Longhorn (DJ7R81)	<b>54</b>	<b>50</b>	<b>45</b>	<b>40</b>	82100
12 Mega Cab Laramie Limited (DJ7M81)	<b>54</b>	<b>49</b>	<b>45</b>	<b>39</b>	84600

**SUBARU**

	24	36	48	60	mrm
<b>IMPREZA SEDAN</b>					
1 4dr Sdn MT (LJA)	<b>57</b>	<b>51</b>	<b>44</b>	<b>35</b>	19600
2 4dr Sdn AT (LJB)	<b>62</b>	<b>55</b>	<b>48</b>	<b>38</b>	20900
3 4dr Sdn Premium AT (LJD)	<b>59</b>	<b>53</b>	<b>45</b>	<b>36</b>	25000
4 4dr Sdn Sport AT (LJF)	<b>60</b>	<b>54</b>	<b>46</b>	<b>37</b>	26900
5 4dr Sdn Limited AT (LJG)	<b>58</b>	<b>52</b>	<b>44</b>	<b>35</b>	29100
<b>IMPREZA WAGON</b>					
1 5dr HB MT (LLA)	<b>62</b>	<b>55</b>	<b>48</b>	<b>38</b>	20100
2 5dr HB AT (LLB)	<b>66</b>	<b>59</b>	<b>51</b>	<b>40</b>	21400
3 5dr HB Premium AT (LLD)	<b>63</b>	<b>56</b>	<b>48</b>	<b>38</b>	25500
4 5dr HB Sport MT (LLE)	<b>59</b>	<b>53</b>	<b>45</b>	<b>36</b>	25800
5 5dr HB Sport AT (LLF)	<b>63</b>	<b>56</b>	<b>48</b>	<b>39</b>	27400
6 5dr HB Limited AT (LLG)	<b>61</b>	<b>54</b>	<b>47</b>	<b>37</b>	29600
<b>WRX</b>					
1 4dr Sdn MT (LUN)	<b>67</b>	<b>60</b>	<b>52</b>	<b>42</b>	29200
2 4dr Sdn Premium MT (LUO)	<b>63</b>	<b>56</b>	<b>49</b>	<b>40</b>	33400
3 4dr Sdn Premium AT (LUP)	<b>63</b>	<b>57</b>	<b>49</b>	<b>40</b>	33400
4 4dr Sdn Limited MT (LUQ)	<b>65</b>	<b>57</b>	<b>50</b>	<b>41</b>	35100
5 4dr Sdn Limited AT (LUR)	<b>64</b>	<b>57</b>	<b>49</b>	<b>40</b>	37300
6 4dr Sdn STI (LUS)	<b>69</b>	<b>61</b>	<b>53</b>	<b>43</b>	39600
7 4dr Sdn STI Limited w/ Wing Spoiler (LUV)	<b>67</b>	<b>59</b>	<b>51</b>	<b>42</b>	42600
8 4dr Sdn STI Limited w/ Lip Spoiler (LUW)	<b>66</b>	<b>59</b>	<b>51</b>	<b>42</b>	42600
<b>CROSSTREK</b>					
1 5dr HB MT (LRA)	<b>63</b>	<b>54</b>	<b>47</b>	<b>36</b>	23200
2 5dr HB AT (LRB)	<b>68</b>	<b>58</b>	<b>50</b>	<b>39</b>	24600
3 5dr HB Premium MT (LRC)	<b>64</b>	<b>55</b>	<b>47</b>	<b>37</b>	25000
4 5dr HB Premium AT (LRD)	<b>68</b>	<b>58</b>	<b>50</b>	<b>39</b>	27900
5 5dr HB Limited AT (LRE)	<b>67</b>	<b>58</b>	<b>49</b>	<b>39</b>	30800
6 5dr HB Hybrid (LRH)	<b>55</b>	<b>48</b>	<b>41</b>	<b>33</b>	38700
<b>BRZ</b>					
1 2dr Cpe Limited MT (LZE)	<b>59</b>	<b>49</b>	<b>45</b>	<b>40</b>	31000
2 2dr Cpe Limited AT (LZF)	<b>58</b>	<b>49</b>	<b>44</b>	<b>40</b>	30900
3 2dr Cpe tS MT (LZR)	<b>59</b>	<b>49</b>	<b>44</b>	<b>40</b>	32400
<b>FORESTER</b>					
1 4dr Wgn 2.5i (LFB)	<b>66</b>	<b>59</b>	<b>50</b>	<b>41</b>	26200
2 4dr Wgn 2.5i Premium (LFF)	<b>67</b>	<b>59</b>	<b>50</b>	<b>41</b>	30300
3 4dr Wgn 2.5i Sport (LFG)	<b>66</b>	<b>58</b>	<b>49</b>	<b>41</b>	32100
4 4dr Wgn 2.5i Limited (LFI)	<b>66</b>	<b>58</b>	<b>49</b>	<b>41</b>	33800
5 4dr Wgn 2.5i Touring (LFJ)	<b>64</b>	<b>56</b>	<b>48</b>	<b>39</b>	35700
<b>LEGACY</b>					
1 4dr Sdn (LAB)	<b>62</b>	<b>52</b>	<b>43</b>	<b>33</b>	24000
2 4dr Sdn Premium (LAD)	<b>61</b>	<b>51</b>	<b>42</b>	<b>33</b>	28600
3 4dr Sdn Sport (LAE)	<b>59</b>	<b>50</b>	<b>41</b>	<b>32</b>	30100
4 4dr Sdn Limited (LAF)	<b>59</b>	<b>49</b>	<b>41</b>	<b>32</b>	32700
5 4dr Sdn Limited XT (LAJ)	<b>65</b>	<b>55</b>	<b>46</b>	<b>36</b>	35100
6 4dr Sdn Touring XT (LAL)	<b>64</b>	<b>54</b>	<b>45</b>	<b>36</b>	36800
<b>OUTBACK</b>					
1 4dr Wgn (LDB)	<b>64</b>	<b>54</b>	<b>46</b>	<b>37</b>	27700
2 4dr Wgn Premium (LDD)	<b>63</b>	<b>53</b>	<b>45</b>	<b>36</b>	33000
3 4dr Wgn Limited (LDF)	<b>63</b>	<b>53</b>	<b>45</b>	<b>37</b>	36500
4 4dr Wgn Touring (LDG)	<b>61</b>	<b>51</b>	<b>44</b>	<b>36</b>	38400
5 4dr Wgn Onyx Edition XT (LDH)	<b>65</b>	<b>55</b>	<b>47</b>	<b>38</b>	37800
6 4dr Wgn Limited XT (LDJ)	<b>67</b>	<b>56</b>	<b>48</b>	<b>39</b>	38800
7 4dr Wgn Touring XT (LDL)	<b>65</b>	<b>55</b>	<b>47</b>	<b>38</b>	40800
<b>ASCENT</b>					
1 4dr Wgn (LCA)	<b>69</b>	<b>59</b>	<b>48</b>	<b>38</b>	33800
2 4dr Wgn Premium (LCB)	<b>68</b>	<b>57</b>	<b>47</b>	<b>38</b>	39400
3 4dr Wgn Premium 7Pass (LCC)	<b>68</b>	<b>58</b>	<b>48</b>	<b>38</b>	39400
4 4dr Wgn Limited (LCD)	<b>65</b>	<b>55</b>	<b>45</b>	<b>37</b>	43400
5 4dr Wgn Limited 7Pass (LCE)	<b>65</b>	<b>55</b>	<b>46</b>	<b>37</b>	43400
6 4dr Wgn Touring (LCG)	<b>63</b>	<b>53</b>	<b>44</b>	<b>35</b>	46100
<b>TESLA</b>					
<b>MODEL 3</b>					
1 4dr Sdn Standard Range Plus (MODEL3SRP)	<b>59</b>	<b>51</b>	<b>40</b>	<b>32</b>	50100
2 4dr Sdn Long Range Dual Motor AWD (MODEL3LR)	<b>61</b>	<b>52</b>	<b>41</b>	<b>32</b>	59300
3 4dr Sdn Long Range Performance AWD (MODEL3P)	<b>63</b>	<b>54</b>	<b>42</b>	<b>33</b>	66800
<b>MODEL S</b>					
1 4dr Sdn Standard Range (*)	<b>61</b>	<b>53</b>	<b>41</b>	<b>33</b>	85400
2 4dr Sdn Long Range (MODELSLR)	<b>58</b>	<b>50</b>	<b>39</b>	<b>31</b>	91500
3 4dr Sdn Performance (*)	<b>52</b>	<b>45</b>	<b>35</b>	<b>28</b>	110300
4 4dr Sdn Performance Ludicrous (MODELSP)	<b>60</b>	<b>52</b>	<b>40</b>	<b>32</b>	115900

## 2020 New Models

**TESLA**

	24	36	48	60	mrm
<b>MODEL X</b>					
1 4dr Wgn Long Range (MODELXLR)	<b>58</b>	<b>50</b>	<b>39</b>	<b>31</b>	102700
2 4dr Wgn Performance (*)	<b>52</b>	<b>45</b>	<b>35</b>	<b>28</b>	123500
3 4dr Wgn Performance Ludicrous (MODELXP)	<b>60</b>	<b>51</b>	<b>40</b>	<b>32</b>	128500

**TOYOTA**

	24	36	48	60	mrm
<b>YARIS HATCHBACK</b>					
1 5dr HB AT (1466)	<b>58</b>	<b>48</b>	<b>38</b>	<b>29</b>	18800
2 5dr HB XLE AT (1467)	<b>59</b>	<b>49</b>	<b>38</b>	<b>29</b>	19800

	24	36	48	60	mrm
<b>YARIS SEDAN</b>					
1 4dr Sdn L MT (6267)	<b>50</b>	<b>41</b>	<b>32</b>	<b>24</b>	16700
2 4dr Sdn LAT (6266)	<b>52</b>	<b>43</b>	<b>34</b>	<b>26</b>	17800
3 4dr Sdn LE MT (6263)	<b>52</b>	<b>42</b>	<b>34</b>	<b>25</b>	17700
4 4dr Sdn LE AT (6262)	<b>53</b>	<b>44</b>	<b>35</b>	<b>27</b>	18800
5 4dr Sdn LE AT (6268)	<b>54</b>	<b>45</b>	<b>36</b>	<b>28</b>	19800

	24	36	48	60	mrm
<b>COROLLA HATCHBACK</b>					
1 5dr HB SE MT (6273)	<b>52</b>	<b>45</b>	<b>37</b>	<b>28</b>	21900
2 5dr HB SE AT (6272)	<b>54</b>	<b>47</b>	<b>38</b>	<b>29</b>	23400
3 5dr HB SE Nightshade AT (6276)	<b>55</b>	<b>48</b>	<b>39</b>	<b>30</b>	23300
4 5dr HB XSE MT (6275)	<b>52</b>	<b>46</b>	<b>37</b>	<b>29</b>	24900
5 5dr HB XSE AT (6274)	<b>54</b>	<b>47</b>	<b>39</b>	<b>30</b>	27200

	24	36	48	60	mrm
<b>COROLLA</b>					
1 4dr Sdn L AT (1832)	<b>54</b>	<b>48</b>	<b>40</b>	<b>32</b>	20600
2 4dr Sdn LE AT (1852)	<b>55</b>	<b>49</b>	<b>41</b>	<b>33</b>	22700
3 4dr Sdn XLE AT (1856)	<b>52</b>	<b>46</b>	<b>39</b>	<b>32</b>	25900
4 4dr Sdn SE MT (1863)	<b>53</b>	<b>47</b>	<b>39</b>	<b>32</b>	24000
5 4dr Sdn SE AT (1864)	<b>56</b>	<b>50</b>	<b>42</b>	<b>34</b>	24900
6 4dr Sdn XSE AT (1866)	<b>52</b>	<b>46</b>	<b>39</b>	<b>32</b>	27400

**PRIUS**

	24	36	48	60	mrm
<b>PRIUS PRIME</b>					
1 5dr HB LE (1235)	<b>56</b>	<b>52</b>	<b>45</b>	<b>37</b>	29200
2 5dr HB XLE (1237)	<b>56</b>	<b>49</b>	<b>42</b>	<b>37</b>	31100
3 5dr HB Limited (1239)	<b>54</b>	<b>47</b>	<b>42</b>	<b>35</b>	35200

**COROLLA HYBRID**

	24	

**2020 New Models**

<b>TOYOTA</b>	24	36	48	60	mrm
<b>RAV4 HYBRID</b>					
1 4dr Wgn Hybrid LE (4435)	67	60	51	45	29800
2 4dr Wgn Hybrid XLE (4444)	66	59	50	44	31600
3 4dr Wgn Hybrid XSE (4456)	64	57	49	43	37200
4 4dr Wgn Hybrid Limited (4454)	61	54	46	40	39500
<b>TACOMA 2WD</b>					
1 Access Cab SR AT (7162)	68	65	64	60	27500
2 Access Cab SR V6 AT (7164)	71	67	65	60	29800
3 Access Cab SRS AT (7122)	65	62	60	56	30000
4 Access Cab SRS V6 AT (7126)	68	64	62	57	33500
5 Access Cab TRD Sport V6 AT (7128)	67	63	60	55	36100
6 Double Cab SR AT (7186)	78	74	71	65	28300
7 Double Cab SRS AT (7185)	74	70	67	62	30900
8 Double Cab SRS V6 AT (7146)	76	71	67	61	34700
9 Double Cab SRS V6 LB AT (7170)	75	70	66	61	35200
10 Double Cab TRD Off Road V6 AT (7150)	75	70	66	60	40100
11 Double Cab TRD Sport V6 AT (7148)	72	67	63	57	40600
12 Double Cab TRD Sport V6 LB AT (7172)	72	67	63	58	40500
13 Double Cab Limited V6 AT (7182)	73	68	63	57	40400
<b>TACOMA 4WD</b>					
1 Access Cab SR AT (7514)	77	72	70	64	28800
2 Access Cab SR V6 AT (7552)	74	69	66	60	33300
3 Access Cab SRS AT (7516)	69	65	62	58	33100
4 Access Cab SRS V6 AT (7558)	71	66	63	58	36900
5 Access Cab TRD Off Road V6 AT (7562)	70	65	62	56	39600
6 Access Cab TRD Sport V6 MT (7559)	69	64	61	56	37900
7 Access Cab TRD Sport V6 AT (7560)	70	65	61	56	39600
8 Double Cab SR V6 AT (7594)	83	77	72	65	33800
9 Double Cab SRS V6 AT (7540)	79	73	68	62	37800
10 Double Cab SRS V6 LB AT (7570)	78	72	67	61	38300
11 Double Cab TRD Off Road V6 MT (7545)	77	71	67	60	40800
12 Double Cab TRD Off Road V6 AT (7544)	77	71	66	60	43200
13 Double Cab TRD Off Road V6 LB AT (7568)	76	70	65	59	43800
14 Double Cab TRD Sport V6 MT (7543)	76	70	66	60	40800
15 Double Cab TRD Sport V6 AT (7542)	77	71	66	60	43200
16 Double Cab TRD Sport V6 LB AT (7566)	76	70	65	59	43900
17 Double Cab Limited V6 AT (7562)	76	70	65	58	43500
18 Double Cab TRD PRO V6 MT (7597)	71	66	61	55	45600
19 Double Cab TRD PRO V6 AT (7598)	70	64	59	53	48300
<b>TUNDRA 2WD</b>					
1 Double Cab SR 5.7L (824*)	65	57	49	42	36500
2 Double Cab SR5 5.7L (824*)	66	58	50	43	40200
3 Double Cab LTD 5.7L (8252)	68	60	51	43	45400
4 CrewMax SR5 5.7L (8261)	68	60	51	44	44100
5 CrewMax LTD 5.7L (8272)	69	60	51	44	48600
6 CrewMax Platinum 5.7L (8275)	65	57	49	41	51800
7 CrewMax 1794 5.7L (8276)	65	57	49	42	51800
<b>TUNDRA 4WD</b>					
1 Double Cab SR 5.7L (834*)	71	62	53	45	39000
2 Double Cab SR5 5.7L (834*)	71	62	53	45	47300
3 Double Cab LTD 5.7L (8352)	72	63	54	46	48600
4 Double Cab TRD PRO 5.7L (8351)	64	56	48	41	50300
5 CrewMax SR5 5.7L (8361)	79	69	59	50	50200
6 CrewMax LTD 5.7L (8372)	72	63	54	46	51900
7 CrewMax TRD PRO 5.7L (8371)	70	61	52	44	54600
8 CrewMax Platinum 5.7L (8375)	69	60	51	44	54900
9 CrewMax 1794 5.7L (8376)	69	60	51	44	55000
<b>SIENNA 2WD</b>					
1 4dr Wgn L (5328)	57	49	45	37	32800
2 4dr Wgn LE (5338)	55	47	43	36	36400
3 4dr Wgn SE (5342)	58	50	45	38	43200
4 4dr Wgn SE Premium (5343)	57	49	44	36	45100
5 4dr Wgn XLE (5348)	57	49	45	37	40800
6 4dr Wgn XLE Premium (5349)	55	47	43	36	43100
7 4dr Wgn Limited (5356)	53	46	41	34	46200
8 4dr Wgn Limited Premium (5357)	50	43	39	33	49700
<b>SIENNA AWD</b>					
1 4dr Wgn LE (5366)	55	47	43	36	39000
2 4dr Wgn SE (5352)	59	51	45	38	44700
3 4dr Wgn SE Premium (5353)	57	49	44	36	47000
4 4dr Wgn XLE (5376)	59	51	46	38	43200
5 4dr Wgn XLE Premium (5377)	57	49	44	37	45500
6 4dr Wgn Limited (5386)	56	48	43	36	47500
7 4dr Wgn Limited Premium (5387)	53	46	41	34	51100
<b>HIGHLANDER 2WD</b>					
1 4dr Wgn L (6935)	66	61	54	46	36100
2 4dr Wgn LE (6946)	64	59	52	44	38300
3 4dr Wgn XLE (6951)	65	60	53	44	41900
4 4dr Wgn Limited (6954)	64	58	51	43	45700
5 4dr Wgn Platinum (6955)	63	57	50	42	48900
<b>HIGHLANDER AWD</b>					
1 4dr Wgn L (6937)	66	61	54	46	37700
2 4dr Wgn LE (6948)	64	59	52	44	40000
3 4dr Wgn XLE (6953)	65	60	53	44	43500
4 4dr Wgn Limited (6956)	64	58	51	43	47200
5 4dr Wgn Platinum (6957)	63	57	50	42	50900
<b>HIGHLANDER HYBRID</b>					
1 4dr Wgn LE (6980)	66	61	54	45	39800
2 4dr Wgn XLE (6961)	67	61	54	45	42600
3 4dr Wgn Limited (6962)	66	60	53	44	46700
4 4dr Wgn Platinum (6963)	64	59	51	43	50300
5 4dr Wgn LE AWD (6964)	66	61	54	45	41400
6 4dr Wgn XLE AWD (6965)	67	61	54	45	44200
7 4dr Wgn Limited AWD (6966)	66	60	52	44	48700
8 4dr Wgn Platinum AWD (6967)	64	58	51	43	52300
<b>4RUNNER 2WD</b>					
1 4dr Wgn SR5 V6 (8642)	64	60	54	49	40100
2 4dr Wgn SR5 Premium V6 (8646)	63	59	53	48	42600
3 4dr Wgn Limited V6 (8648)	63	58	52	46	48000
4 4dr Wgn Limited Nightshade V6 (8649)	61	56	50	45	49800

**2020 New Models**

<b>TOYOTA</b>	24	36	48	60	mrm
<b>4RUNNER 4WD</b>					
1 4dr Wgn SR5 V6 (8664)	69	64	58	51	42000
2 4dr Wgn SR5 Premium V6 (8666)	69	64	57	51	44500
3 4dr Wgn Off Road V6 (8670)	69	64	58	51	42900
4 4dr Wgn Off Road Premium V6 (8672)	69	64	57	51	45300
5 4dr Wgn Venture V6 (8667)	68	62	56	49	46600
6 4dr Wgn Limited V6 (8668)	65	60	53	47	50000
7 4dr Wgn Limited Nightshade V6 (8669)	64	59	52	46	51800
8 4dr Wgn TRD Pro V6 (8674)	63	58	52	46	51500
<b>SEQUOIA 2WD</b>					
1 4dr Wgn SR5 (7917)	56	47	41	33	55700
2 4dr Wgn TRD Sport (7921)	54	46	40	32	58400
3 4dr Wgn Limited (7927)	59	51	44	36	63700
4 4dr Wgn Platinum (7931)	58	50	43	35	68100
<b>SEQUOIA 4WD</b>					
1 4dr Wgn SR5 (7919)	57	49	42	34	58900
2 4dr Wgn TRD Sport (7922)	56	48	41	33	61600
3 4dr Wgn Limited (7929)	61	52	44	36	67000
4 4dr Wgn TRD Pro (7928)	55	47	40	33	65400
5 4dr Wgn Platinum (7933)	59	51	43	36	71300
<b>LAND CRUISER</b>					
1 4dr Wgn (6156)	58	52	45	39	89000
2 4dr Wgn Heritage Edition (6157)	58	52	45	39	89100
<b>VOLKSWAGEN</b>					
<b>GOLF</b>	24	36	48	60	mrm
1 5dr HB MT (AU23M4)	49	40	33	25	24200
2 5dr HB AT (AU23M8)	51	42	35	26	25000
<b>GTI</b>					
1 5dr HB S MT (AU21V2)	52	44	38	29	29600
2 5dr HB S AT (AU21V7)	54	46	39	30	30400
3 5dr HB SE MT (AU22V2)	50	42	36	28	37500
4 5dr HB SE AT (AU22V7)	51	44	37	29	38300
5 5dr HB Autobahn MT (AU23V7)	50	43	36	28	37500
6 5dr HB Autobahn AT (AU23V7)	51	44	37	29	38300
<b>JETTA SEDAN</b>					
1 4dr Sdn 1.4T S MT (BU32M2)	46	41	37	31	20500
2 4dr Sdn 1.4T S (BU32NS)	48	43	38	33	21300
3 4dr Sdn 1.4T SE AT (BU33NS)	49	43	38	32	24400
4 4dr Sdn 1.4T R-Line MT (BU32RM2)	48	43	38	32	24400
5 4dr Sdn 1.4T R-Line SE (BU33RNS)	50	44	39	33	25200
6 4dr Sdn 1.4T SEL AT (BU34NS)	51	45	40	33	26700
7 4dr Sdn 1.4T SEL Premium AT (BU35NS)	50	44	39	33	29200
<b>GLI</b>					
1 4dr Sdn S MT (BU37V2)	49	44	39	33	27500
2 4dr Sdn S AT (BU37V7)	52	46	40	34	28300
3 4dr Sdn Autobahn MT (BU39V2)	51	45	40	33	31200
4 4dr Sdn Autobahn AT (BU39V7)	53	47	41	34	32000
<b>PASSAT</b>					
1 4dr Sdn S (A341P6)	48	41	36	28	24200
2 4dr Sdn SE (A342P6)	49	42	36	29	28100
3 4dr Sdn R-Line (A343P6)	49	42	36	29	29600
4 4dr Sdn SEL (A344P6)	48	42	36	29	32400
<b>TIJUANA</b>					
1 4dr Wgn S (BW22VS)	55	48	41	34	26000
2 4dr Wgn S 4Motion (BW22VJ)	57	50	42	35	27600
3 4dr Wgn SE (BW23VS)	54	48	40	33	29400
4 4dr Wgn SE 4Motion (BW23VJ)	56	49	42	35	31000
5 4dr Wgn SE R-Line Black (BW2RVS)	54	48	40	33	31400
6 4dr Wgn SE R-Line Black 4Motion (BW2RVJ)	56	49	42	35	33000
7 4dr Wgn SEL (BW24VS)	54	48	41	34	33300
8 4dr Wgn SEL 4Motion (BW24VJ)	56	49	42	35	35000
9 4dr Wgn SEL Premium R-Line 4Motion (BW27VJ)	55	48	41	34	48100
<b>ATLAS CROSS SPORT FWD</b>					
1 4dr Wgn 2.0T S (CMCANZ)	59	51	42	32	31600
2 4dr Wgn 2.0T SE (CMCBNZ)	58	50	41	32	35000
3 4dr Wgn 2.0T SE w/ Tech (CMCCNZ)	57	49	40	31	38600
4 4dr Wgn 2.0T SE w/ Tech R-Line (CMCJNZ)	56	48	40	30	40000
5 4dr Wgn 2.0T SEL (CMCENZ)	58	50	41	32	41000
6 4dr Wgn 2.0T SEL R-Line (CMCKNZ)	57	49	40	31	42700
7 4dr Wgn 3.6L SE w/ Tech (CMCCUZ)	58	50	41	32	40600
8 4dr Wgn 3.6L SE w/ Tech R-Line (CMCDUZ)	57	49	40	31	42000
9 4dr Wgn 3.6L SEL (CMCFUZ)	59	50	42	32	42800
10 4dr Wgn 3.6L SEL R-Line (CMCGUZ)	58	49	41	32	44600
<b>ATLAS CROSS SPORT 4MOTION</b>					
1 4dr Wgn 2.0T S (CMCANR)	62	53	44	33	33500
2 4dr Wgn 2.0T SE (CMCBNR)	61	52	43	33	36900
3 4dr Wgn 2.0T SE w/ Tech (CMCCNR)	59	51	42	32	40500
4 4dr Wgn 2.0T SE w/ Tech R-Line (CMCJNR)	58	50	41	32	41900
5 4dr Wgn 2.0T SEL (CMCENR)	60	51	42	33	42900
6 4dr Wgn 2.0T SEL R-Line (CMCKNR)	58	50	42	32	44700
7 4dr Wgn 2.0T SEL Premium (CMCLNR)	57	49	40	32	47800
8 4dr Wgn 2.0T SEL Premium R-Line (CMCMNR)	56	48	40	31	49600
9 4dr Wgn 3.6L SE w/ Tech (CMCCUR)</td					

**2020 New Models**

<b>VOLKSWAGEN</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>mrm</b>
<b>ATLAS</b>					
1 4dr Wgn 2.0T S (CA1ANZ)	<b>59</b>	<b>51</b>	<b>42</b>	<b>31</b>	32600
2 4dr Wgn 2.0T SE (CA1BNZ)	<b>59</b>	<b>51</b>	<b>42</b>	<b>32</b>	35800
3 4dr Wgn 2.0T SE w/Tech (CA1CNZ)	<b>57</b>	<b>49</b>	<b>41</b>	<b>31</b>	39700
4 4dr Wgn 2.0T SEL (CA1DNZ)	<b>56</b>	<b>48</b>	<b>40</b>	<b>31</b>	42300
5 4dr Wgn 3.6L S 4MOTION (CA1AUR)	<b>62</b>	<b>53</b>	<b>44</b>	<b>34</b>	36400
6 4dr Wgn 3.6L SE (CA1BUZ)	<b>60</b>	<b>51</b>	<b>42</b>	<b>33</b>	37700
7 4dr Wgn 3.6L SE 4MOTION (CA1BUR)	<b>62</b>	<b>53</b>	<b>44</b>	<b>34</b>	39500
8 4dr Wgn 3.6L SE w/Tech (CA1CUZ)	<b>58</b>	<b>50</b>	<b>41</b>	<b>32</b>	41700
9 4dr Wgn 3.6L SE w/Tech 4MOTION (CA1CUR)	<b>60</b>	<b>51</b>	<b>42</b>	<b>33</b>	43500
10 4dr Wgn 3.6L SE w/Tech R-Line (CA1FUZ)	<b>56</b>	<b>48</b>	<b>40</b>	<b>31</b>	43900
11 4dr Wgn 3.6L SE w/Tech R-Line 4MOTION (CA1FUR)	<b>58</b>	<b>50</b>	<b>41</b>	<b>32</b>	45700
12 4dr Wgn 3.6L SEL (CA1DUZ)	<b>58</b>	<b>49</b>	<b>41</b>	<b>32</b>	44100
13 4dr Wgn 3.6L SEL 4MOTION (CA1DUR)	<b>59</b>	<b>51</b>	<b>42</b>	<b>33</b>	45900
14 4dr Wgn 3.6L SEL R-Line (CA1GUZ)	<b>56</b>	<b>48</b>	<b>40</b>	<b>31</b>	45800
15 4dr Wgn 3.6L SEL R-Line 4MOTION (CA1GUR)	<b>58</b>	<b>50</b>	<b>41</b>	<b>32</b>	47600
16 4dr Wgn 3.6L SEL Premium 4MOTION (CA1EUR)	<b>57</b>	<b>49</b>	<b>41</b>	<b>32</b>	51000

**2021 Used Models**

<b>KIA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>SELTOS 2WD</b>					
1 4dr Wgn S 2.0L (K2232)	12725	11825	10725	8750	23110
<b>SELTOS AWD</b>					
1 4dr Wgn LX 2.0L (K2422)	12750	11850	10750	8750	23110
2 4dr Wgn S 2.0L (K2432)	14375	13250	11950	9750	24610
3 4dr Wgn S 1.6T (K4432)	15700	14400	12925	10550	26610
4 4dr Wgn EX 2.0L (K2442)	16475	15075	13500	11025	26410
5 4dr Wgn SX 1.6T (K4482) deduct w/o Moonroof (ex 1,2,3)	18750	17025	15150	12400	29710
	550	325	300	250	700

## 2020 Used Models

ACURA	24	36	48	60	msrp
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**ILX**

1 4dr Sdn 2.4L (DE2F3LJW)	14450	12750	11075	9375	26925
2 4dr Sdn 2.4L Premium (DE2F7LJNW)	15925	14025	12175	10275	28775
3 4dr Sdn 2.4L Premium & A-Spec (DE2F8LJW)	16500	14525	12600	10625	30775
4 4dr Sdn 2.4L Tech (DE2F7LKNW)	16775	14775	12800	10800	30675
5 4dr Sdn 2.4L Tech & A-Spec (DE2F8LKW)	17375	15275	13225	11150	32675

**TLX**

1 4dr Sdn (UB1F3LJW)	15700	13975	12250	9800	34025
2 4dr Sdn Tech (UB1F5LKNW)	17675	15675	13675	11000	37725
3 4dr Sdn Tech A-Spec (UB1F6LKNW)	19250	17050	14850	11950	40425
4 4dr Sdn V6 (UB2F3LJW)	17500	15525	13550	10875	37225
5 4dr Sdn V6 Tech (UB2F4LKNW)	19650	17375	15125	12200	41125
6 4dr Sdn V6 Tech (UB2F6LKNW)	20975	18525	16100	13000	43825
7 4dr Sdn W6 AWD (UB3F3LJW)	19375	17150	14950	12025	39225
8 4dr Sdn V6 Tech AWD (UB3F4LKNW)	21300	18800	16350	13200	43125
9 4dr Sdn V6 Tech A-Spec AWD (UB3F6LKNW)	23175	20425	17725	14350	45825
10 4dr Sdn V6 Advance (UB3F8LKNW)	22650	19975	17350	14025	46975
11 4dr Sdn PMC Edition (UB3F8LKPW)	24400	21475	18625	15075	50945

**RLX**

1 4dr Sdn Tech (KC1F5LJW)	23050	18450	15050	11150	55925
2 4dr Sdn Hybrid Advance (KC2F9LJW)	26725	21625	17750	13400	62925

**RDX**

1 4dr Wgn (TC1H3LJNW)	21900	19575	16925	13125	38825
2 4dr Wgn Tech (TC1H5LKNW)	23750	21175	18275	14250	42025
3 4dr Wgn A-Spec (TC1H6LKNW)	25000	22250	19200	15025	45025
4 4dr Wgn Advance (TC1H7LKNW)	25400	22600	19475	15250	46925
5 4dr Wgn AWD (TC2H3LJNW)	22675	20250	17500	13600	40825
6 4dr Wgn Tech AWD (TC2H5LKNW)	24550	21850	18850	14725	44025
7 4dr Wgn A-Spec AWD (TC2H6LKNW)	25775	22925	19750	15500	47025
8 4dr Wgn Advance AWD (TC2H7LKNW)	26200	23275	20050	15725	48925

**MDX 2WD**

1 4dr Wgn (YD3H3LJNW)	23700	19650	16525	13000	45525
2 4dr Wgn Tech (YD3H5LKNW)	25775	21450	18050	14275	50525
3 4dr Wgn Advance (YD3H8LKNW)	27700	23100	19450	15450	57275

**MDX 4WD**

1 4dr Wgn (YD4H3LJNW)	25225	20975	17650	13950	47525
2 4dr Wgn Tech (YD4H5LKNW)	27300	22775	19175	15225	52525
3 4dr Wgn Tech w/RES (YD4H7LKNW)	27950	23325	19650	15600	54525
4 4dr Wgn Tech A-Spec (YD4H8LKNW)	28425	23725	19975	15875	56025
5 4dr Wgn Advance (YD4H8LKNW)	29225	24425	20575	16375	59275
6 4dr Wgn Advance w/RES (YD4H9LKNW)	29725	24850	20925	16675	61275
7 4dr Wgn Sport Hybrid Tech (YD7H5LKNW)	29450	24625	20750	16525	54025
8 4dr Wgn Sport Hybrid Advance (YD7H7LKNW)	31025	25975	21900	17475	60775
9 4dr Wgn PMC Edition (YD4H9LKPW)	29500	24650	20800	16525	63745

**NSX**

1 2dr Cpe (NC1B0LEW)	82725	73675	63100	52500	159495
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**AUDI**

AUDI	24	36	48	60	msrp
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**A3**

1 4dr Sdn 2.0T Premium (8VMBUG)	16150	13750	11875	9425	35490
2 4dr Sdn 2.0T Premium Plus (8VMBUG)	17300	14725	12700	10100	37890
3 4dr Sdn S line 2.0T quattro Premium (8VMBEY)	18775	16000	13775	11000	38690
4 4dr Sdn S line 2.0T quattro Premium Plus (8VMBEY)	20400	17400	14975	11975	43090
add Navigation (ex 1,3,4)	375	300	275	225	800
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Navigation (ex 1,2,3)	375	300	275	225	800
deduct w/o PremAudio (ex 1,3)	425	375	325	275	850

**S3**

1 4dr Sdn 2.0T quattro Premium (8VMS1Y)	24975	21350	18325	14775	47590
2 4dr Sdn 2.0T quattro Premium Plus (8VMS1Y)	26525	22700	19475	15725	51590
deduct w/o Navigation (ex 1)	375	300	275	225	800
deduct w/o PremAudio (ex 1)	425	375	325	275	850

**RS 3**

1 4dr Sdn (8VMRWY)	35775	30675	26250	21350	61890
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Navigation	375	300	275	225	800

**A4**

1 4dr Sdn 2.0T Premium (8WCBMG)	18650	16425	13300	10800	41290
2 4dr Sdn 2.0T Premium Plus (8WCBMG)	19900	17500	14225	11575	42590
3 4dr Sdn 2.0T Prestige (8WCBMG)	22450	19700	16075	13125	49290
4 4dr Sdn 2.0T quattro Premium (8WCCNY)	22625	19850	16200	13225	43990
5 4dr Sdn 2.0T quattro Premium Plus (8WCCNY)	24800	21725	17800	14550	48145
6 4dr Sdn 2.0T quattro Prestige (8WCCNY)	26300	23025	18900	15475	52390
add Navigation (ex 1,3,4,5,6)	375	300	275	225	800
add PremAudio (ex 1,3,4,5,6)	425	375	325	275	850
deduct w/o BlindSpot	375	375	325	275	850
deduct w/o BackupCam	275	200	175	150	200
deduct w/o Navigation (ex 1,2,4)	375	300	275	225	800
deduct w/o PremAudio (ex 1,2,3,4)	425	375	325	275	850

**A4 ALLROAD**

1 4dr Wgn Premium (8WJ0NY)	28650	25200	20975	16425	47690
2 4dr Wgn Premium Plus (8WJ0NY)	30825	27075	22550	17750	52490
3 4dr Wgn Prestige (8WJ0NY)	32825	28800	24025	18975	57340
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o BackupCam	275	200	175	150	200
deduct w/o Navigation (ex 1)	375	300	275	225	800
deduct w/o PremAudio (ex 1)	425	375	325	275	850

**S4**

1 4dr Sdn 3.0T quattro Premium (8WCS4A)	33325	29100	24075	19750	53790
2 4dr Sdn 3.0T quattro Premium Plus (8WCS4A)	35825	31250	25900	21275	61940
3 4dr Sdn 3.0T quattro Prestige (8WCS4A)	36925	32200	26700	21925	65340
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o BackupCam	275	200	175	150	200
deduct w/o Navigation (ex 1)	375	300	275	225	800
deduct w/o PremAudio (ex 1)	425	375	325	275	850

**AUDI**

AUDI	24	36	48	60	msrp
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**TT**

1 2dr Cpe 2.0T quattro (FVP5EY)	27175	21800	18025	13075	51590
2 2dr Conv 2.0T quattro (FVR5EY)	29475	23800	19725	14475	55690
deduct w/o BlindSpot	450	350	275	275	650
deduct w/o Navigation	450	400	350	300	925

**TTS**

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## 2020 Used Models

AUDI	24	36	48	60	msrp
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<b>Q5</b>					
1 4dr Wgn 2.0T Premium (FYB5NY)	23625	21050	17875	13750	48590
2 4dr Wgn 2.0T Premium Plus (FYB5NY)	23250	22450	19075	14750	53240
3 4dr Wgn 2.0T Prestige (FYB5NY)	27075	24025	20400	15850	57490
4 4dr Wgn 2.0T PHEV Premium (FYB52Y)	27100	24050	20425	15875	58040
5 4dr Wgn 2.0T PHEV Premium Plus (FYB52Y)	28675	25400	21575	16825	60740
6 4dr Wgn 2.0T PHEV Prestige (FYB52Y)	30500	26975	22900	17950	64395
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Moonroof	625	425	350	300	800
deduct w/o PremAudio (ex 1,4)	425	375	325	275	850

<b>SQ5</b>					
1 4dr Wgn 3.0T Premium (FYB54A)	32875	29325	24925	19600	58190
2 4dr Wgn 3.0T Premium Plus (FYB54A)	34625	30825	26200	20650	66040
3 4dr Wgn 3.0T Prestige (FYB54A)	35650	31725	26975	21300	68840
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o BackupCam	275	200	175	150	200
deduct w/o Moonroof	625	425	350	300	800
deduct w/o PremAudio (ex 1)	425	375	325	275	850

<b>Q7</b>					
1 4dr Wgn 2.0T Premium (4MGA1)	34625	31425	27475	22425	57590
2 4dr Wgn 2.0T Premium Plus (4MGA1)	35900	32525	28425	23200	60540
3 4dr Wgn 3.0T Premium (4MGAX2)	37875	34225	29875	24400	64340
4 4dr Wgn 3.0T Premium Plus (4MGAX2)	39625	35750	31150	25475	68640
5 4dr Wgn 3.0T Prestige (4MGAX2)	41250	37150	32350	26450	70640
deduct w/o PremAudio (ex 1,3)	425	375	325	275	850

<b>Q8</b>					
1 4dr Wgn 3.0T Premium (4MN5X2)	38525	34525	30350	24550	71990
2 4dr Wgn 3.0T Premium Plus (4MN5X2)	40750	36450	32000	25900	76890
3 4dr Wgn 3.0T Prestige (4MN5X2)	41750	37300	32725	26500	81390
add AirSusp (ex 1)	1150	1000	850	725	2750
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o BackupCam	275	200	175	150	200
deduct w/o PremAudio (ex 1)	425	375	325	275	850
deduct w/o RearAir	450	375	325	250	625

BUICK	24	36	48	60	msrp
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<b>REGAL SPORTBACK</b>					
1 4dr Sdn (4ZU68)	13325	11800	9650	7300	26295
2 4dr Sdn Preferred (4ZW68)	15600	13775	11325	8700	32355
3 4dr Sdn Essence (4ZY68)	17175	15125	12475	9650	36715
4 4dr Sdn Essence AWD (4ZH68)	18200	16025	13225	10300	38815
5 4dr Sdn Avenir (4ZY68)	18600	16350	13500	10525	38785
6 4dr Sdn GS AWD (4ZZ68)	22150	19425	16125	12675	44610
add Moonroof (ex 1,3,4,5,6)	550	325	300	250	700
deduct w/o BlindSpot (ex 1)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1)	400	350	300	250	725

<b>REGAL TOURX</b>					
1 5dr Wgn AWD (4ZU35)	16300	14375	11825	9125	30295
2 5dr Wgn Preferred AWD (4ZW35)	18500	16275	13450	10475	37500
3 5dr Wgn Essence AWD (4ZY35)	20475	17975	14900	11675	40510
add Moonroof (ex 1,3)	550	325	300	250	700
deduct w/o BlindSpot (ex 1)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1)	400	350	300	250	725

<b>ENCORE GX 2WD</b>					
1 4dr Wgn Preferred (4TR06)	15075	12300	10325	8050	26540
2 4dr Wgn Select (4TS06)	16075	13175	11075	8650	27585
3 4dr Wgn Essence (4TT06)	17150	14100	11850	9300	30385
add BlindSpot (ex 2,3)	325	225	200	175	400
add Moonroof	550	325	300	250	700
add Navigation (ex 1)	300	250	225	175	675
add PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o 1.3L I3 Turbo (ex 1)	275	250	200	175	395
deduct w/o PwrSeat	150	125	125	100	200
deduct w/o HtSeats	150	125	125	100	200

<b>ENCORE GX AWD</b>					
1 4dr Wgn Preferred (4TV06)	16875	13850	11650	9125	28540
2 4dr Wgn Select (4TY06)	17600	14475	12175	9575	29190
3 4dr Wgn Essence (4TZ06)	18675	15400	12950	10225	31990
add BlindSpot (ex 2,3)	325	225	200	175	400
add Moonroof	550	325	300	250	700
add Navigation (ex 1)	300	250	225	175	675
add PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o PwrSeat	150	125	125	100	200
deduct w/o HtSeats	150	125	125	100	200

<b>ENCORE 2WD</b>					
1 4dr Wgn (4JU76)	12125	10050	8450	6600	24195
2 4dr Wgn Preferred (4JJU76)	12150	10075	8475	6600	26090
3 4dr Wgn Sport (4JU76)	12725	10575	8900	6975	27785
4 4dr Wgn Essence (4JV76)	14150	11800	9925	7825	30790
add BlindSpot (ex 1,3,4)	325	225	200	175	400
add Moonroof (ex 1)	550	325	300	250	700
add Navigation (ex 1,2)	300	250	225	175	675
add PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,2)	325	225	200	175	400

<b>ENCORE AWD</b>					
1 4dr Wgn Preferred (4JM76)	13800	11500	9675	7625	27590
2 4dr Wgn Sport Touring (4JM76)	14400	12000	10100	7975	29285
3 4dr Wgn Essence (4JN76)	15800	13225	11125	8825	32290
add BlindSpot (ex 2,3)	325	225	200	175	400
add Moonroof	550	325	300	250	700
add Navigation (ex 1)	300	250	225	175	675
add PremAudio (ex 1)	400	350	300	250	725
deduct w/o BlindSpot (ex 1)	325	225	200	175	400

## 2020 Used Models

BUICK	24	36	48	60	msrp
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### ENVISION 2WD

1 4dr Wgn (4XR26)	17275	15675	14025	12225	33190
2 4dr Wgn Preferred (4XR26)	17275	15675	14025	12225	35190
3 4dr Wgn Essence (4XS26)	18875	17050	15200	13175	37985
add Moonroof (ex 1)	550	325	300	250	700
deduct w/o Navigation (ex 1,2)	300	250	225	175	675

### ENVISION AWD

1 4dr Wgn Preferred (4XY26)	18950	17125	15275	13225	36940
2 4dr Wgn Essence (4XZ26)	20550	18500	16425	14205	40380
3 4dr Wgn Premium (4XC26)	23525	21075	18625	16025	44380
4 4dr Wgn Premium II (4XU26)	24600	22000	19400	16675	48330
add Moonroof (ex 3,4)	550	325	300	250	700
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	400	350	300	250	725

### ENCLAVE 2WD

1 4dr Wgn Preferred (4NF56)	22950	19950	16450	13850	41195
2 4dr Wgn Essence (4NB56)	26350	22875	18925	15925	45085
3 4dr Wgn Premium (4NC56)	27700	24050	19925	16750	50585

## 2020 Used Models

<b>CADILLAC</b>		<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>XT5 AWD</b>						
1 4dr Wgn Luxury (6NF26)	21400	19550	17050	13150	47815	
2 4dr Wgn Premium Luxury (6NH26)	24900	22575	19625	15275	54440	
3 4dr Wgn Sport (6NJ26)	28325	25525	22125	17350	58315	
add RearEnt	375	300	275	225	1700	
add RearAir (ex 1,3)	450	375	325	250	625	
deduct w/o 3.6L V6 (ex 1,3)	875	750	625	525	1000	
deduct w/o Navigation (ex 1)	375	300	275	225	800	
deduct w/o RearAir (ex 1,2)	450	375	325	250	625	
<b>XT6 2WD</b>						
1 4dr Wgn Premium Luxury (6NW26)	30900	26750	23200	18050	57840	
deduct w/o Navigation	375	300	275	225	800	
<b>XT6 AWD</b>						
1 4dr Wgn Premium Luxury (6NW26)	33150	28700	24875	19425	59840	
2 4dr Wgn Sport (6NX26)	33850	29300	25375	19850	62240	
deduct w/o Navigation	375	300	275	225	800	
<b>ESCALADE 2WD</b>						
1 4dr Wgn (6C15706)	40325	33950	29350	24525	76490	
2 4dr Wgn Luxury (6C15706)	43425	36625	31625	26400	82090	
3 4dr Wgn Premium Luxury (6C15706)	45650	38550	33250	27775	88240	
4 4dr Wgn Platinum (6C15706)	49750	42075	36250	30250	93590	
5 4dr Wgn ESV (6C15906)	40925	34475	29800	24900	79490	
6 4dr Wgn ESV Luxury (6C15906)	44025	37150	32075	26775	85090	
7 4dr Wgn ESV Premium Luxury (6C15906)	46300	39100	33725	28150	91240	
8 4dr Wgn ESV Platinum (6C15906)	50350	42600	36700	30625	96590	
add RearEnt (ex 1,3,4,5,7,8)	525	450	400	350	2225	
<b>ESCALADE AWD</b>						
1 4dr Wgn (6K15706)	42000	35400	30575	25550	79490	
2 4dr Wgn Luxury (6K15706)	45100	38075	32850	27425	85090	
3 4dr Wgn Premium Luxury (6K15706)	47375	40025	34525	28800	91240	
4 4dr Wgn Platinum (6K15706)	51425	43525	37500	31275	96590	
5 4dr Wgn ESV (6K15906)	42625	35925	31025	25925	82490	
6 4dr Wgn ESV Luxury (6K15906)	45725	38600	33300	27800	88090	
7 4dr Wgn ESV Premium Luxury (6K15906)	47975	40550	34950	29175	94240	
8 4dr Wgn ESV Platinum (6K15906)	52025	44050	37925	31650	99590	
add RearEnt (ex 1,3,4,5,7,8)	525	450	400	350	2225	

<b>CHEVROLET</b>		<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>SPARK</b>						
1 5dr HB LS MT (1DR48)	5100	3650	3200	2325	14095	
2 5dr HB LS AT (1DR48)	5950	4400	3825	2830	15195	
3 5dr HB 1LT MT (1DS48)	6300	4700	4100	3050	15995	
4 5dr HB 1LT AT (1DS48)	7175	5450	4725	3575	17095	
5 5dr HB 2LT MT (1DT48)	6950	5250	4550	3450	17890	
6 5dr HB 2LT AT (1DT48)	8050	6200	5375	4125	18890	
7 5dr HB ACTIV MT (1DQ48)	7025	5325	4625	3500	17095	
8 5dr HB ACTIV AT (1DQ48)	7900	6075	5250	4025	18195	
add AlloyWhl (ex 3,4,5,6,7,8)	225	200	175	150	475	
add Moonroof (ex 1,2,7,8)	450	300	275	225	600	
<b>SONIC</b>						
1 4dr Sdn LS (1JU69)	5975	4325	3400	2550	17595	
2 4dr Sdn LT (1V69)	6950	5150	4100	3125	19495	
3 4dr Sdn Premier (1JW69)	7975	6050	4875	3775	21595	
4 5dr HB LT (1JV48)	8350	6375	5150	4000	20945	
5 5dr HB Premier (1JW48)	9375	7250	5875	4600	23740	
add AlloyWhl (ex 2,3,4,5)	225	200	175	150	475	
add HiSeats (ex 1,3,4,5)	125	100	100	75	150	
add Moonroof (ex 1,5)	450	300	275	225	600	
add PwrSeat (ex 1,3,4,5)	125	100	100	75	150	
deduct w/o Moonroof (ex 1,2,3,4)	450	300	275	225	600	
deduct w/o PwrSeat (ex 1,2)	125	100	100	75	150	
deduct w/o HiSeat (ex 1,2)	125	100	100	75	150	
<b>BOLT EV</b>						
1 5dr HB LT (1FB48)	16675	13700	10575	7900	39295	
2 5dr HB Premier (1FC48)	18450	15225	11875	8975	43735	
deduct w/o BlindSpot	325	225	200	175	400	
deduct w/o Leather (ex 1)	725	600	500	425	825	
deduct w/o PremAudio (ex 1)	400	350	300	250	725	
deduct w/o HiSeats	150	125	125	100	200	
<b>MALIBU</b>						
1 4dr Sdn L (1ZB69)	11325	10050	8275	6100	22970	
2 4dr Sdn LS w/FL (1ZC69)	11650	10325	8500	6300	24495	
3 4dr Sdn LS w/LS (1ZC69)	11400	10100	8325	6150	24095	
4 4dr Sdn RS (1ZS69)	12125	10725	8850	6575	25095	
5 4dr Sdn LT (1ZD69)	12375	10950	9050	6750	27495	
6 4dr Sdn Premier (1ZF69)	17825	15650	13025	10050	36290	
add BlindSpot (ex 1,3,4,6)	325	225	200	175	400	
add Leather (ex 1,2,3,4,6)	725	600	500	425	825	
add Moonroof (ex 1,2,3,4,6)	550	325	300	250	700	
deduct w/o BlindSpot (ex 1,2,3,4,5)	325	225	200	175	400	
deduct w/o PwrSeat (ex 1,3)	150	125	125	100	200	

<b>CHEVROLET</b>		<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>CAMARO</b>						
1 2dr Cpe LS (1AG37)		16225	13925	11925	10250	27490
2 2dr Cpe 1LT (1AG37)		18300	15725	13450	11525	29685
3 2dr Conv 1LT (1AG67)		19350	16625	14225	12150	35685
4 2dr Cpe 2LT (1AH37)		19875	17075	14600	12475	33635
5 2dr Conv 2LT (1AH67)		20900	17975	15375	13100	39635
6 2dr Cpe 3LT (1AH37)		22050	18950	16200	13800	38130
7 2dr Conv 3LT (1AH67)		23075	19850	16950	14425	41430
8 2dr Cpe LT1 (1AJ37)		24800	21325	18200	15475	36590
9 2dr Conv LT1 (1AJ67)		25825	22225	18975	16100	42590
10 2dr Cpe 1SS (1AJ37)		25775	22175	18925	16075	42280
11 2dr Conv 1SS (1AJ67)		26825	23075	19700	16700	48280
12 2dr Cpe 2SS (1AK37)		28075	24150	20600	17450	47280
13 2dr Conv 2SS (1AK67)		29100	25050	21375	18100	52285
14 2dr Cpe ZL1 (1AL37)		41600	35825	30525	25700	67790
15 2dr Conv ZL1 (1AL67)		42625	36725	31300	26325	73790
add Leather (ex 1,4,5,6,7,12,13,14,15)		725	600	500	425	825
add Moonroof (ex 1,3,5,7,9,11,13,15)		550	325	300	250	700
add Navigation (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15)		300	250	225	175	675
add PremAudio (ex 1,6,7,10,11,12,13,14,15)		400	350	300	250	725
deduct w/o 3.6L V6 (ex 1,6,8,9,10,11,12,13,14,15)		2100	1800	1525	1300	1595
deduct w/o AutoTran		1075	950	850	750	1200
deduct w/o Navigation (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15)		300	250	225	175	675
<b>IMPALA</b>						
1 4dr Sdn LT w/1LT (1GY69)		13875	12225	10325	8375	32495
2 4dr Sdn Premier (1GZ69)		16300	14325	12100	9850	38530
add BlindSpot (ex 2)		325	225	200	175	400
add HiSeats (ex 2)		150	125	125	100	200
add Moonroof (ex 1)		550	325	300	250	700
<b>CORVETTE STINGRAY COUPE</b>						
1 2dr Cpe 1LT (1YC07)		45875	40550	37850	32575	63180
2 2dr Cpe 2LT (1YC07)		50125	44225	40975	35175	71975
3 2dr Cpe 3LT (1YC07)		50900	44900	41550	35650	75130
add Navigation (ex 2,3)		525	450	400	350	1050
<b>CORVETTE STINGRAY CONVERTIBLE</b>						
1 2dr Conv 1LT (1YC67)		48900	43175	40075	34425	70980
2 2dr Conv 2LT (1YC67)		53025	46725	43100	36925	79275
3 2dr Conv 3LT (1YC67)		53800	47400	43650	37400	82430
add Navigation (ex 2,3)		525	450	400	350	1050
<b>CHEVROLET TRUCKS</b>						
<b>TRAX 2WD</b>						
1 4dr Wgn LS (1JU76)		9925	8625	7150	5775	22295
2 4dr Wgn LT (1JV76)		11000	9550	7950	6425	24645
3 4dr Wgn Premier (1JW76)		12850	11150	9300	7575	28595
add BlindSpot (ex 1,3)		325	225	200	175	400
add Cruise (ex 2,3)		175	150	125	100	200
add HiSeats (ex 1,3)		150	125	125	100	200
add Moonroof (ex 1,3)		550	325	300	250	700
add PremAudio (ex 1,3)		400	350	300	250	725
deduct w/o PwrSeat (ex 1)		150	125	125	100	200
<b>EQUINOX 2WD</b>						
1 4dr Wgn L (1XP26)		13300	11725	10125	8100	24995
2 4dr Wgn LS (1XP26)		13850	12200	10525	8425	28180
3 4dr Wgn LS FL (1XP26)		13375	11800	10200	8150	27695
4 4dr Wgn LT (1XR26)		15075	13250	11425	9175	30740
5 4dr Wgn LT FL (1XR26)		15075	13250	11425	9175	30645
6 4dr Wgn 2LT LT (1XR26)		16600	14575	12550	10100	33240
7 4dr Wgn Premier (1XZ26)		16675	14650	12600	10175	34245
8 4dr Wgn 2LT Premier (1XZ26)		18200	15950	13725	11075	36945
add Leather (ex 1,2,3,5,7,8)		725	600	500	425	825
add Moonroof (ex 1,2,3,5,7,8)		550	325	300	250	700
add Navigation (ex 1,2,3,5,6,7)		300	250	225	175	675
add PremAudio (ex 1,2,3,4,5,6,7)		400	350	300	250	725
add PwrSeat (ex 1,2,4,5,6,7,8)		150	125	125	100	200
add RearEnt (ex 1)		300	250	225	175	1575
deduct w/o BlindSpot (ex 1,2,3,4,5)		325	225	200	175	400
deduct w/o PwrSeat (ex 1,3)		150	125	125	100	200
deduct w/o HiSeat (ex 1,2,3)		150	125	125	100	200
<b>EQUINOX AWD</b>						
1 4dr						

## 2020 Used Models

CHEVROLET TRUCKS		24	36	48	60	msrp
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**BLAZER 2WD**

1 4dr Wgn L (NH26)	20050	17400	14475	11775	29995	
2 4dr Wgn 1LT (1NK26)	21625	18750	15625	12725	35340	
3 4dr Wgn 2LT (1NK26)	23125	20500	16725	13650	36340	
4 4dr Wgn 3LT (1NK26)	24875	21550	18000	14700	40095	
5 4dr Wgn RS (1NL26)	27075	23450	19600	16025	46270	
6 4dr Wgn Premier (1NM26)	26600	23050	19275	15750	47060	
add Moonroof (ex 1,2,3)	550	325	300	250	700	
add RearEnt (ex 1)	300	250	225	175	1575	
deduct w/o Moonroof (ex 1,2,5,6)	925	800	675	575	1150	
deduct w/o BlindSpot (ex 1)	325	225	200	175	400	
deduct w/o Navigation (ex 1,2,3)	300	250	225	175	675	
deduct w/o PremAudio (ex 1,2,3)	400	350	300	250	725	
deduct w/o HiSeats (ex 1)	150	125	125	100	200	

**BLAZER AWD**

1 4dr Wgn 2LT (1NR26)	24850	21475	17925	14650	38990	
2 4dr Wgn 3LT (1NR26)	26575	22975	19200	15700	42745	
3 4dr Wgn RS (1NS26)	29100	25150	21050	17250	49170	
4 4dr Wgn Premier (1NT26)	28650	24750	20700	16950	49960	
add Moonroof (ex 1)	550	325	300	250	700	
add RearEnt	300	250	225	175	1575	
deduct w/o 3.6L V6 (ex 3,4)	925	800	675	575	1150	
deduct w/o BlindSpot	325	225	200	175	400	
deduct w/o Navigation (ex 1)	300	250	225	175	675	
deduct w/o PremAudio (ex 1)	400	350	300	250	725	
deduct w/o HiSeats (ex 1)	150	125	125	100	200	

**TRaverse 2WD**

1 4dr Wgn L (1NG56)	21375	18350	14675	12275	30995	
2 4dr Wgn LS (1NB56)	21725	18650	14925	12475	34095	
3 4dr Wgn 1FL (1NB56)	22700	19475	15625	13075	35095	
4 4dr Wgn 2FL (1NC56)	23550	20225	16275	13600	37495	
5 4dr Wgn LT Cloth (1NC56)	24100	20700	16675	13925	39015	
6 4dr Wgn LT Leather (1NC56)	24900	21375	17250	14400	40920	
7 4dr Wgn RS (1NC56)	26350	22625	18300	15300	44795	
8 4dr Wgn Premier (1NE56)	27850	23925	19400	16200	48395	
9 4dr Wgn High Country (1NE56)	29250	25150	20450	17075	52095	
add Moonroof (ex 1,2,3,4,5,7,8,9)	550	325	300	250	700	
add Navigation (ex 1,2,3,4,5,7,8,9)	300	250	225	175	675	
add PremAudio (ex 1,2,3,4,5,7,8,9)	400	350	300	250	725	
add RearEnt (ex 1,3,4)	300	250	225	175	1575	
deduct w/o BlindSpot (ex 1,2,3)	325	225	200	175	400	
deduct w/o Moonroof (ex 1,2,3,4,5,6,7)	550	325	300	250	700	
deduct w/o HiSeats (ex 1,2,3,4)	150	125	125	100	200	

**TRaverse AWD**

1 4dr Wgn LS (1NV56)	23300	20000	16075	13450	36095	
2 4dr Wgn 1FL (1NV56)	24250	20825	16775	14025	37095	
3 4dr Wgn 2FL (1NW56)	25125	21575	17400	14550	39495	
4 4dr Wgn LT Cloth (1NW56)	25675	22050	17825	14875	41020	
5 4dr Wgn LT Leather (1NW56)	26450	22725	18400	15350	42920	
6 4dr Wgn RS (1NW56)	27900	23975	19450	16250	46895	
7 4dr Wgn Premier (1NX56)	29525	25375	20650	17225	50995	
8 4dr Wgn High Country (1NX56)	30825	26500	21600	18025	54395	
add Moonroof (ex 1,2,3,4,7,8)	550	325	300	250	700	
add Navigation (ex 1,2,3,4,6,7,8)	300	250	225	175	675	
add PremAudio (ex 1,2,3,4,6,7,8)	400	350	300	250	725	
add RearEnt (ex 2,3)	300	250	225	175	1575	
deduct w/o Moonroof (ex 1,2,3,4,5,6)	550	325	300	250	700	

**TAHOE 2WD**

1 4dr Wgn LS (CC15706)	28525	26025	21750	17525	50295	
2 4dr Wgn LT (CC15706)	33650	30450	25500	20650	55590	
3 4dr Wgn Premier (CC15706)	38950	35025	29375	23875	66430	
add BlindSpot (ex 1,3)	375	275	225	200	500	
add Moonroof (ex 1,3)	625	425	350	300	800	
add RearEnt (ex 1,3)	375	300	275	225	1700	
deduct w/o Moonroof (ex 1,2)	625	425	350	300	800	
deduct w/o Navigation (ex 1)	375	300	275	225	800	
deduct w/o RearEnt (ex 1,2)	375	300	275	225	1700	

**TAHOE 4WD**

1 4dr Wgn LS (CK15706)	30750	27950	23375	18875	53295	
2 4dr Wgn LT (CK15706)	36375	32800	27500	22300	59635	
3 4dr Wgn Premier (CK15706)	41375	37125	31175	25350	70380	
add BlindSpot (ex 1,3)	375	275	225	200	500	
add RearEnt (ex 1,3)	375	300	275	225	1700	
deduct w/o Moonroof (ex 1)	625	425	350	300	800	
deduct w/o Navigation (ex 1)	375	300	275	225	800	
deduct w/o RearEnt (ex 1,2)	375	300	275	225	1700	

**EXPRESS CARGO VAN**

1 3dr Van 2500 13swb (CG23405)	16400	13650	11475	9600	33295	
2 3dr Van 2500 15wbb (CG23705)	17750	14800	12450	10425	35195	
add 2.8L T-Dsl	2350	2000	1700	1425	3995	
add 6.0L V8	1625	1400	1175	1000	995	
add BlindSpot	325	225	200	175	400	
add Cruise	175	150	125	100	450	
add Navigation	300	250	225	175	675	
add PwrSeat	150	125	125	100	200	
add RearAir	375	300	275	200	500	

**EXPRESS PASSENGER**

1 3dr Van 2500 LS (CG23406)	17100	14250	11975	10025	36195	
2 3dr Van 2500 LT (CG23406)	17575	14650	12325	10325	38295	
add 2.8L T-Dsl	2350	2000	1700	1425	3995	
add 6.0L V8	1625	1400	1175	1000	995	
add BlindSpot	325	225	200	175	400	
add Cruise (ex 2)	175	150	125	100	450	
add Navigation	300	250	225	175	675	
add PwrSeat	150	125	125	100	200	
deduct w/o Moonroof (ex 1,2)	375	300	275	225	800	
deduct w/o Navigation (ex 1)	375	300	275	225	800	
deduct w/o RearEnt (ex 1,2)	375	300	275	225	1700	

**SUBURBAN 2WD**

1 4dr Wgn LS (CC15906)	32425	27450	22975	18925	52995	
2 4dr Wgn LT (CC15906)	35050	29700	24875	20500	58290	
3 4dr Wgn Premier (CC15906)	38525	32700	27425	22625	70680	
add BlindSpot (ex 1,3)	375	275	225	200	500	
add Moonroof (ex 1,3)	625	425	350	300	800	
add RearEnt (ex 1,3)	375	300	275	225	1700	
deduct w/o Moonroof (ex 1,2)	625	425	350	300	800	
deduct w/o Navigation (ex 1)	375	300	275	225	800	
deduct w/o RearEnt (ex 1,2)	375	300	275	225	1700	

## 2020 Used Models

## 2020 Used Models

**CHEVROLET TRUCKS**
**CHEVROLET TRUCKS**
**SUBURBAN 4WD**
**SUBURBAN 4WD**

1 4dr Wgn LS (CK15906)	34825	29525	24725	20375	55995	
2 4dr Wgn LT (CK15906)	37250	31600	26500	21850	62335	
3 4dr Wgn Premier (CK15906)	40250	34200	28700	23675	73780	
add BlindSpot (ex 1,3)	375	275	225	175	500	
add RearEnt (ex 1,3)	375	300	275	225	1700	
deduct w/o Moonroof (ex 1)	625	425	350	300	800	
deduct w/o Navigation (ex 1)	375	300	275	225	800	
deduct w/o RearEnt (ex 1,2)	375	300	275	225	1700	

**COLORADO 2WD**
**COLORADO 2WD**

## 2020 Used Models

### CHEVROLET TRUCKS

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#### SILVERADO 1500 4WD

1 Reg Cab Work Truck (CK10903)	20950	19475	18025	16550	36895
2 Double Cab Work Truck (CK10753)	23275	21475	19725	17950	39005
3 Double Cab Custom (CK10753)	25375	23300	21275	19250	42755
4 Double Cab Custom Trail Boss (CK10753)	26175	23975	21850	19725	43840
5 Double Cab LT w/1LT (CK10753)	28300	25825	23425	21025	46280
6 Double Cab RST (CK10753)	28550	26025	23600	21175	47835
7 Double Cab LTZ w/1LZ (CK10753)	31550	28625	25800	23000	51205
8 Crew Cab Work Truck (CK10*43)	24750	22750	20825	18850	40585
9 Crew Cab Custom (CK10*43)	28150	25700	23325	20950	45455
10 Crew Cab Custom Trail Boss (CK10*43)	28950	26375	23900	21425	46540
11 Crew Cab LT w/1LT (CK10*43)	31075	28225	25475	22725	48980
12 Crew Cab RST (CK10*43)	31900	28925	26075	23225	52155
13 Crew Cab LT Trail Boss (CK10*43)	33250	30100	27050	24050	54580
14 Crew Cab LTZ w/1LZ (CK10*43)	33600	30400	27325	24250	53035
15 Crew Cab High Country (CK10*43)	39200	35225	31425	27650	67140
add 3.0L I6 T-Dsl (ex 1,2,3,4,8,9,10,13)	2350	2000	1700	1425	3890
add 5.3L V8 (ex 3,4,5,6,7,9,10,11,12,13,14,15)	1050	900	750	650	1395
add 6.2L V8 (ex 1,2,3,4,5,6,8,9,10,11,12,13,15)	975	850	700	600	2495
add AlloyWhl (ex 3,4,5,6,7,9,10,11,12,13,14,15)	250	225	200	175	550
add BlindSpot (ex 3,4,7,9,10,14,15)	325	225	200	175	400
add Cruise (ex 1,2,3,4,5,6,7,9,10,11,12,13,14,15)	175	150	125	100	450
add Leather (ex 1,2,3,4,7,8,9,10,14,15)	725	600	500	425	825
add Moonroof (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,15)	550	325	300	250	700
add Navigation (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,15)	300	250	225	175	675
add PremAudio (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,15)	400	350	300	250	725
deduct w/o 6.2L V8 (ex 1,2,3,4,5,6,8,9,10,11,12,13,14)	975	850	700	600	2495
deduct w/o 5.3L V8 (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15)	1050	900	750	650	1395
deduct w/o BlindSpot (ex 1,2,3,4,5,6,8,9,10,11,12,13)	325	225	200	175	400
deduct w/o Cruise (ex 8)	175	150	125	100	450
deduct w/o Moonroof (ex 1,2,3,4,5,6,7,8,9,10,11,12,13,14)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,4,5,6,8,9,10,11,12,13,14)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2,3,4,5,6,7,8,9,10,11,14)	400	350	300	250	725
deduct w/o PwrLks	400	350	300	250	825
deduct w/o PwrSeat (ex 1,2,3,4,8,9,10)	150	125	125	100	200
deduct w/o PwrWind	400	350	300	250	825
deduct w/o HtSeats (ex 1,2,3,4,8,9,10)	150	125	125	100	200

#### SILVERADO 2500HD 4WD

1 Reg Cab Work Truck (CK20903)	26525	24975	22775	19450	40470
2 Reg Cab LT (CK20903)	28125	26350	23950	20425	46180
3 Double Cab Work Truck (CK20*53)	27600	25900	23550	20100	42430
4 Double Cab Custom (CK20*53)	28650	26800	24235	20725	45475
5 Double Cab LT (CK20*53)	29750	27750	25125	21400	48455
6 Double Cab LTZ (CK20*53)	42350	38625	34375	29075	66620
7 Crew Cab Work Truck (CK20*43)	32250	29925	26975	22950	44355
8 Crew Cab Custom (CK20*43)	33250	30775	27700	23255	47500
9 Crew Cab LT (CK20*43)	38600	35400	31625	26800	59645
10 Crew Cab LTZ (CK20*43)	47000	42650	37775	31900	71100
11 Crew Cab High Country (CK20*43)	49500	48400	39600	33425	77030
add 6.6L T-Dsl (ex 4,6,8,9,10,11)	4450	3800	3225	2725	9890
add AlloyWhl (ex 2,4,5,6,8,9,10,11)	250	225	200	175	550
add BlindSpot (ex 2,4,5,6,8,9,10,11)	325	225	200	175	400
add Leather (ex 1,2,3,4,6,7,8,10,11)	725	600	500	425	825
add Moonroof (ex 1,2,3,4,5,6,7,8,11)	550	325	300	250	700
deduct w/o 6.6L T-Dsl (ex 1,2,3,4,5,7,8)	4450	3800	3225	2725	9890
deduct w/o BlindSpot (ex 1,3,4,7,8)	325	225	200	175	400
deduct w/o Cruise (ex 175)	175	150	125	100	450
deduct w/o Moonroof (ex 1,2,3,4,5,6,7,8,9,10)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,4,5,7,8,9)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2,3,4,5,7,8,9)	400	350	300	250	725
deduct w/o PwrLks	400	350	300	250	825
deduct w/o PwrSeat (ex 1,3,4,7,8)	150	125	125	100	200
deduct w/o PwrWind	400	350	300	250	825
deduct w/o HtSeats (ex 1,3,4,7,8)	150	125	125	100	200

### CHRYSLER

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#### 300

1 4dr Sdn Touring (LXCH48)	14300	12150	8725	6800	31085
2 4dr Sdn Touring AWD (LXFH48)	15750	13400	9775	7675	33395
3 4dr Sdn Touring L (LXCH48)	15500	13175	9575	7525	34360
4 4dr Sdn Touring L AWD (LXFH48)	16800	14300	10550	8325	36860
5 4dr Sdn 300S (LXCL48)	17475	14875	11025	8725	38190
6 4dr Sdn 300S AWD (LXFL48)	18475	15750	11775	9350	40490
7 4dr Sdn Limited (LXCS48)	17775	15150	11275	8925	43080
8 4dr Sdn Limited AWD (LXFS48)	18800	16025	12000	9525	45830
9 4dr Sdn C (LXCR48)	21175	18075	13750	10975	50180
add 5.7L V8 (ex 1,2,3,4,6,7,8,9)	2350	2000	1700	1425	3000
add BlindSpot (ex 1,2,9)	325	225	200	175	400
add HIDLights (ex 1,2,3,4,9)	175	100	100	75	325
add Moonroof (ex 1,2,7,8,9)	550	325	300	250	700
add Navigation (ex 1,2,7,8,9)	300	250	225	175	675
add PremAudio (ex 1,2,5,6,7,8,9)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,2,3,4,5,6,7,8)	325	225	200	175	400
deduct w/o Leather (ex 1,2)	725	600	500	425	825
deduct w/o Moonroof (ex 1,2,3,4,5,6)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,4,5,6)	300	250	225	175	675
deduct w/o PwrSeat	150	125	125	100	200
deduct w/o HtSeats (ex 1,2)	150	125	125	100	200

#### VOYAGER

1 4dr Wgn L (RUCF53)	15725	13425	11050	7875	28925
2 4dr Wgn LX (RUCL53)	16825	14375	11850	8550	31290
3 4dr Wgn LXI (RUCM53)	18125	15500	12825	9325	34985
add BlindSpot (ex 3)	325	225	200	175	400
add HtSeats (ex 1)	150	125	125	100	200
add RearEnt (ex 1)	300	250	225	175	1575
deduct w/o BlindSpot (ex 1,2)	325	225	200	175	400
deduct w/o HtSeats (ex 1,2)	375	300	275	200	500

### CHRYSLER

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#### PACIFICA

1 4dr Wgn Touring (RUCR53)	20375	17725	14825	11025	37130
2 4dr Wgn Touring (RUCH53)	21700	18875	15800	11825	40130
3 4dr Wgn Touring L Plus (RUCP53)	23075	20050	16800	12650	42235
4 4dr Wgn Limited (RUCT53)	27050	23475	19700	15075	49180
5 4dr Wgn Hybrid Touring (RUEP53)	21075	18325	15350	11425	42780
6 4dr Wgn Hybrid Touring L (RUEH53)	22225	19325	16200	12150	43790
7 4dr Wgn Hybrid Limited (RUES53)	26525	23025	19325	14750	50230
add HiSeats (ex 3,4,6,7)	150	125	125	100	200
add Moonroof (ex 4,5,6,7)	550	325	300	250	700
add Navigation (ex 1,2,3,4,5,7)	300	250	225	175	675
add PremAudio (ex 3,4,5,7)	400	350	300	250	725
add RearEnt (ex 3,4,7)	300	250	225	175	1575
deduct w/o Moonroof (ex 1,2,3,5,6)	550	325	300	250	700
deduct w/o Navigation (ex 6)	300	250	225	175	675
deduct w/o RearEnt (ex 1,2,5,6)	300	250	225	175	675

#### DODGE

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#### CHARGER

1 4dr Sdn SXT (LDDM48)	15475	14200	11925	9375	30910
2 4dr Sdn SXT AWD (LDSE48)	18400	16725	14075	11150	35090
3 4dr Sdn GT (LDDG48)	17125	15625	13150	10375	33390
4 4dr Sdn GT AWD (LDEL48)	18650	17000	14250	11275	36490
5 4dr Sdn R/T (LDPD48)	20675	18700	15750	12550	37890
6 4dr Sdn R/T Scat Pack (LDDR48)	27675	24725	20875	16800	41490
7 4dr Sdn SRT Hellcat (LDDT48)	44425	39200	33175	27000	76030
add BlindSpot (ex 7)	325	225	200	175	400
add HIDLights (ex 7)	175	100	100	75	325
add HiSeats (ex 6,7)	150	125	125	100	200
add Leather (ex 7)	725	600	500	425	825
add Moonroof	550	325	300	250	700
add Navigation (ex 6,7)	300	250	225	175	675
add PremAudio (ex 2,4,6,7)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,3,5,6)	325	225	200	175	400
deduct w/o HIDLights (ex 1,3,5,6)	175	100	100	75	325
deduct w/o AutoTran	1075	950	850	750	1200
deduct w/o Leather (ex 1,3,5,6)	725	600	500	425	825
deduct w/o Navigation (ex 1,2,3,4,5)	300	250	225	175	675
deduct w/o PremAudio (ex 1,3,5)	400				

## 2020 Used Models

### DODGE TRUCKS

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#### DURANGO 4WD

1	4dr Wgn SXT (WDEL75)	22400	19600	15150	11600	35685
2	4dr Wgn SXT Plus (WDEL75)	23300	20375	15800	12150	40480
3	4dr Wgn GT (WDEH75)	25925	22625	17700	13725	40980
4	4dr Wgn GT Plus (WDEH75)	28025	24450	19250	15025	47825
5	4dr Wgn Citadel (WDEP75)	29625	25825	20425	16000	51475
6	4dr Wgn R/T (WDES75)	31100	27100	21500	16900	54460
7	4dr Wgn SRT (WDEX75)	37500	32625	26200	20775	70865
add	5.7L V8 (ex 1,2,3,4,6,7)	2350	2000	1700	1425	3995
add	BlindSpot (ex 1,5,6,7)	325	225	200	175	400
add	HIDLights (ex 1,2,3,5,6,7)	175	100	100	75	325
add	Leather (ex 1,3,4,5,6,7)	725	600	500	425	825
add	Moonroof (ex 1,4,5,6,7)	550	325	300	250	700
add	Navigation (ex 1,2,4,5,6,7)	300	250	225	175	675
add	RearEnt (ex 1,2,3)	300	250	225	175	1575
deduct	w/o BlindSpot (ex 1,2,3,4)	325	225	200	175	400
deduct	w/o Leather (ex 1,2)	725	600	500	425	825
deduct	w/o Moonroof (ex 1,2,3)	550	325	300	250	700
deduct	w/o Navigation (ex 1,2,3)	300	250	225	175	675
deduct	w/o PremAudio (ex 1,2,3)	400	350	300	250	725
deduct	w/o PwrSeat (ex 1)	150	125	125	100	200
deduct	w/o HtSeats (ex 1,3)	150	125	125	100	200

### FIAT

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#### 500L

1	4dr Wgn Pop (BGFH44)	8700	7425	6200	4750	23995
2	4dr Wgn Trekking (BGFM44)	10775	9225	7750	6000	26115
3	4dr Wgn Lounge (BGFP44)	11650	9975	8375	6525	27880

#### 500X

1	4dr Wgn Pop (FDGL49)	13025	10825	8775	6625	26385
2	4dr Wgn Trekking (FDGM49)	15300	12800	10450	8000	28485
3	4dr Wgn Sport (FDGS49)	13750	11450	9300	7050	28685
4	4dr Wgn Trekking Plus (FDGP49)	17275	14500	11900	9200	34080
add	BlindSpot (ex 1,4)	325	225	200	175	400
add	HIDLights (ex 1,4)	175	100	100	75	325
add	Leather (ex 1,2,4)	725	600	500	425	825
add	Moonroof (ex 2,4)	550	325	300	250	700
add	Navigation (ex 1,2,4)	300	250	225	175	675
add	PremAudio (ex 1,2,4)	400	350	300	250	725
add	PwrSeat (ex 1,4)	150	125	125	100	200
deduct	w/o BlindSpot (ex 1,2,3)	325	225	200	175	400
deduct	w/o Leather (ex 1,3)	725	600	500	425	825
deduct	w/o Moonroof (ex 1,3)	550	325	300	250	700
deduct	w/o Navigation (ex 1,3)	300	250	225	175	675
deduct	w/o PremAudio (ex 3)	400	350	300	250	725
deduct	w/o HtSeats (ex 1)	150	125	125	100	200

#### 124 SPIDER

1	2dr Conv Classica (BAFH27)	15475	13950	12075	10075	28730
2	2dr Conv Lusso (BAFS27)	18175	16275	14050	11700	33880
3	2dr Conv Elaborazione Abarth (BAFX27)	19175	17150	14775	12325	34270

#### FORD

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#### FUSION

1	4dr Sdn S (P0G)	11850	10150	8100	6550	24165
2	4dr Sdn SE (POH)	13650	11700	9425	7625	25495
3	4dr Sdn SE AWD (POT)	17500	15025	12250	9975	28880
4	4dr Sdn SEL (POC)	15250	13100	10600	8625	29685
5	4dr Sdn Titanium (POK)	19325	16600	13575	11100	35445
6	4dr Sdn Titanium AWD (POD)	21175	18200	14950	12225	37445
7	4dr Sdn Hybrid SE (POL)	15000	12875	10425	8475	28995
8	4dr Sdn Hybrid SEL (POM)	16150	13875	11275	9175	32625
9	4dr Sdn Hybrid Titanium (POR)	18225	15650	12775	10425	35590
add	Moonroof (ex 1,5,6,9)	550	325	300	250	700
add	Navigation (ex 5,6,7,8,9)	300	250	225	175	675

#### FUSION ENERGI

1	4dr Sdn Titanium (POS)	16825	14450	11750	9575	37995
add	Moonroof	550	325	300	250	700

#### MUSTANG

1	2dr Cpe EcoBoost (P8T)	13925	12625	10400	7950	29460
2	2dr Conv EcoBoost (P8U)	15075	13625	11250	8675	34960
3	2dr Cpe Premium EcoBoost (P8T)	18500	16575	13775	10750	36675
4	2dr Conv Premium EcoBoost (P8U)	19650	17575	14625	11450	42175
5	2dr Cpe GT (P8C)	21850	19475	16225	12800	38420
6	2dr Cpe GT Premium (P8C)	24550	21800	18200	14425	42420
7	2dr Conv GT Premium (P8F)	25700	22800	19050	15125	47920
8	2dr Cpe Bullitt (P8K)	26850	23800	19900	15850	48900
add	BlindSpot (ex 1,2,3,4,5)	325	225	200	175	400
add	Navigation (ex 3,4)	300	250	225	175	675
add	PwrSeat (ex 3,4,5,6,7,8)	150	125	125	100	200
deduct	w/o BlindSpot (ex 1,2,5,6,7,8)	325	225	200	175	400
deduct	w/o AutoTran (ex 8)	1075	950	850	750	1200
deduct	w/o Navigation (ex 1,2,5,6,7,8)	300	250	225	175	675

#### FORD TRUCKS

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#### ECOSPORT 2WD

1	4dr Wgn S (S2F)	10850	9100	7500	5275	21090
2	4dr Wgn SE (S2G)	13100	11025	9150	6650	26040
3	4dr Wgn Titanium (S2K)	14825	12525	10425	7700	27360

deduct w/o BlindSpot (ex 1)

### FORD TRUCKS

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#### ECOSPORT 4WD

1	4dr Wgn S (S3F)	12825	10800	8950	6475	22685
2	4dr Wgn SE (S3G)	14675	12400	10325	7600	26045
3	4dr Wgn SES (S3J)	16625	14075	11725	8800	28475
4	4dr Wgn Titanium (S3K)	16800	14225	11875	8900	28810
add	BlindSpot (ex 1,3,4)	325	225	200	175	400

#### ESCAPE 2WD

1	4dr Wgn S (U0F)	14425	12600	10525	8150	26130
2	4dr Wgn SE (U0G)	16000	13975	11700	9125	28350
3	4dr Wgn SE Sport Hybrid (U0B)	17225	15025	12575	9850	29510
4	4dr Wgn SEL (U0H)	17250	15050	12600	9875	30510
5	4dr Wgn Titanium Hybrid (U0D)	20450	17800	14950	11825	34795
add	AlloyWhl (ex 2,3,4,5)	250	225	200	175	550
add	Moonroof (ex 1)	550	325	300	250	700
add	Navigation (ex 1,5)	300	250	225	175	675
deduct	w/o 2.0L I4 Ecoboost (ex 1,2,3,4)	1850	1575	1325	1125	2285
deduct	w/o Navigation (ex 1,2)	300	250	225	175	675

#### ESCAPE 4WD

1	4dr Wgn S (U9F)	15575	13600	11375	8850	27630
2	4dr Wgn SE (UG)	17175	14975	12550	9825	29850
3	4dr Wgn SE Sport Hybrid (U9B)	18375	16025	13425	10575	31010
4	4dr Wgn SEL (U9H)	20875	18175	15250	12075	34990
5	4dr Wgn Titanium Hybrid (U9D)	21600	18800	15800	12525	36295

#### EDGE 2WD

1	4dr Wgn SE (K3G)	17100	14900	12250	9300	32510
2	4dr Wgn SEL (K3J)	18925	16475	13600	10425	36095
3	4dr Wgn Titanium (K3K)	22675	19700	16325	12700	43495
add	Moonroof (ex 1,3)	550	325	300	250	700
add	Navigation (ex 1,3)	300	250	225	175	675
add	RearEnt	300	250	225	175	675
deduct	w/o Moonroof (ex 1,2)	550	325			

## 2020 Used Models

### FORD TRUCKS

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#### TRANSIT CONNECT CARGO

1	4dr Van XL (**E)	12925	11075	9625	7750	26925
2	4dr Van XLT (**F)	14325	12275	10650	8600	29290
add	1.5L I4 Ecoboost	700	600	500	425	1995
add	AlloyWhl	250	225	200	175	550
add	BlindSpot (ex 2)	325	225	200	175	400
add	HIDLights (ex 1)	175	100	100	75	325
add	Navigation	300	250	225	175	675
deduct	w/o Cruise	175	150	125	100	450

#### TRANSIT CONNECT WAGON

1	4dr Wgn XL (*9E)	14050	12050	10450	8425	28315
2	4dr Wgn XLT (**F)	16525	14175	12250	9925	31320
3	4dr Wgn Titanium (**G)	18625	16000	13800	11225	34740
add	1.5L I4 Ecoboost	700	600	500	425	1995
add	AlloyWhl (ex 2,3)	250	225	200	175	550
add	BlindSpot (ex 2,3)	325	225	200	175	400
add	HIDLights (ex 1,3)	175	100	100	75	325
add	HiSeats (ex 1,3)	150	125	125	100	200
add	Leather (ex 1,3)	725	600	500	425	825
add	Moonroof (ex 1,3)	550	325	300	250	700
add	Navigation (ex 2,3)	300	250	225	175	675
deduct	w/o AlloyWhl (ex 1)	250	225	200	175	550
deduct	w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct	w/o Navigation (ex 1)	300	250	225	175	675

#### TRANSIT CARGO VAN

1	3dr Van T150 Low Roof (E1Y)	18175	15575	12950	10975	38040
2	3dr Van T150 Med Roof (E1C)	19725	16925	14100	11925	41295
3	3dr Van T250 Low Roof (R1Y)	18375	15750	13100	11075	38875
4	3dr Van T250 Med Roof (R1C)	19075	16350	13625	11500	40130
5	3dr Van T250 High Roof (R1X)	20350	17450	14550	12275	43095
6	3dr Van T250 High Roof EL (R3X)	20450	17550	14625	12350	44125
7	3dr Van T150 Low Roof 4WD (E2Y)	20975	18000	15025	12675	43415
8	3dr Van T150 Med Roof 4WD (E2C)	21625	18550	15475	13050	44565
9	3dr Van T250 Low Roof 4WD (R2Y)	21175	18175	15150	12800	44250
10	3dr Van T250 Med Roof 4WD (R2C)	21275	18650	15575	13125	44825
11	3dr Van T250 High Roof 4WD (R2X)	24075	20675	17275	14550	49290
12	3dr Van T250 High Roof EL 4WD (R3U)	23975	20575	17200	14500	50265
add	2.0L I4 (ex 1,2,7,8,9,10,11,12)	2350	2000	1700	1425	3995
add	3.5L Ecoboost (ex 2,1,12)	700	600	500	425	1495
add	AlloyWhl	250	225	200	175	550
add	BlindSpot	325	225	200	175	400
add	HtSeats	150	125	125	100	200
add	Leather	725	600	500	425	825
add	Navigation	300	250	225	175	675
add	PwrSeat	150	125	125	100	200
add	RearAir	375	300	275	200	500
deduct	w/o 3.5L Ecoboost (ex 1,3,4,5,6,7,8,9,10)	700	600	500	425	1495
deduct	w/o Cruise	175	150	125	100	450

#### TRANSIT WAGON

1	3dr Van T150 Low Roof XL (K1Y)	20000	17150	14300	12075	43355
2	3dr Van T150 Low Roof XLT (K1Y)	20850	17875	14900	12575	44615
3	3dr Van T150 Med Roof XL (K1C)	20625	17700	14750	12450	44840
4	3dr Van T150 Med Roof XLT (K1C)	21475	18425	15375	12975	46065
5	3dr Van T150 Low Roof XL 4WD (K2Y)	23400	20075	16775	14125	49560
6	3dr Van T150 Low Roof XLT 4WD (K2Y)	23725	20375	17025	14350	49640
7	3dr Van T150 Med Roof XL 4WD (K2C)	25050	21500	17975	15150	52935
8	3dr Van T150 Med Roof XLT 4WD (K2C)	25175	21625	18100	15225	53985
add	AlloyWhl	250	225	200	175	550
add	BlindSpot (ex 2,4,5,6,7,8)	325	225	200	175	400
add	HIDLights	175	100	100	75	325
add	Cruise (ex 1,2,3,4,5,6,8)	175	150	125	100	450
add	HiSeats (ex 8)	150	125	125	100	200
add	Leather (ex 1,3,5,7)	725	600	500	425	825
add	Navigation (ex 7,8)	300	250	225	175	675
add	PwrSeat (ex 8)	150	125	125	100	200
deduct	w/o BlindSpot (ex 1,3)	325	225	200	175	400
deduct	w/o Cruise (ex 7)	175	150	125	100	450
deduct	w/o Navigation (ex 1,2,3,4,5,6)	300	250	225	175	675
deduct	w/o PwrSeat (ex 1,2,3,4,5,6,7)	150	125	125	100	200
deduct	w/o HiSeats (ex 1,2,3,4,5,6,7)	150	125	125	100	200

#### RANGER 2WD

1	SuperCab XL (R1*)	18300	17125	15475	13500	26740
2	SuperCab XLT (R1E)	21150	19575	17575	15250	31820
3	SuperCab Lariat (R1E)	23600	21700	19375	16725	36195
4	SuperCrew XL (R4E)	20625	19125	17175	14925	29140
5	SuperCrew XLT (R4E)	23475	21575	19275	16650	33995
6	SuperCrew Lariat (R4E)	26325	24050	21375	18400	38370
add	AlloyWhl (ex 2,3,5,6)	250	225	200	175	550
add	BlindSpot (ex 2,3,5,6)	325	225	200	175	400
add	HiSeats (ex 1,3,4,6)	150	125	125	100	200
add	Navigation (ex 1,3,4,6)	300	250	225	175	675
add	PwrSeat (ex 1,3,4,6)	150	125	125	100	200
deduct	w/o Cruise	175	150	125	100	450
deduct	w/o Navigation (ex 1,2,4,5)	300	250	225	175	675
deduct	w/o PwrAudio (ex 1,2,3,4,5)	400	350	300	250	725

#### RANGER 4WD

1	SuperCab XL (R1F)	21775	20125	18025	15625	30900
2	SuperCab XLT (R1F)	24625	22575	20125	17350	35820
3	SuperCab Lariat (R1F)	27075	24700	21925	18850	40195
4	SuperCrew XL (R4F)	24100	22125	19725	17025	33300
5	SuperCrew XLT (R4F)	26950	24575	21825	18775	37995
6	SuperCrew Lariat (R4F)	29800	27050	23925	20500	42370
add	AlloyWhl (ex 2,3,5,6)	250	225	200	175	550
add	BlindSpot (ex 2,3,5,6)	325	225	200	175	400
add	HiSeats (ex 1,3,4,6)	150	125	125	100	200
add	Navigation (ex 1,3,4,6)	300	250	225	175	675
add	PwrSeat (ex 1,3,4,6)	150	125	125	100	200
deduct	w/o Cruise	175	150	125	100	450
deduct	w/o Navigation (ex 1,2,4,5)	300	250	225	175	675
deduct	w/o PwrAudio (ex 1,2,3,4,5)	400	350	300	250	725

## 2020 Used Models

### FORD TRUCKS

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#### F-150 2WD

1	Reg Cab XL (F1C)	14725	14825	13225	10275	32820
2	Reg Cab XLT (F1C)	15725	15700	13975	10900	38655
3	SuperCab XL (X1C)	20375	19700	17375	13725	38885
4	SuperCab XLT (X1C)	21750	20900	18400	14575	45540
5	SuperCab Lariat (X1C)	23925	22775	19975	15875	47890
6	SuperCrew XL (W1C)	25650	24250	21225	16925	43335
7	SuperCrew XLT (W1C)	25900	24475	21425	17075	48165
8	SuperCrew Lariat (W1C)	28275	26525	23175	18525	51045
9	SuperCrew King Ranch (W1C)	30475	28425	24775	19875	60355
10	SuperCrew Platinum (W1C)	30975	28850	25150	20175	59505
11	SuperCrew Limited (W1C)	32950	30550	26600	21375	69080

#### F-250 SUPER DUTY 2WD

1	Reg Cab XL (F2A)	14575	14225	14025	13675	36880
2	Reg Cab XLT (F2A)	16500	15875	15425	14850	41540
3	SuperCab XL (X2A)	18275	17425	16725	15950	39805
4	SuperCab XLT (X2A)	20375	19225	18275	17200	45215
5	SuperCab Lariat (X2A)	23475	21900	20550	19100	51860
6	Crew Cab XL (V2A)	27000	24950	23125	21250	41445
7	Crew Cab XLT (W2A)	29450	27050	24900	22725	49745
8	Crew Cab Lariat (W2A)	32825	29975	27400	24800	55733
9	Crew Cab King Ranch (W2A)	42850	38625	34750	30900	76900
add	6.7L T-Dsl HD (ex 9,10,11,12,13)	6575	5600	4750	4025	10495
add	7.3L V8	1150	1000	850	725	2045
add	AlloyWhl (ex 2,4,5,7,8,9)	250	225	200	175	550
add	BlindSpot (ex 2,4,5,7,8,9)	325	225	200	175	400
add	HIDlights (ex 1,2,3,4,5,6,7,8,9)	175	100	100	75	325
add	HiSeats (ex 1,2,3,5,6,7,8,9)	150	125	125		

## 2020 Used Models

### FORD TRUCKS

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#### F-250 SUPER DUTY 4WD

1 Reg Cab XL (F2B)	21700	20375	19250	18025	40760
2 Reg Cab XLT (F2B)	23575	22000	20625	19175	45560
3 SuperCab XL (X2B)	25925	24025	22350	20600	45855
4 SuperCab XLT (X2B)	27450	25325	23450	21500	49870
5 SuperCab Lariat (X2B)	36650	33275	30200	27125	64540
6 Crew Cab XL (W2B)	35700	32450	29500	26255	49120
7 Crew Cab XLT (W2B)	36675	33300	30225	27125	54490
8 Crew Cab Lariat (W2B)	47150	42325	37875	33500	73490
9 Crew Cab King Ranch (W2B)	50075	44850	40025	35275	80795
10 Crew Cab Platinum (W2B)	51025	45675	40725	35850	80635
11 Crew Cab Limited (W2B)	51825	46375	41325	36350	86780
add 6.7L T-Dsl HD (ex 5,8,9,10,11)	6575	5600	4750	4025	10495
add 7.3L V8 (ex 11)	1150	1000	850	725	2045
add AlloyWhl (ex 2,3,4,5,6,7,8,9,10,11)	250	225	200	175	550
add BlindSpot (ex 2,4,5,6,7,8,9,10,11)	325	225	200	175	400
add Cruise (ex 2,3,4,5,6,7,8,9,10,11)	175	150	125	100	450
add HTSeats (ex 1,2,3,5,6,7,8,9,10,11)	150	125	125	100	200
add Moonroof (ex 1,2,3,4,5,6,9,10,11)	550	325	300	250	700
add Navigation (ex 1,3,6,7,8,9,10,11)	300	250	225	175	675
deduct w/o 6.7L T-Dsl HD (ex 1,2,3,4,6,7,10,11)	6575	5600	4750	4025	10495
deduct w/o BlindSpot (ex 13)	325	225	200	175	400
deduct w/o HIDLights (ex 1,2,3,4,5,6,7)	175	100	100	75	325
deduct w/o AlloyWhl (ex 1)	250	225	200	175	550
deduct w/o Cruise (ex 1)	175	150	125	100	450
deduct w/o Moonroof (ex 1,2,3,4,5,6,7,8)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,4,5,6)	300	250	225	175	675
deduct w/o PwrLks	400	350	300	250	825
deduct w/o PwrSeat (ex 1,3,6)	150	125	125	100	200
deduct w/o PwrWind	400	350	300	250	825
deduct w/o HTSeats (ex 1,2,3,4,6)	150	125	125	100	200

### GENESIS

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#### G70

1 4dr Sdn 2.0T MT (R0413RT5)	18000	15425	13250	10875	39495
2 4dr Sdn 2.0T (R0412RT5)	18900	16200	13925	11425	41045
3 4dr Sdn 2.0T AWD (R0412AT5)	20075	17200	14775	12125	43045
4 4dr Sdn 3.3T (R0442RT5)	24150	20725	17750	14625	49945
5 4dr Sdn 3.3T AWD (R0442AT5)	25300	21725	18600	15325	51945
deduct w/o Moonroof (ex 1)	625	425	350	300	800
deduct w/o Navigation (ex 1)	375	300	275	225	800
deduct w/o PremAudio	425	375	325	275	850
deduct w/o HTSeats	175	150	125	100	250

#### G80

1 4dr Sdn 3.8L RWD (S0402R65)	24850	21575	18475	15250	49245
2 4dr Sdn 3.8L AWD (S0402A65)	26350	22875	19575	16175	51745
3 4dr Sdn 3.3T Sport RWD (S0432RT5)	28575	24800	21200	17525	56745
4 4dr Sdn 3.3T Sport AWD (S0432AT5)	30050	26075	22300	18425	59245
5 4dr Sdn 5.0L Ultimate RWD (S0452R85)	29475	25575	21875	18075	58495
6 4dr Sdn 5.0L Ultimate AWD (S0452A85)	30950	26850	22950	18975	60995
deduct w/o Moonroof	725	525	450	400	1175
deduct w/o PremAudio	525	425	375	350	975

#### G90

1 4dr Sdn 3.3T Premium RWD (T0422RT5)	36275	31300	24875	18475	73195
2 4dr Sdn 3.3T Premium AWD (T0422AT5)	36725	31700	25200	18750	75695
3 4dr Sdn 5.0T Ultimate RWD (T0452R85)	38100	32875	26200	19575	76695
4 4dr Sdn 5.0T Ultimate AWD (T0452A85)	38550	33275	26550	19850	79195

### GMC TRUCKS

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#### TERRAIN 2WD

1 4dr Wgn SL (TXL26)	12875	11400	9400	7425	26195
2 4dr Wgn SLE (TXL26)	14200	12550	10375	8250	31465
3 4dr Wgn SLT (TXM26)	16175	14250	11825	9450	34785
4 4dr Wgn Denali (TXN26)	21275	18650	15550	12550	42930
add 2.0L I4 (ex 1,2,4)	1150	1000	850	725	1895
add BlindSpot (ex 1,3,4)	325	225	200	175	400
add Moonroof (ex 1,4)	550	325	300	250	700
add Navigation (ex 1,3,4)	300	250	225	175	675
add PremAudio (ex 1,2,4)	400	350	300	250	725
add RearEnt (ex 1)	300	250	225	175	1575
deduct w/o BlindSpot (ex 1,2)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o PwrSeat (ex 1)	150	125	125	100	200
deduct w/o HTSeats (ex 1)	150	125	125	100	200

#### TERRAIN AWD

1 4dr Wgn SLE (TXB26)	16450	14475	12000	9600	33065
2 4dr Wgn SLT (1XC26)	18400	16175	13450	10800	36385
3 4dr Wgn Denali (TXD26)	23500	20575	17200	13900	44530
add 2.0L I4 (ex 1,3)	1150	1000	850	725	1895
add BlindSpot (ex 2,3)	325	225	200	175	400
add Moonroof (ex 3)	550	325	300	250	700
add Navigation (ex 2,3)	300	250	225	175	675
add PremAudio (ex 1,3)	400	350	300	250	725
add RearEnt (ex 1)	300	250	225	175	1575
deduct w/o BlindSpot (ex 1)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o PwrSeat	150	125	125	100	200
deduct w/o HTSeats	150	125	125	100	200

#### ACADIA 2WD

1 4dr Wgn SL (TNH26)	19075	17100	14500	12700	30995
2 4dr Wgn SLE (TNB26)	19825	17750	15050	13175	37240
3 4dr Wgn SLT (TN26)	23325	20775	17625	15300	43180
4 4dr Wgn Denali (TNF26)	29050	25725	21825	18800	52435
add 3.6L V6 (ex 1,3,4)	1400	1200	1000	850	1095
add Moonroof (ex 1,4)	550	325	300	250	700
deduct w/o 3.6L V6 (ex 1,2,4)	1400	1200	1000	850	1095
deduct w/o Leather (ex 1,2)	725	600	500	425	825
deduct w/o Moonroof (ex 1,2,3)	550	325	300	250	700
deduct w/o PwrSeat (ex 1)	150	125	125	100	200
deduct w/o HTSeats (ex 1)	150	125	125	100	200

### GMC TRUCKS

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#### ACADIA AWD

1 4dr Wgn SLE (TNJ26)	22950	20450	17325	15075	40135
2 4dr Wgn SLT (TNL26)	25050	22275	18875	16350	45180
3 4dr Wgn AT4 (TNC26)	25575	22725	19275	16675	45585
4 4dr Wgn Denali (TNN26)	30200	26700	22650	19475	52385
add Moonroof	550	325	300	250	700
deduct w/o 3.6L V6 (ex 3,4)	1400	1200	1000	850	1095
deduct w/o Leather (ex 1)	725	600	500	425	825
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1)	400	350	300	250	725
deduct w/o PwrSeat	150	125	125	100	200
deduct w/o HTSeats	150	125	125	100	200

#### YUKON 2WD

1 4dr Wgn SLE (TC15706)	31900	28925	24450	19850	51895
2 4dr Wgn SLT Standard Edition (TC15706)	33875	30625	25900	21050	56590
3 4dr Wgn SLT (TC15706)	35900	32375	27400	22300	63320
4 4dr Wgn Denali (TC15706)	41950	37600	31825	25975	68995
add Moonroof (ex 1,3)	625	425	350	300	800
add RearEnt (ex 1,3)	375	300	275	225	1700
deduct w/o Moonroof (ex 1,2,4)	625	425	350	300	800
deduct w/o Navigation (ex 1)	375	300	275	225	800
deduct w/o RearEnt (ex 1,2,4)	375	300	275	225	1700

#### YUKON 4WD

1 4dr Wgn SLE (TK15706)	34150	30850	26100	21225	54895
2 4dr Wgn SLT Standard Edition (TK15706)	36100	32550	27550	22425	59590
3 4dr Wgn SLT (TK15706)	38125	34300	29025	23650	65525
4 4dr Wgn Denali (TK15706)	44200	39525	33475	27350	

## 2020 Used Models

GMC TRUCKS		24	36	48	60	msrp
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**SIERRA 1500 2WD**

1	Reg Cab (TC10903)	20075	18950	18650	16600	35115
2	Double Cab (TC10753)	22400	20950	20350	18000	38525
3	Double Cab SLE (TC10753)	25200	23375	22425	19700	43670
4	Double Cab Elevation (TC10753)	25925	24000	22950	20150	45205
5	Double Cab SLT (TC10753)	29125	26750	25275	22100	50245
6	Crew Cab (TC10*43)	25175	23350	22400	19700	41225
7	Crew Cab SLE (TC10*43)	27975	25775	24450	21400	46370
8	Crew Cab Elevation (TC10*43)	28700	26400	24975	21850	48130
9	Crew Cab SLT (TC10*43)	33925	30900	28800	25025	55805
add	3.0L I6 T-Dsl (ex 1.2,3,6)	2350	2000	1700	1425	3890
add	AlloyWhl (ex 3.4,5,7,8,9)	250	225	200	175	550
add	BlindSpot (ex 5,9)	325	225	200	175	400
add	Moonroof (ex 1.2,3,4,5,6)	550	325	300	250	700
add	Navigation (ex 1.2,3,4,6,7,8,9)	300	250	225	175	675
add	PremAudio (ex 1.2,3,6,7,9)	400	350	300	250	725
add	PwrSeat (ex 1.2,3,4,5,7,8,9)	150	125	125	100	200
add	RearEnt (ex 1.2,3,4,5,6,7,8)	300	250	225	175	1575
deduct	w/o Moonroof (ex 3.5,9)	1050	900	750	650	1395
deduct	w/o BlindSpot (ex 1.2,3,4,6,7,8)	325	225	200	175	400
deduct	w/o Cruise	175	150	125	100	450
deduct	w/o Leather (ex 1.2,3,4,6,7,8)	725	600	500	425	825
deduct	w/o Navigation (ex 1.2,3,4,5,6,7,8)	300	250	225	175	675
deduct	w/o PremAudio (ex 1.2,3,4,5,6,7,8)	400	350	300	250	725
deduct	w/o PwrLks	400	350	300	250	825
deduct	w/o PwrSeat (ex 1.2,6)	150	125	125	100	200
deduct	w/o PwrWind	400	350	300	250	825
deduct	w/o HiSeats (ex 1,2,6)	150	125	125	100	200

**SIERRA 1500 DENALI 2WD**

1	Crew Cab (TC10*43)	38875	35175	32450	28025	60705
add	3.0L I6 T-Dsl	2350	2000	1700	1425	2495
add	RearEnt	300	250	225	175	1575
deduct	w/o Leather	725	600	500	425	825
deduct	w/o Moonroof	550	325	300	250	700

**SIERRA 2500HD 2WD**

1	Reg Cab Work Truck (TC20903)	22825	23075	22975	21025	39620
2	Reg Cab SLE (TC20903)	24400	24425	24125	21975	45240
3	Double Cab Work Truck (TC20*53)	26875	26575	25950	23500	41780
4	Double Cab SLE (TC20*53)	28450	27925	27100	24450	47455
5	Double Cab SLT (TC20*53)	37075	35350	33400	29675	71275
6	Crew Cab Work Truck (TC20*43)	31525	30575	29350	26325	43580
7	Crew Cab SLE (TC20*43)	33075	31925	30500	27275	49255
8	Crew Cab SLT (TC20*43)	41675	39350	36800	32500	73125
add	6.6L T-Dsl (ex 5,8)	4450	3800	3225	2725	9890
add	AlloyWhl (ex 2,4,5,7,8)	250	225	200	175	550
add	BlindSpot (ex 5,8)	325	225	200	175	400
add	Moonroof (ex 1.2,3,4,5,6,7)	550	325	300	250	700
add	RearEnt (ex 1.2,3,4,5,6,7)	300	250	225	175	1575
deduct	w/o 6.6L T-Dsl (ex 1.2,3,4,6,7)	4450	3800	3225	2725	9890
deduct	w/o BlindSpot (ex 1.2,3,4,6,7)	325	225	200	175	400
deduct	w/o Cruise	175	150	125	100	450
deduct	w/o Navigation (ex 1.2,3,4,6,7)	300	250	225	175	675
deduct	w/o PremAudio (ex 1.2,3,4,6,7)	400	350	300	250	725
deduct	w/o PwrLks	400	350	300	250	825
deduct	w/o PwrSeat (ex 1,3,6)	150	125	125	100	200
deduct	w/o PwrWind	400	350	300	250	825
deduct	w/o HiSeats (ex 1,3,6)	150	125	125	100	200

**SIERRA 1500 4WD**

1	Reg Cab (TK10903)	22100	20700	20150	17825	39715
2	Double Cab (TK10753)	24425	22700	21850	19225	41825
3	Double Cab SLE (TK10753)	27225	25125	23900	20950	47245
4	Double Cab Elevation (TK10753)	27900	25700	24400	21350	48980
5	Double Cab SLT (TK10753)	31075	28450	26725	23300	53895
6	Double Cab AT4 (TK10753)	33875	30850	28775	24975	57045
7	Crew Cab (TK10*43)	27200	25100	23875	20925	44525
8	Crew Cab SLE (TK10*43)	30000	27525	25950	22625	49945
9	Crew Cab Elevation (TK10*43)	30675	28100	26425	23050	51905
10	Crew Cab SLT (TK10*43)	35900	32600	30250	26225	59455
11	Crew Cab AT4 (TK10*43)	38425	34775	32100	27750	65360
add	3.0L I6 T-Dsl (ex 1,2,7)	2350	2000	1700	1425	3890
add	6.2L V8 (ex 1.2,3,4,7,8,9,11)	750	650	550	450	2495
add	AlloyWhl (ex 3,4,5,6,8,9,10,11)	250	225	200	175	550
add	BlindSpot (ex 5,6,10,11)	325	225	200	175	400
add	Moonroof (ex 1.2,3,4,5,6,7,11)	550	325	300	250	700
add	Navigation (ex 1.2,3,4,6,7,8,9,10,11)	300	250	225	175	675
add	PremAudio (ex 1.2,3,6,7,8,9,10,11)	400	350	300	250	725
deduct	w/o 6.2L V8 (ex 5,6,10,11)	1050	900	750	650	1395
deduct	w/o BlindSpot (ex 1.2,3,4,7,8,9)	325	225	200	175	400
deduct	w/o Cruise	175	150	125	100	450
deduct	w/o Leather (ex 1.2,3,4,5,6,7,8,9)	725	600	500	425	825
deduct	w/o Moonroof (ex 1.2,3,4,5,6,7,8,9,10)	550	325	300	250	700
deduct	w/o Navigation (ex 1.2,3,4,5,7,8,9)	300	250	225	175	675
deduct	w/o PremAudio (ex 1.2,3,4,5,7,8,9)	400	350	300	250	725
deduct	w/o PwrLks	400	350	300	250	825
deduct	w/o PwrSeat (ex 1,2,7)	150	125	125	100	200
deduct	w/o PwrWind	400	350	300	250	825
deduct	w/o HiSeats (ex 1,2,7)	150	125	125	100	200

**SIERRA 1500 DENALI 4WD**

1	Crew Cab (TK10*43)	42675	38450	35225	30350	69170
add	3.0L I6 T-Dsl	2350	2000	1700	1425	2495
add	RearEnt	300	250	225	175	1575
deduct	w/o 6.2L V8	750	650	550	450	2495
deduct	w/o Leather	725	600	500	425	825
deduct	w/o Moonroof	550	325	300	250	700

## 2020 Used Models

GMC TRUCKS		24	36	48	60	msrp
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**SIERRA 2500HD 4WD**

1	Reg Cab Work Truck (TK20903)	27250	27075	26375	23875	42420
2	Reg Cab SLE (TK20903)	28825	28425	27525	24825	48040
3	Double Cab Work Truck (TK20*53)	31325	30575	29350	26325	44505
4	Double Cab SLE (TK20*53)	32875	31925	30500	27300	50255
5	Double Cab SLT (TK20*53)	40850	38800	36350	32125	71575
6	Crew Cab Work Truck (TK20*43)	35950	34575	32750	29150	46380
7	Crew Cab SLE (TK20*43)	37525	35925	33900	30100	52055
8	Crew Cab SLT (TK20*43)	45475	42800	39750	34950	74125
9	Crew Cab AT4 (TK20*43)	47425	44475	41175	36125	77560
add	6.6L T-Dsl (ex 5,8,9)	4450	3800	3225	2725	9890
add	AlloyWhl (ex 2,4,5,7,8,9)	250	225	200	175	550
add	BlindSpot (ex 5,8,9)	325	225	200	175	400
add	Moonroof (ex 1.2,3,4,5,6,7,9)	550	325	300	250	700
add	RearEnt (ex 1.2,3,4,5,6,7,8,9)	300	250	225	175	1575
deduct	w/o 6.6L T-Dsl (ex 1.2,3,4,6,7,8)	4450	3800	3225	2725	9890
deduct	w/o Moonroof (ex 1.2,3,4,5,6,7,8,9)	550	325	300	250	700
deduct	w/o RearEnt (ex 1.2,3,4,5,6,7,8,9)	300	250	225	175	1575
deduct	w/o Cruise	175	150	125	100	450
deduct	w/o Navigation (ex 1.2,3,4,5,6,7,8,9)	550	325	300	250	700
deduct	w/o PremAudio (ex 1.2,3,4,5,6,7,8,9)	400	350	300	250	725
deduct	w/o PwrLks	400	350	300	250	825
deduct	w/o PwrSeat (ex 1,3,6)	150	125	125	100	200
deduct	w/o PwrWind	400	350	300	250	825
deduct	w/o HiSeats (ex 1,3,6)	150	125	125	100	200

**SIERRA 2500HD DENALI 4WD**

1	Crew Cab (TK20*43)	54200	50150	45975	40125	78610
add	RearEnt	300	250	225	175	1575
deduct	w/o 6.6L T-Dsl	4450	3800	3225	2725	9890
deduct	w/o Moonroof	550	325	300	250	700

**HONDA</b**

## 2020 Used Models

### HONDA

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#### CR-V AWD

1	4dr Wgn LX (RW2H2LEW)	16350	14725	13325	11750	27670
2	4dr Wgn EX (RW2H5LJW)	19325	17300	15525	13575	30180
3	4dr Wgn EX-L (RW2H8LJNW)	20525	18325	16735	14300	32670
4	4dr Wgn Touring (RW2H9LKNW)	22625	20150	17925	15575	35870

#### ODYSSEY

1	4dr Wgn LX (RL6H2LEW)	22600	19625	17525	14925	31910
2	4dr Wgn EX (RL6H5LEXW)	26125	22675	20100	17075	35910
3	4dr Wgn EX-L (RL6H7LKJW)	27550	23900	21150	17950	39180
4	4dr Wgn EX-L w/Nav/RES (RL6H7LKNW)	28250	24500	21650	18375	41280
5	4dr Wgn Touring (RL6H8LKXW)	29475	25550	22550	19100	46180
6	4dr Wgn Elite (RL6H9LKXW)	31500	27300	24050	20350	48540
add	Navigation (ex 1.2,4,5,6)	300	250	225	175	675
add	RearEnt (ex 1.2,4,5,6)	300	250	225	175	1575

#### PASSPORT 2WD

1	4dr Wgn Sport (YF7H2LEW)	24750	21625	18400	15125	33110
2	4dr Wgn EX-L (YF7H5LJNW)	27850	24300	20650	17025	37530
3	4dr Wgn Touring (YF7H9LKNW)	28950	25250	21475	17675	40400

#### PASSPORT AWD

1	4dr Wgn Sport (YF8H2LEW)	25925	22625	19225	15825	35110
2	4dr Wgn EX-L (YF8H5LJNW)	29025	25300	21500	17725	39530
3	4dr Wgn Touring (YF8H9LKNW)	30125	26250	22325	18400	42400
4	4dr Wgn Elite (YF8HOLKNW)	30500	26757	22600	18625	44900

#### PILOT 2WD

1	4dr Wgn LX (YF5H1LEW)	21650	18950	15625	12675	32770
2	4dr Wgn EX (YF5H3LEXW)	24375	21300	17625	14350	35650
3	4dr Wgn EX-L (YF5H5LJNW)	27625	24100	20000	16300	39080
4	4dr Wgn EX-L w/RES & Navi (YF5H4LKNW)	28275	24675	20500	16725	41080
5	4dr Wgn Touring w/RES & Navi (YF5H9LKNW)	29725	25925	21550	17600	43840
6	4dr Wgn Touring 7Pass (YF5H6LKNW)	29850	26025	21625	17675	44140

#### PILOT AWD

1	4dr Wgn LX (YF6H1LEW)	22575	19750	16300	13250	34770
2	4dr Wgn EX (YF6H3LEXW)	25350	22150	18350	14950	37650
3	4dr Wgn EX-L (YF6H5LJNW)	28600	24950	20725	16925	41080
4	4dr Wgn EX-L w/RES & Navi (YF6H4LKNW)	29275	25525	21200	17325	43080
5	4dr Wgn Touring w/RES & Navi (YF6H9LKNW)	30725	26775	22275	18200	45840
6	4dr Wgn Touring 7Pass (YF6H6LKNW)	30825	26875	22350	18275	46140
7	4dr Wgn Elite w/RES & Navi (YF6H0LKNW)	31125	27125	22575	18450	49340
8	4dr Wgn Black Edition (YF6H7LKNW)	31475	27425	22825	18650	50840

#### RIDGELINE 2WD

1	Crew Cab Sport (YK2F1LEW)	22475	20225	17650	14650	35020
2	Crew Cab RTL (YK2F5LJNW)	24125	21650	18850	15650	37790

#### RIDGELINE AWD

1	Crew Cab Sport (YK3F1LEW)	25650	22975	19975	16575	37260
2	Crew Cab RTL (YK3F5LJNW)	27300	24400	21200	17575	39940
3	Crew Cab RTL-E (YK3F7LKNW)	28675	25575	22200	18400	43140

4	Crew Cab Black Edition (YK3F8LKNW)	29025	25875	22450	18625	44640
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### HYUNDAI

24    36    48    60    msrp

#### ACCENT

1	4dr Sdn SE MT (17413F45)	7175	6025	4750	3550	16250
2	4dr Sdn SE AT (17412F45)	8075	6800	5425	4100	17350
3	4dr Sdn SEL AT (17442F45)	8950	7550	6050	4625	18605
4	4dr Sdn Limited AT (17462F45)	10700	9075	7350	5700	20355

#### VELOSTER

1	3dr Cpe MT (F1303F45)	10575	9650	8125	6775	19755
2	3dr Cpe AT (F1302F45)	11475	10425	8775	7300	20755
3	3dr Cpe AT Premium (F1322F45)	13550	12200	10300	8575	23955
4	3dr Cpe MT Turbo R-Spec (F1343FT5)	13300	12000	10125	8425	24305
5	3dr Cpe AT Turbo (F1362FT5)	15100	13550	11450	9525	26605
6	3dr Cpe AT Turbo Ultimate (F1382FT5)	16200	14500	12250	10175	29305
7	3dr Cpe MT N (FN353FT5)	16325	14600	12325	10250	30655

#### ELANTRA

1	4dr Sdn SE (84812F44)	9700	8575	7250	5875	20105
2	4dr Sdn SEL (848A2F44)	10950	9650	8150	6625	20855
3	4dr Sdn Value (848B2F44)	11725	10325	8725	7100	21755
4	4dr Sdn ECO (848C2FT5)	11425	10050	8500	6900	22405
5	4dr Sdn Limited (848E2F44)	13075	11475	9700	7925	23955
6	4dr Sdn Sport (848D2FT5)	14250	12500	10575	8625	24955
add	Moonroof (ex 1.2,3,4,6)	450	300	275	225	600
add	Navigation (ex 1.2,3,4)	250	200	175	125	575
add	PremAudio (ex 1.2,3,4,5)	325	275	225	200	625

#### ELANTRA GT

1	5dr HB AT (D2522F45)	10000	8825	7450	6050	21605
2	5dr HB Line MT (D2543FT5)	11900	10475	8850	7200	24455
3	5dr HB N Line AT (D2542FT5)	15000	13150	11125	9100	29405
add	BlindSpot (ex 2.3)	250	200	175	150	350
add	HtSeats (ex 2.3)	125	100	100	75	150
add	Leather (ex 2.3)	600	475	400	325	700
add	Moonroof (ex 2.3)	450	300	275	225	600
add	PwrSeat (ex 2.3)	125	100	100	75	150
deduct	w/o Moonroof (ex 1.2)	450	300	275	225	600
deduct	w/o Navigation (ex 1.2)	250	200	175	125	575
deduct	w/o PwrSeat (ex 1.2)	325	275	225	200	625
deduct	w/o PremAudio (ex 1.2)	125	100	100	75	150

#### SONATA

1	4dr Sdn SE (29402F45)	14275	12975	10800	8825	24555
2	4dr Sdn SEL (29422F45)	16475	14875	12425	10175	27855
3	4dr Sdn SEL Plus (29452FT5)	17175	15475	12925	10600	28605
4	4dr Sdn Limited (29482FT5)	20575	18425	15425	12675	34455
add	Leather (ex 1.3,4)	725	600	500	425	825
add	Moonroof (ex 1,4)	550	325	300	250	700
add	Navigation (ex 1,4)	300	250	225	175	675
add	PremAudio (ex 1,4)	400	350	300	250	725

### HYUNDAI

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#### VENUE

1	4dr Wgn SE MT (30403F45)	9825	8725	7600	6450	18470
2	4dr Wgn SE AT (30402F45)	10900	9650	8375	7100	19670
3	4dr Wgn SEL AT (30422F45)	11725	10350	8975	7600	20370
4	4dr Wgn Denim AT (30432F45)	13875	12225	10575	8900	23170
add	BlindSpot (ex 1.2,4)	325	225	200		

## 2020 Used Models

<b>JEEP</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
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**RENEGADE 4WD**

1 4dr Wgn Sport (BVJL74)	13025	11675	10350	8650	25465
2 4dr Wgn Latitude (BVJ74)	14850	13250	11675	9750	27760
3 4dr Wgn Limited (BVJP74)	16675	14825	13025	10850	29640
4 4dr Wgn Trailhawk (BVJH74)	16975	15075	13225	11025	29930
add 1.3L I4 Turbo (ex 3,4)	100	100	75	75	1495
add AlloyWhl (ex 2,3,4)	250	225	200	175	550
add BlindSpot	325	225	200	175	400
add HtSeats (ex 1,3)	150	125	125	100	200
add Leather (ex 1,2,3)	725	600	500	425	825
add Moonroof	550	325	300	250	700
add Navigation (ex 1)	300	250	225	175	675
add PremAudio (ex 1)	400	350	300	250	725
add PwrSeat (ex 1,3)	150	125	125	100	200

**COMPASS 2WD**

1 4dr Wgn Sport (MPTL74)	12525	11325	9600	7950	26290
2 4dr Wgn Latitude (MPTM74)	14175	12750	10800	8950	28140
3 4dr Wgn Limited (MPTP74)	15875	14225	12050	10000	30990
add BlindSpot (ex 3)	325	225	200	175	400
add HIDLights (ex 1)	175	100	100	75	325
add HtSeats (ex 3)	150	125	125	100	200
add Moonroof (ex 1)	550	325	300	250	700
add Navigation (ex 1)	300	250	225	175	675
add PremAudio (ex 1)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,2)	325	225	200	175	400
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o AutoTran	1075	950	850	750	1200
deduct w/o PwrSeat (ex 1)	150	125	125	100	200

**COMPASS 4WD**

1 4dr Wgn Sport (MPJL74)	14025	12625	10700	8875	27790
2 4dr Wgn Latitude (MPJM74)	15975	14300	12125	10050	30635
3 4dr Wgn Trailhawk (MPJH74)	17025	15200	12875	10675	31365
4 4dr Wgn Limited (MPJP74)	16900	15100	12800	10625	31595
add BlindSpot	325	225	200	175	400
add HIDLights (ex 1)	175	100	100	75	325
add HtSeats (ex 2,4)	150	125	125	100	200
add Moonroof (ex 1)	550	325	300	250	700
add Navigation (ex 1)	300	250	225	175	675
add PremAudio (ex 1)	400	350	300	250	725
add PwrSeat (ex 1,2,4)	150	125	125	100	200
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o AutoTran	1075	950	850	750	1200
deduct w/o PwrSeat (ex 1,3)	150	125	125	100	200
deduct w/o HtSeats (ex 1,3)	150	125	125	100	200

**WRANGLER**

1 2dr Conv Sport (JLJL72)	21475	20875	20000	19025	32585
2 2dr Conv Sport S (JLJL72)	23800	22900	21725	20450	36080
3 2dr Conv Rubicon (JLJS72)	29750	28025	26075	24050	48810
4 4dr Conv Unlimited Sport (JLJL74)	27500	26075	24425	22675	36180
5 4dr Conv Unlimited Sport S (JLJL74)	30250	28450	26450	24350	40775
6 4dr Conv Unlimited Sahara (JLJP74)	31875	29850	27625	25350	45025
7 4dr Conv Unlimited Rubicon (JLSJ74)	36325	33700	30900	28050	52595
add 3.0L V6 T-Dsl (ex 1,2,3)	3150	2700	2275	1950	4000
add 3.6L V6 (ex 1,2,3,4,5,7)	525	450	375	325	1250
add BlindSpot (ex 1,4,7)	325	225	200	175	400
add HtSeats (ex 1,3,4,6,7)	150	125	125	100	200
add Leather	725	600	500	425	825
add Moonroof (ex 1,2,3,4)	550	325	300	250	700
add Navigation (ex 1,2,3,4,6,7)	300	250	225	175	675
add PremAudio (ex 1,3,4,6,7)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,2,3,4,5,6)	325	225	200	175	400
deduct w/o AutoConv	1100	975	850	700	800
deduct w/o Navigation (ex 1,2,4,5)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2,4,5)	400	350	300	250	725
deduct w/o PwrLks (ex 1,4)	400	350	300	250	825
deduct w/o PwrWind (ex 1,4)	400	350	300	250	825
deduct w/o HtSeats (ex 1,2,4,5)	150	125	125	100	200

**GLADIATOR**

1 Crew Cab Sport (JTJL98)	30375	28425	26475	24250	39570
2 Crew Cab Sport S (JTJL98)	32125	29925	27750	25300	43570
3 Crew Cab Overland (JTJP98)	34725	32175	29675	26875	49765
4 Crew Cab Rubicon (JTJS98)	38325	35275	32300	29075	54140
add BlindSpot (ex 1)	325	225	200	175	400
add HtSeats (ex 1)	150	125	125	100	200
add Leather (ex 3,4)	725	600	500	425	825
add Navigation (ex 1,2,4)	300	250	225	175	675
add PremAudio (ex 1,3,4)	400	350	300	250	725
deduct w/o AutoTran	1075	950	850	750	1200
deduct w/o Leather (ex 1,2)	725	600	500	425	825
deduct w/o Navigation (ex 1,2,3)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725

**CHEROKEE 2WD**

1 4dr Wgn Latitude (KLTM74)	12875	11725	10325	7900	27430
2 4dr Wgn Latitude Plus (KLT74)	14425	13050	11450	8825	29085
3 4dr Wgn Limited (KLTP74)	16525	14875	13000	10100	33040
4 4dr Wgn Overland (KLTS74)	21800	19425	16875	13325	41680
add 2.0L I4 (ex 1)	2150	1850	1550	1325	2245
add 3.2L V6 (ex 4)	1925	1650	1400	1175	1945
add BlindSpot (ex 2,3,4)	325	225	200	175	400
add HtSeats (ex 3,4)	150	125	125	100	200
add Moonroof (ex 1,4)	550	325	300	250	700
add Navigation (ex 1,2,4)	300	250	225	175	675
add PremAudio (ex 1,3,4)	400	350	300	250	725
deduct w/o Moonroof (ex 1,2,3)	550	325	300	250	700

## 2020 Used Models

<b>JEEP</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
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**CHEROKEE 4WD**

1 4dr Wgn Latitude (KLJH74)	15400	13900	12175	9425	29925
2 4dr Wgn Latitude Plus (KLJE74)	16875	15175	13250	10325	31580
3 4dr Wgn Trailhawk (KLJH74)	22675	20175	17500	13850	37190
4 4dr Wgn Trailhawk Elite (KLJH74)	24525	21775	18875	14975	41880
5 4dr Wgn Limited (KLJH74)	20475	18275	15900	12500	36285
6 4dr Wgn Overland (KLJS74)	22500	20025	17375	13750	43180
add 2.0L I4 (ex 1)	2150	1850	1550	1325	2245
add 3.2L V6 (ex 3,4,5,6)	1925	1650	1400	1175	1945
add BlindSpot (ex 2,3,4,5,6)	325	225	200	175	400
add Moonroof (ex 1,4,6)	550	325	300	250	700
add Navigation (ex 1,2,4,6)	300	250	225	175	675
add PremAudio (ex 1,4,5,6)	400	350	300	250	725
deduct w/o Moonroof (ex 1,2,3,5)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,5)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2)	150	125	125	100	200

**GRAND CHEROKEE 2WD**

1 4dr Wgn Laredo (WKJH74)	20175	17275	15525	12550	35585
2 4dr Wgn Limited (WKJP74)	23625	20250	18050	14650	41545
3 4dr Wgn Overland (WKTS74)	26925	23100	20450	16675	47985
4 4dr Wgn Summit (WKTT74)	29075	24950	22025	17975	53685
add HtSeats (ex 2,3,4)	150	125	125	100	200
add Leather (ex 2,3,4)	725	600	500	425	825
add Moonroof (ex 2,3,4)	550	325	300	250	700
add Navigation (ex 2,3,4)	300	250	225	175	675
add PremAudio (ex 3,4,5,6)	400	350	300	250	725
add RearEnt (ex 1)	300	250	225	175	1575
deduct w/o PwrSeat	150	125	125	100	200

**GRAND CHEROKEE 4WD**

1 4dr Wgn Laredo (WKJH74)	22050	18875	16875	13700	37390
2 4dr Wgn Limited (WKJP74)	25700	22025	19550	15900	43350
3 4dr Wgn Trailhawk (WKJH74)	28000	24025	21250	17325	49140
4 4dr Wgn Overland (WKJS74)	29425	25250	22300	18175	50985
5 4dr Wgn Summit (WKJ74)	31675	27200	23950	19550	56685
6 4dr Wgn SRT (WKJX74)	46725	40175	34975	28700	76265
7 4dr Wgn Trackhawk (WKJM74)	58675	50500	43750	36000	93775
add 5.7L V8 (ex 1,6,7)	1575	1350	1125	975	3895

## 2020 Used Models

KIA	24	36	48	60	msrp
<b>SPORTAGE 2WD</b>					
1 4dr Wgn LX (42422)	13375	12250	11125	9000	25110
2 4dr Wgn S (42423)	15425	14025	12625	10275	28360
3 4dr Wgn EX (42424)	15475	14075	12675	10300	28410
4 4dr Wgn SX (45282)	19950	17925	15950	13025	34710
add BlindSpot (ex 2.3.4)	325	225	200	175	400
add HtSeats (ex 1.3.4)	150	125	125	100	200
add Leather (ex 1.2.4)	725	600	500	425	825
add Moonroof (ex 1.2.4)	550	325	300	250	700
add Navigation (ex 1.2.4)	300	250	225	175	675
add PwrSeat (ex 3.4)	150	125	125	100	200
deduct w/o Moonroof (ex 1.3)	550	325	300	250	700
<b>SPORTAGE AWD</b>					
1 4dr Wgn LX (42422)	15125	13775	12425	10100	26610
2 4dr Wgn S (42423)	17200	15550	13925	11350	30060
3 4dr Wgn EX (42424)	17250	15600	13975	11375	29910
4 4dr Wgn SX (45482)	21700	19450	17250	14100	36210
add BlindSpot (ex 2.3.4)	325	225	200	175	400
add HtSeats (ex 2.3.4)	150	125	125	100	200
add Leather (ex 1.2.4)	725	600	500	425	825
add Moonroof (ex 1.2.4)	550	325	300	250	700
add Navigation (ex 1.2.4)	300	250	225	175	675
add PwrSeat (ex 3.4)	150	125	125	100	200
deduct w/o Moonroof (ex 1.3)	550	325	300	250	700
<b>STINGER</b>					
1 4dr Sdn GT-Line (H5312)	16200	13500	12325	10475	34125
2 4dr Sdn GT-Line AWD (H5412)	17125	14300	13000	11050	36325
3 4dr Sdn GT (H6342)	20400	17125	15400	13025	40535
4 4dr Sdn GT AWD (H6442)	21325	17925	16075	13600	42735
5 4dr Sdn GT1 (H6382)	23700	19975	17825	15050	46435
6 4dr Sdn GT1 AWD (H6482)	24625	20775	18500	15600	48635
7 4dr Sdn GT2 (H6392)	24950	21050	18725	15800	51335
8 4dr Sdn GT2 AWD (H6492)	25875	21850	19400	16350	53535
add Moonroof (ex 3.4.5.6.7.8)	625	425	350	300	800
add Navigation (ex 3.4.5.6.7.8)	375	300	275	225	800
add PremAudio (ex 3.4.5.6.7.8)	425	375	325	275	850
<b>SEDONA</b>					
1 4dr Wgn L (64212)	13700	12150	10525	7875	28720
2 4dr Wgn LX (64222)	14625	12950	11200	8450	31520
3 4dr Wgn EX (64242)	17575	15500	13375	10250	34820
4 4dr Wgn SX (64282)	20850	18325	15775	12250	42620
add Moonroof (ex 1.2.4)	550	325	300	250	700
add RearEnt (ex 1.2)	300	250	225	175	1575
<b>SORENTO 2WD</b>					
1 4dr Wgn L GDI (73212)	13600	12375	10150	7325	28110
2 4dr Wgn LX GDI (73222)	14125	12825	10550	7650	29210
3 4dr Wgn V6 (74232)	17100	15400	12725	9450	34310
4 4dr Wgn EX V6 (74242)	19175	17200	14250	10725	36610
5 4dr Wgn SX V6 (74282)	21000	18775	15600	11825	41210
<b>SORENTO AWD</b>					
1 4dr Wgn LX GDI (73422)	15850	14325	11825	8700	31010
2 4dr Wgn S V6 (74432)	18825	16900	14000	10500	36110
3 4dr Wgn EX V6 (74442)	20925	18700	15525	11775	38410
4 4dr Wgn SX V6 (74482)	22750	20275	16875	12900	43010
<b>NIRO</b>					
1 4dr Wgn LX (G4222)	14475	12625	11325	10025	25710
2 4dr Wgn LXs (G4232)	15800	13775	12300	10850	27110
3 4dr Wgn Touring (S4262)	17725	15450	13725	12025	29410
4 4dr Wgn Touring Special Edition (G4272)	19275	16775	14850	12950	31910
5 4dr Wgn EX Premium (G4282)	19175	16700	14775	12900	33910
6 4dr Wgn Lxs PHEV (W4232)	16925	14750	13125	11525	30520
7 4dr Wgn EX PHEV (W4242)	18600	16200	14350	12550	34320
8 4dr Wgn EX Premium PHEV (W4262)	20725	18025	15900	13825	37470
<b>NIRO EV</b>					
1 4dr Wgn EX (V1242)	20450	17375	15475	13550	40210
2 4dr Wgn EX Premium (V1262)	22075	18800	16650	14550	45710
<b>TELLURIDE 2WD</b>					
1 4dr Wgn LX (J4222)	20375	18325	15100	12250	33060
2 4dr Wgn S (J4232)	21550	19325	15950	12950	35460
3 4dr Wgn EX (J4242)	22900	20500	16950	13775	38460
4 4dr Wgn SX (J4282)	24600	21975	18200	14800	42960
<b>TELLURIDE AWD</b>					
1 4dr Wgn LX (J4222)	22000	19725	16275	13225	35060
2 4dr Wgn S (J4432)	23200	20750	17150	13950	37460
3 4dr Wgn EX (J4442)	24575	21950	18175	14800	40460
4 4dr Wgn SX (J4482)	26300	23425	19425	15825	44960
<b>LEXUS</b>					
LEXUS	24	36	48	60	msrp
<b>RC</b>					
1 2dr Cpe 300 RWD (9202)	23350	21500	18075	13975	45565
2 2dr Cpe 300 F Sport RWD (9203)	25250	23150	19475	15125	50785
3 2dr Cpe 300 AWD (9206)	24150	22200	18675	14450	48255
4 2dr Cpe 300 F Sport AWD (9207)	25950	23750	20000	15550	52960
5 2dr Cpe 350 RWD (9212)	26075	23850	20075	15625	48495
6 2dr Cpe 350 F Sport RWD (9213)	27975	25500	21475	16775	53715
7 2dr Cpe 350 AWD (9216)	26600	24300	20450	15950	50660
8 2dr Cpe 350 F Sport AWD (9217)	28400	25850	21775	17025	55325
add BlindSpot (ex 2.4.5.6.8)	375	275	225	200	500
add HtSeats (ex 2.3.4.6.7.8)	175	150	125	100	250
add PremAudio	425	375	325	275	850
deduct w/o Moonroof	625	425	350	300	800
deduct w/o Navigation	375	300	275	225	800
<b>RC F</b>					
1 2dr Cpe RWD (9225)	41025	37450	31750	25250	78560
2 2dr Cpe Track RWD (9226)	42025	38300	32450	25850	105310
deduct w/o BlindSpot (ex 2)	375	275	225	200	500
deduct w/o Leather	925	750	625	525	1000
deduct w/o Navigation	375	300	275	225	800
deduct w/o HtSeats (ex 2)	175	150	125	100	250
<b>2020 Used Models</b>					
LEXUS	24	36	48	60	msrp
<b>IS 300</b>					
1 4dr Sdn (9502)	22825	19875	17000	14425	42840
2 4dr Sdn F Sport (9502)	23500	20450	17500	14825	44525
3 4dr Sdn AWD (9506)	23700	20625	17650	14950	44850
4 4dr Sdn F Sport AWD (9506)	24350	21200	18125	15375	46575
add PremAudio	425	375	325	275	850
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Navigation	375	300	275	225	800
deduct w/o HtSeats	175	150	125	100	250
<b>IS 350</b>					
1 4dr Sdn (9510)	27450	23875	20400	17250	46460
2 4dr Sdn F Sport (9510)	28225	24525	20950	17700	48145
3 4dr Sdn AWD (9516)	28050	24375	20825	17600	48185
4 4dr Sdn F Sport AWD (9516)	28625	24875	21250	17950	49480
add PremAudio	425	375	325	275	850
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Navigation	375	300	275	225	800
deduct w/o HtSeats	175	150	125	100	250
<b>ES 350</b>					
1 4dr Sdn Premium (9000)	24700	20475	16800	14425	46025
2 4dr Sdn Luxury (9002)	25575	21225	17425	14950	48125
3 4dr Sdn Ultra Luxury (9004)	26475	22000	18075	15500	49925
4 4dr Sdn F Sport (9005)	25875	21475	17650	15125	48725
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Navigation	375	300	275	225	800
deduct w/o HtSeats	175	150	125	100	250
<b>ES 300H</b>					
1 4dr Sdn Premium (9040)	25825	21450	17625	15125	47455
2 4dr Sdn Luxury (9042)	26525	22050	18125	15550	50035
3 4dr Sdn Ultra Luxury (9044)	27225	22650	18650	15975	51835
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Navigation	375	300	275	225	800
deduct w/o HtSeats	175	150	125	100	250
<b>GS 350</b>					
1 4dr Sdn (9300)	27225	21475	17775	13525	53320
2 4dr Sdn AWD (9306)	26300	20675	17100	12975	52990
3 4dr Sdn F Sport (9314)	27650	21825	18075	13775	55165
4 4dr Sdn F Sport AWD (9316)	28575	22625	18750	14350	57810
add Leather (ex 1.3.4)	1125	950	825	725	1225
add PremAudio (ex 3.4)	525	425	375	350	975
deduct w/o PremAudio (ex 1.2)	525	425	375	350	975
<b>GS F</b>					
1 4dr Sdn (9335)	38875	31525	26325	20625	88915
deduct w/o PremAudio	525	425	375	350	975
<b>LS 500</b>					
1 4dr Sdn Hybrid (9140)	50400	42300	35875	29775	86195
2 4dr Sdn Hybrid AWD (9146)	50400	42300	35875	29775	89195
add Kisko Exec Pkg	4700	4000	3400	2875	23080
add RearAir	650	550	475	400	925
<b>UX 200</b>					
1 4dr Wgn (9720)	19225	17050	14775	11875	36025
2 4dr Wgn F Sport (9722)	19850	17600	15250	12250	37975
3 4dr Wgn Luxury (9724)	19825	17575	15225	12250	38625
add Navigation (ex 3)	375	300	275	225	800
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Moonroof	625	425	350	300	800
deduct w/o Navigation (ex 1.2)	375	300	275	225	800
deduct w/o HtSeats	175	150	125	100	250
<b>UX 250H</b>					
1 4dr Wgn AWD (9732)	21825	19300	16675	13450	38375
2 4dr Wgn F Sport AWD (9738)	22400	19800	17100	13800	40175
3 4dr Wgn Luxury AWD (9736)	22425	19825	17125	13825	40975
add Navigation (ex 3)	375	300	275	225	800
deduct w/o BlindSpot	375	275	225	200	500
deduct w/o Moonroof	625	425	350</td		

### 2020 Used Models

LEXUS	2020 Used Models					
	24	36	48	60	msrp	
<b>RX 350 2WD</b>						
1 4dr Wgn (9420)	30825	26975	21650	18675	51530	
2 4dr Wgn F Sport (9422)	32050	28025	22925	19425	52365	
3 4dr Wgn F Sport Performance (9423)	32825	28700	23100	19900	54625	
4 4dr Wgn Premium L (9430)	31925	27925	22450	19350	54260	
5 4dr Wgn Luxury L (9432)	33325	29125	23475	20200	56760	
add BlindSpot	375	275	225	200	500	
add Leather (ex 2,3,4,5)	925	750	625	525	1000	
add PremAudio (ex 1,2,3)	425	375	325	275	850	
deduct w/o Moonroof (ex 2)	625	425	350	300	800	
deduct w/o Navigation	375	300	275	225	800	
deduct w/o HTSeats	175	150	125	100	250	
<b>RX 350 AWD</b>						
1 4dr Wgn (9424)	31425	27475	22075	19025	51800	
2 4dr Wgn F Sport (9426)	32625	28525	22950	19775	53765	
3 4dr Wgn F Sport Performance (9427)	33425	29200	23525	20250	57885	
4 4dr Wgn Premium L (9434)	32575	28475	22925	19725	54530	
5 4dr Wgn Luxury L (9436)	34425	30075	24275	20875	58160	
add BlindSpot	375	275	225	200	500	
add Leather (ex 2,3,4,5)	925	750	625	525	1000	
add PremAudio (ex 1,2,3)	425	375	325	275	850	
deduct w/o Moonroof (ex 2)	625	425	350	300	800	
deduct w/o Navigation	375	300	275	225	800	
deduct w/o HTSeats	175	150	125	100	250	
<b>RX 450H AWD</b>						
1 4dr Wgn (9444)	33450	29225	23550	20275	57370	
2 4dr Wgn F Sport (9446)	34650	30275	24450	21000	57740	
3 4dr Wgn F Sport Performance (9447)	35450	30950	25025	21475	59920	
4 4dr Wgn Premium L (9454)	34600	30225	24400	20975	58850	
5 4dr Wgn Luxury L (9457)	35825	31275	25300	21700	61035	
add Leather (ex 2,3,4,5)	925	750	625	525	1000	
add PremAudio (ex 1,2,3)	425	375	325	275	850	
deduct w/o BlindSpot	375	275	225	200	500	
deduct w/o Moonroof (ex 2)	625	425	350	300	800	
deduct w/o Navigation	375	300	275	225	800	
deduct w/o HTSeats	175	150	125	100	250	
<b>GX 460</b>						
1 4dr Wgn (9700)	32025	28075	24300	20050	56080	
2 4dr Wgn Premium (9700)	34225	29975	25900	21400	56815	
3 4dr Wgn Luxury (9710)	36900	32275	27850	23025	68420	
add HTSeats (ex 2,3)	175	150	125	100	250	
deduct w/o Navigation	375	300	275	225	800	
deduct w/o PremAudio (ex 1,2)	425	375	325	275	850	
deduct w/o RearEnt (ex 1,2)	375	300	275	225	1700	
deduct w/o HTSeats (ex 1)	175	150	125	100	250	
<b>LX 570</b>						
1 4dr Wgn w/2nd Row (9625)	53800	45075	36150	28675	87775	
2 4dr Wgn w/3rd Row (9620)	57450	48225	38825	30900	100285	
deduct w/o PremAudio (ex 1)	600	475	425	400	1200	
deduct w/o RearEnt (ex 1)	525	450	400	350	2225	
<b>LC 500</b>						
1 2dr Cpe (9260)	45900	40325	34925	29950	101375	
add PremAudio	600	475	425	400	1200	
<b>LC 500H</b>						
1 2dr Cpe (9264)	47750	41925	36300	31075	101675	
deduct w/o PremAudio	600	475	425	400	1200	
<b>LINCOLN</b>						
	24	36	48	60	msrp	
<b>MKZ</b>						
1 4dr Sdn (L5A)	17300	15200	13225	10600	40440	
2 4dr Sdn AWD (L5B)	19050	16700	14500	11650	42440	
3 4dr Sdn Hybrid (L5K)	18250	16000	13900	11175	40440	
4 4dr Sdn Reserve Hybrid (L5L)	20625	18050	15650	12600	45690	
5 4dr Sdn Reserve (L5E)	19675	17250	14975	12050	45690	
6 4dr Sdn Reserve AWD (L5F)	21425	18750	16250	13100	47690	
add 3.0L V6 (ex 1,2,3,4)	1275	1100	925	775	4000	
deduct w/o Navigation	375	300	275	225	800	
<b>CONTINENTAL</b>						
1 4dr Sdn FWD (L9P)	26375	22475	17975	13650	55490	
2 4dr Sdn AWD (L9V)	27525	23475	18825	14350	57490	
3 4dr Sdn Reserve FWD (L9R)	29000	24750	19900	15250	63060	
4 4dr Sdn Reserve AWD (L9N)	30150	25750	20750	15950	65060	
5 4dr Sdn Black Label FWD (L9A)	30100	25700	20725	15925	71200	
6 4dr Sdn Black Label AWD (L9B)	32425	27700	22425	17325	76465	
add 3.0L V6 (ex 1,2,3,5,6)	1525	1300	1100	925	3265	
deduct w/o Leather	1125	950	825	725	1225	
deduct w/o Moonroof	725	525	450	400	1175	
deduct w/o Navigation	450	400	350	300	925	
deduct w/o PremAudio	525	425	375	350	975	
<b>CORSAIR</b>						
1 4dr Wgn (J1C)	19950	16375	13850	12625	38590	
2 4dr Wgn AWD (J1D)	21125	17375	14700	13325	40790	
3 4dr Wgn Reserve (J2C)	24300	20125	17025	15275	48470	
4 4dr Wgn Reserve AWD (J2D)	25450	21125	17875	15975	49975	
add 2.3L I4 Ecoboost (ex 1,2,3)	800	700	575	500	1140	
add Leather (ex 3,4)	925	750	625	525	1000	
add Moonroof (ex 3,4)	625	425	350	300	800	
deduct w/o Navigation	375	300	275	225	800	
<b>NAUTILUS 2WD</b>						
1 4dr Wgn (J6J)	23575	20325	17300	13400	44100	
2 4dr Wgn Reserve (J6K)	26850	23150	19700	15400	52770	
add RearEnt	375	300	275	225	1700	
deduct w/o Leather	925	750	625	525	1000	
deduct w/o Navigation	375	300	275	225	800	
<b>2020 Used Models</b>						

2020 Used Models						
	24	36	48	60	msrp	
<b>LINCOLN</b>						
	24	36	48	60	msrp	
<b>NAUTILUS 4WD</b>						
1 4dr Wgn (J8J)	24750	21325	18150	14100	46595	
2 4dr Wgn Reserve (J8K)	28350	24450	20800	16300	55365	
3 4dr Wgn Black Label (J9J)	31050	2675	22775	17950	66295	
add 2.7L V6 Ecoboost (ex 1,3)	900	775	650	550	2500	
add RearEnt	375	300	275	225	1700	
deduct w/o Leather	925	750	625	525	1000	
deduct w/o Navigation	375	300	275	225	800	
<b>NAVIGATOR 2WD</b>						
1 4dr Wgn (J2M)	45050	38175	31900	23675	77480	
2 4dr Wgn Reserve (J2K)	48925	41525	34750	26050	87020	
3 4dr Wgn L (J3M)	46900	39775	33250	24800	80680	
4 4dr Wgn L Reserve (J3K)	50775	43125	36100	27175	90220	
add RearEnt (ex 1,3)	525	450	400	350	2225	
<b>NAVIGATOR 4WD</b>						
1 4dr Wgn (J2N)	46875	39750	33225	24800	80150	
2 4dr Wgn Reserve (J2L)	50750	43100	36075	27150	89695	
3 4dr Wgn Black Label (J2T)	51975	44150	36975	27900	98430	
4 4dr Wgn L (J3N)	48725	41350	34600	25925	83350	
5 4dr Wgn L Reserve (J3L)	52600	44700	37450	28275	92895	
6 4dr Wgn L Black Label (J3T)	53825	45750	38325	29025	101630	
add RearEnt (ex 1,4)	525	450	400	350	2225	
<b>AVIATOR 2WD</b>						
1 4dr Wgn (J6W)	28700	24600	20800	16050	53195	
2 4dr Wgn Reserve (J7W)	32075	27525	23300	18100	62215	
add RearEnt (ex 1)	375	300	275	225	1700	
deduct w/o Moonroof (ex 1)	625	425	350	300	800	
<b>AVIATOR 4WD</b>						
1 4dr Wgn (J6X)	29850	25600	21650	16750	55695	
2 4dr Wgn Reserve (J7X)	33600	28825	24400	19025	64725	
3 4dr Wgn Black Label (J9X)	36375	31225	26450	20725	78790	
add RearEnt (ex 1)	375	300	275	225	1700	
deduct w/o Moonroof (ex 1)	625	425	350	300	800	
<b>AVIATOR PHEV</b>						
1 4dr Wgn Grand Touring (J8X)	36575	31400	26575	20850	77775	
2 4dr Wgn Grand Touring Black Label (J9Y)	38525	33075	28000	22025	88895	
add Equip Grp (ex 2)	2925	2500	2125	1800	14950	
add RearEnt	375	300	275	225	1700	
<b>MAZDA</b>						
	24	36	48	60	msrp	
<b>MAZDA3 2WD</b>						
1 4dr Sdn AT (M3S2A)	11475	10450	9050	7575	22445	
2 4dr Sdn w/ Select Package AT (M3SSE2A)	13025	11775	10175	8525	23645	
3 4dr Sdn w/ Preferred Package AT (M3SP2A)	13800	12450	10750	9000	25145	
4 4dr Sdn w/ Premium Package AT (M3SPR2A)	14900	13400	11550	9675	27445	
5 5dr HB AT (M3H2A)	13650	12325	10650	8900	24645	
6 5dr HB AT w/ Preferred Package AT (M3HPF2A)	14300	12875	11100	9300	26145	
7 5dr HB w/ Preferred Package MT (M3PR2P)	14500	13050	11250	9425	28445	
8 5dr HB w/ Premium Package AT (M3PR2A)	15450	13875	11950	10000	28445	
<b>MAZDA3 AWD</b>						
1 4dr Sdn AT w/ Select Package AT (M3SSEXA)	13950	12575	10850	9075	25045	
2 4dr Sdn w/ Preferred Package AT (M3SPFXA)	14725	13250	11425	9550	26545	
3 4dr Sdn w/ Premium Package AT (M3SPRXA)	15825	14200	12225</td			

## 2020 Used Models

MAZDA	24	36	48	60	msrp
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**CX-30 AWD**

1 4dr Wgn (C30XA)	16125	13975	11425	9125	24400
2 4dr Wgn Select (C30SEXA)	18000	15575	12775	10250	26400
3 4dr Wgn Preferred (C30PFXA)	19050	16500	13575	10900	28700
4 4dr Wgn Premium (C30PRXA)	20450	17700	14600	11750	30700

**CX-9 2WD**

1 4dr Wgn Sport (CX9SP2A)	22150	19350	15575	12250	34990
2 4dr Wgn Touring (CX9TR2A)	25000	21800	17675	13975	38910
3 4dr Wgn Grand Touring (CX9GT2A)	26925	23475	19100	15150	42650
deduct w/o Moonroof (ex 1)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1)	400	350	300	250	725

**CX-9 AWD**

1 4dr Wgn Sport (CX9SPXA)	23200	20250	16350	12875	36890
2 4dr Wgn Touring (CX9TRXA)	26025	22700	18425	14600	40810
3 4dr Wgn Grand Touring (CX9GTXA)	27975	24375	19850	15775	44550
4 4dr Wgn Signature (CX9SIGXA)	28650	24950	20350	16200	47315
deduct w/o Moonroof (ex 1)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1)	400	350	300	250	725

**MINI**

MINI	24	36	48	60	msrp
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**COOPER HARDTOP**

1 3dr HB (20MA)	14050	11250	8900	5750	27250
2 3dr HB S (20MB)	17750	14450	11625	8025	31750
3 3dr HB John Cooper Works (20MC)	20650	16950	13750	9775	35750
4 5dr HB (20M1)	14625	11750	9325	6100	28250
5 5dr HB S (20M3)	18325	14950	12050	8375	32750
add Leather	600	475	400	325	700
add Navigation	250	200	175	125	575
add PremAudio	325	275	225	200	625
deduct w/o HIDLights	150	100	100	75	325
deduct w/o Moonroof	450	300	275	225	600
deduct w/o HiSeats	125	100	100	75	150

**COOPER CONVERTIBLE**

1 2dr Conv (20MD)	15125	12250	9750	6475	32250
2 2dr Conv S (20ME)	18700	15325	12375	8625	36750
3 2dr Conv John Cooper Works (20MF)	21725	17950	14600	10475	41050
add Leather	600	475	400	325	700
add Navigation	250	200	175	125	575
add PremAudio	325	275	225	200	625
deduct w/o HIDLights	150	100	100	75	325
deduct w/o HiSeats	125	100	100	75	150

**COOPER CLUBMAN**

1 4dr Wgn S (20MH)	19950	16775	13825	10950	34750
2 4dr Wgn ALL4 (20M6)	21215	17800	14700	11675	36750
3 4dr Wgn John Cooper Works ALL4 (20MI)	26975	22850	19000	15225	44950
add Leather	600	475	400	325	700
add Navigation (ex 3)	250	200	175	125	575
add PwrSeat	125	100	100	75	150
deduct w/o Moonroof	450	300	275	225	600
deduct w/o Navigation (ex 1,2)	250	200	175	125	575
deduct w/o PremAudio	325	275	225	200	625

**COOPER COUNTRYMAN**

1 4dr Wgn (20MJ)	16875	12875	9325	5975	32250
2 4dr Wgn ALL4 (20MK)	18675	14425	10625	7050	34250
3 4dr Wgn S (20ML)	20075	15625	11650	7900	35750
4 4dr Wgn S ALL4 (20MM)	21800	17125	12925	8950	37750
5 4dr Wgn John Cooper Works ALL4 (20MO)	28550	22950	17875	13075	45250
6 4dr Wgn PHEV (20MP)	23875	18900	14425	10225	41250
add Leather	725	600	500	425	825
add Navigation	300	250	225	175	675
add PremAudio (ex 3,4,5,6)	400	350	300	250	725
add PwrSeat	150	125	125	100	200
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o HiSeats	150	125	125	100	200

**MITSUBISHI**

MITSUBISHI	24	36	48	60	msrp
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**MIRAGE**

1 5dr HB ES MT (MG44-A)	5850	4550	3750	2925	15265
2 5dr HB ES AT (MG44-A)	6750	5325	4400	3475	16565
3 5dr HB LE AT (MG44-C)	7500	5975	4950	3925	17465
4 5dr HB SE AT (MG44-E)	7650	6100	5050	4025	18015
5 5dr HB GT AT (MG44-T)	8050	6450	5350	4250	18665
6 4dr Sdn ES MT (MG41-A)	5250	4025	3300	2550	16135
7 4dr Sdn ES AT (MG41-A)	6150	4800	3950	3100	17435
8 4dr Sdn LE AT (MG41-C)	6375	5000	4125	3250	18335
9 4dr Sdn SE AT (MG41-E)	7200	5700	4725	3725	18885

**OUTLANDER SPORT**

1 4dr Wgn ES (OS45-A)	10325	8300	6875	5425	23790
2 4dr Wgn SP (OS45-R)	10950	8825	7325	5800	25840
3 4dr Wgn SE (OS45-E)	12325	10025	8350	6650	25490
4 4dr Wgn Black Edition (OS45-C)	11650	9425	7775	6150	26590
5 4dr Wgn GT (OS45-T)	13400	10950	9125	7300	26690
6 4dr Wgn ES AWD (OS45-B)	12325	10025	8350	6650	25290
7 4dr Wgn SP AWD (OS45-S)	12950	10550	8800	7000	27340
8 4dr Wgn SE AWD (OS45-F)	14325	11750	9825	7850	26990
9 4dr Wgn Black Edition AWD (OS45-D)	13600	11125	9250	7375	28090
10 4dr Wgn GT AWD (OS45-Z)	15400	12675	10600	8500	28190
add HiSeats (ex 2,3,4,5,7,8,9,10)	150	125	125	100	200

## 2020 Used Models

MITSUBISHI	24	36	48	60	msrp
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**ECLIPSE CROSS**

1 4dr Wgn ES (EC45-A)	11775	9175	7600	5450	24190
2 4dr Wgn SP (EC45-R)	12675	9950	8250	6000	26490
3 4dr Wgn LE (EC45-C)	12375	9700	8025	5825	25290
4 4dr Wgn SE (EC45-E)	14150	11225	9325	6900	26840
5 4dr Wgn SEL (EC45-G)	15525	12425	10350	7750	28340
6 4dr Wgn ES AWD (EC45-B)	12925	10175	8450	6175	25790
7 4dr Wgn LE AWD (EC45-D)	13550	10700	8875	6525	26890
8 4dr Wgn SP AWD (EC45-S)	13825	10950	9100	6700	28090
9 4dr Wgn SEL AWD (EC45-F)	15300	12225	10175	7600	28440
10 4dr Wgn SEL AWD (EC45-H)	16700	13425	11200	8450	29940
add Moonroof (ex 1,2,3,6,7,8,9)	550	325	300	250	700
add PremAudio (ex 1,2,3,4,5,6,7,8,9,10)	400	350	300	250	725

**OUTLANDER 2WD**

1 4dr Wgn ES (OT45-A)	10425	8425	7500	5375	26090
2 4dr Wgn SE (OT45-E)	12400	10125	8950	6575	27290
3 4dr Wgn LE (OT45-I)	13500	11075	9750	7250	28490
4 4dr Wgn SEL (OT45-G)	13525	11100	9775	7250	28690
5 4dr Wgn SP (OT45-R)	13600	11150	9825	7300	29690
add BlindSpot (ex 1,3,4,5)	325	225	200	175	400
add HIDLights (ex 1,2,3,5)	175	100	100	75	325
add Moonroof (ex 1,3,5)	550	325	300	250	700
add HiSeats (ex 1,2,3,4,5,6)	125	100	100	75	150
add PremAudio (ex 1,2,3,4,5,6,7,8,9,10)	600	475	400	325	700
add PwrSeat (ex 1,2,3,4,5,6,7,8,9,10)	450	300	275	225	600
add PremAudio (ex 1,2,3,4,5,6,7,8,9,10)	325	275	225	200	625
add PwrSeat (ex 1,2,3,4,5,6,7,8,9,10)	150	125	125	100	200
add HiSeats (ex 1,2,3,4,5,6,7,8,9,10)	125	100	100	75	150

**OUTLANDER PHEV**

1 4dr Wgn SEL (OTEV-H)	16575	13725	12000

## 2020 Used Models

<b>NISSAN</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>ROGUE SPORT 2WD</b>					
1 4dr Wgn S (27110)	13975	12425	10250	8050	24905
2 4dr Wgn SV (27310)	16225	14375	11900	9425	28425
3 4dr Wgn SL (27510)	18425	16275	13500	10775	31825
deduct w/o HIDLights (ex 1,2)	175	100	100	75	325
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>ROGUE SPORT AWD</b>					
1 4dr Wgn S (27010)	15125	13425	11100	8750	26255
2 4dr Wgn SV (27210)	17400	15375	12750	10125	29775
3 4dr Wgn SL (27410)	19600	17275	14350	11475	33175
deduct w/o HIDLights (ex 1,2)	175	100	100	75	325
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>GT-R</b>					
1 2dr Cpe Premium (43110)	66150	57300	51025	44750	115335
2 2dr Cpe Track Edition (43210)	81750	70750	62450	54225	147335
3 2dr Cpe NISMO (43310)	83825	72550	63975	55500	212535
<b>ROGUE 2WD</b>					
1 4dr Wgn S (22110)	13200	11975	10025	7750	26395
2 4dr Wgn SV (22310)	16725	15025	12600	9900	29615
3 4dr Wgn SL (22510)	18900	16900	14200	11225	34605
add AlloyWhl (ex 2,3)	250	225	200	175	550
add HtSeats (ex 2,3)	150	125	125	100	200
add Moonroof (ex 1,3)	550	325	300	250	700
add PremAudio (ex 1,3)	400	350	300	250	725
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
<b>ROGUE AWD</b>					
1 4dr Wgn S (22010)	14350	12975	10875	8475	27745
2 4dr Wgn SV (22210)	17900	16025	13450	10625	30965
3 4dr Wgn SL (22410)	20075	17900	15050	11950	35955
add AlloyWhl (ex 2,3)	250	225	200	175	550
add HtSeats (ex 2,3)	150	125	125	100	200
add Moonroof (ex 1,3)	550	325	300	250	700
add PremAudio (ex 1,3)	400	350	300	250	725
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
<b>PATHFINDER 2WD</b>					
1 4dr Wgn S (25110)	14500	12200	10200	8575	32775
2 4dr Wgn SV (25310)	17000	14350	12025	10075	37540
3 4dr Wgn SL (25510)	19425	16450	13800	11550	42290
4 4dr Wgn Platinum (25710)	20100	17025	14300	11975	44015
add RearEnt (ex 1,2,3)	300	250	225	175	575
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>PATHFINDER 4WD</b>					
1 4dr Wgn S (25010)	16475	13900	11650	9775	34465
2 4dr Wgn SV (25210)	18950	16050	13475	11275	39230
3 4dr Wgn SL (25410)	21400	18150	15250	12750	43980
4 4dr Wgn Platinum (25610)	22050	18725	15750	13175	45705
add RearEnt (ex 1,2,3)	300	250	225	175	575
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>MURANO 2WD</b>					
1 4dr Wgn S (23110)	19825	16150	13700	10600	33275
2 4dr Wgn SV (23310)	21775	17825	15125	11800	38605
3 4dr Wgn SL (23510)	23425	19250	16350	12800	42195
4 4dr Wgn Platinum (23710)	23950	19700	16725	13100	44825
deduct w/o BlindSpot	325	225	200	175	400
deduct w/o Moonroof (ex 1)	550	325	300	250	700
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>MURANO AWD</b>					
1 4dr Wgn S (23010)	21675	17750	15075	11725	34875
2 4dr Wgn SV (23210)	23625	19425	16500	12925	40205
3 4dr Wgn SL (23410)	25275	20850	17700	13925	43795
4 4dr Wgn Platinum (23610)	25800	21300	18075	14250	46425
deduct w/o BlindSpot	325	225	200	175	400
deduct w/o Moonroof (ex 1)	550	325	300	250	700
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>ARMADA 2WD</b>					
1 4dr Wgn SV (26110)	24775	21225	18050	14500	49595
2 4dr Wgn SL (26310)	27950	23975	20400	16425	54775
3 4dr Wgn Platinum (26510)	29750	25525	21700	17525	62375
deduct w/o BlindSpot (ex 1)	375	275	225	200	500
deduct w/o Moonroof (ex 1)	625	425	350	300	800
<b>ARMADA 4WD</b>					
1 4dr Wgn SV (26210)	28250	24225	20600	16600	52595
2 4dr Wgn SL (26410)	31425	26975	22950	18550	57775
3 4dr Wgn Platinum (26610)	33225	28525	24250	19625	65375
deduct w/o BlindSpot (ex 1)	375	275	225	200	500
deduct w/o Moonroof (ex 1)	625	425	350	300	800
<b>NV200</b>					
1 4dr Van S (66110)	12450	10150	8775	7100	23925
2 4dr Van SV (66210)	13125	10750	9300	7525	24925
add Cruise (ex 2)	175	150	125	100	450

<b>NISSAN</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>NV CARGO</b>					
1 3dr Van 1500 Std Roof S (61010)	15700	13200	11500	9325	31285
2 3dr Van 1500 Std Roof SV (61110)	16425	13825	12025	9775	32775
3 3dr Van 2500 Std Roof S (61210)	16300	13725	11925	9700	32185
4 3dr Van 2500 Std Roof SV (61310)	17000	14325	12450	10125	33675
5 3dr Van 2500 Std Roof SL (61410)	17475	14725	12775	10400	34695
6 3dr Van 2500 High Roof S (62010)	17225	14525	12625	10275	34335
7 3dr Van 2500 High Roof SV (62110)	17925	15125	13125	10675	35825
8 3dr Van 2500 High Roof SL (62210)	18400	15525	13475	10975	38405
9 3dr Van 2500 Std Roof V8 (61510)	17900	15100	13100	10675	33685
10 3dr Van 2500 Std Roof V8 (61610)	18600	15700	13625	11100	35275
11 3dr Van 2500 High Roof V8 (62310)	18825	15900	13775	11225	35835
12 3dr Van 2500 High Roof SV V8 (62410)	19525	16500	14300	11650	37425
deduct w/o Navigation (ex 1,3,6,9,11)	300	250	225	175	675
<b>TITAN 2WD</b>					
1 King Cab S (37110)	21075	17925	16250	14350	38775
2 King Cab SV (37310)	22975	19550	17625	15500	44025
3 Crew Cab S (38110)	23400	19925	17950	15775	41475
4 Crew Cab SV (38310)	25975	22150	19825	17350	48825
5 Crew Cab SL (38510)	28900	24675	21975	19125	57960
6 Crew Cab Platinum Reserve (38710)	30000	25625	22775	19800	60360
add RearEnt (ex 1,2,3)	300	250	225	175	675
deduct w/o Moonroof (ex 1,2,3,4)	550	325	300	250	700
deduct w/o Navigation (ex 1,3)	300	250	225	175	675
deduct w/o PwrSeat (ex 1,3)	150	125	125	100	200
deduct w/o HtSeats (ex 1,3)	150	125	125	100	200
<b>TITAN 4WD</b>					
1 King Cab S (37010)	24550	20925	18800	16475	41975
2 King Cab SV (37210)	26500	22600	20225	17650	47225
3 King Cab PRO-4X (37410)	30900	26400	23450	20325	54565
4 Crew Cab S (38010)	26875	22925	20500	17875	44575
5 Crew Cab SV (38210)	29450	25150	22375	19450	51925
6 Crew Cab PRO-4X (38410)	33275	28450	25175	21775	56965
7 Crew Cab SL (38610)	32375	27675	24525	21225	61160
8 Crew Cab Platinum Reserve (38810)	33475	28625	25325	21900	63560
add Moonroof (ex 1,2,3,4,5,6,7,8)	550	325	300	250	700
add RearEnt (ex 1,2,3,4)	300	250	225	175	675
deduct w/o Leather (ex 1,2,4,5)	725	600	500	425	825
deduct w/o Moonroof (ex 1,2,3,4,5,6)	550	325	300	250	700
deduct w/o Navigation (ex 1,4)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2,4,5)	400	350	300	250	725
deduct w/o PwrSeat (ex 1,4)	150	125	125	100	200
deduct w/o HtSeats (ex 1,4)	150	125	125	100	200
<b>TITAN XD 4WD</b>					
1 Crew Cab S (53010)	26150	22300	19975	17450	46175
2 Crew Cab SV (53210)	28725	24525	21850	19025	52665
3 Crew Cab PRO-4X (53410)	32575	27850	24675	21375	61705
4 Crew Cab SL (53610)	31125	26600	23625	20500	60085
5 Crew Cab Platinum Reserve (53810)	31975	27325	24225	21000	63680
add AlloyWhl (ex 2,3,4,5)	250	225	200	175	550
add RearEnt (ex 1)	300	250	225	175	675
deduct w/o AlloyWhl (ex 1)	250	225	200	175	550
deduct w/o Leather (ex 1,2,4,5)	725	600	500	425	825
deduct w/o Moonroof (ex 1,2,4,5,6)	550	325	300	250	700
deduct w/o Navigation (ex 1)	300	250	225	175	675
deduct w/o PwrSeat (ex 1)	150	125	125	100	200
deduct w/o HtSeats (ex 1)	150	125	125	100	200
<b>RAM TRUCKS</b>					
	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
<b>PROMASTER CITY CARGO</b>					
1 4dr Van VMDL51	13200	11675	10900	9675	26370
2 4dr Van SLT (VMDH51)	13775	12175	11300	10025	27775
add AlloyWhl (ex 1)	250	225	200	175	550
add HtSeats (ex 1)	150	125	125	100	200
add Navigation	300	250	225	175	675
deduct w/o Cruise	175	150	125		

## 2020 Used Models

RAM TRUCKS	24	36	48	60	msrp
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**RAM 1500 2WD**

1 Quad Cab Tradesman (DT1L41)	21025	19675	18100	15775	36890
2 Quad Cab Lone Star/Big Horn (DT1H41)	23750	22025	20100	17425	42130
3 Quad Cab Laramie (DT1P41)	28025	25700	23200	20025	48015
4 Crew Cab Tradesman (DT1L9*)	23125	21475	19625	17050	39990
5 Crew Cab Lone Star/Big Horn (DT1H9*)	25850	23825	21625	18700	45130
6 Crew Cab Rebel (DT1X98)	28925	26475	23875	20575	49880
7 Crew Cab Laramie (DT1P9*)	30100	27500	24750	21300	51015
8 Crew Cab Laramie Longhorn (DT1R9*)	33300	30250	27075	23225	61060
9 Crew Cab Limited (DT1M9*)	35125	31825	28425	24350	62685
add 3.0L V6 T-Dsl (ex 9)	4100	3500	2975	2525	4995
add 5.7L V8 (ex 1,2,3,4,5,7,8,9)	975	850	700	600	1495
add 5.7L V8 eTorque (ex 6,8,9)	1450	1250	1050	900	2645
add AlloyWhl (ex 2,3,5,7,8,9)	250	225	200	175	550
add BlindSpot (ex 3,7,8,9)	325	225	200	175	400
add Leather (ex 1,2,3,4,5,7,8,9)	725	600	500	425	825
add Moonroof (ex 1,4,8,9)	550	325	300	250	700
add Navigation (ex 1,4,8,9)	300	250	225	175	675
add PremAudio (ex 1,4,7,8,9)	400	350	300	250	725
deduct w/o 5.7L V8 (ex 6,8,9)	975	850	700	600	1495
deduct w/o 5.7L V8 & Torque (ex 1,2,3,4,5,7)	1450	1250	1050	900	2645
deduct w/o BlindSpot (ex 1,2,4,5,6)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2,3,4,5,6,7)	550	325	300	250	700
deduct w/o PwrSeat (ex 1,4)	150	125	125	100	200
deduct w/o HtSeats (ex 1,4)	150	125	125	100	200

**RAM 1500 CLASSIC 2WD**

1 Reg Cab Tradesman (DS1L6*)	12025	11900	11500	10300	30335
2 Reg Cab Express (DS1L61)	12850	12600	12075	10775	31835
3 Reg Cab SLT (DS1H6*)	13825	13450	12800	11375	34240
4 Quad Cab Tradesman (DS1L41)	16525	15775	14775	13025	35060
5 Quad Cab Express (DS1L41)	17325	16475	15375	13525	36435
6 Quad Cab Warlock (DS1H41)	17875	16950	15775	13850	37690
7 Quad Cab SLT (DS1H41)	17425	16550	15450	13575	37690
8 Crew Cab Tradesman (DS1L9*)	19700	18525	17125	14975	37725
9 Crew Cab Express (DS1L98)	20525	19225	17725	15450	40885
10 Crew Cab Warlock (DS1H98)	19625	18450	17050	14900	40340
11 Crew Cab SLT (DS1H9*)	20600	19300	17775	15500	42340
add 5.7L V8 (ex 1,2,3,4,5,7,8,9,11)	1450	1250	1050	900	1450
add AlloyWhl (ex 2,3,5,6,7,9,10,11)	250	225	200	175	550
add HtSeats (ex 1,2,7)	150	125	125	100	200
add Moonroof (ex 1,2,3,4,5,7,8,9,11)	550	325	300	250	700
add Navigation (ex 1,2,4,5,7,8,9)	300	250	225	175	675
add PremAudio (ex 1,2,3,4,5,7,8,9)	400	350	300	250	725
add PwrLks (ex 3,4,5,6,7,8,9,10,11)	400	350	300	250	825
add PwrSeat (ex 1,2,7)	150	125	125	100	200
add PwrWind (ex 3,4,5,6,7,8,9,10,11)	400	350	300	250	825
deduct w/o 5.7L V8 (ex 1,2,3,4,5,6,7,8,9,10,11)	1450	1250	1050	900	1450

**RAM 2500 2WD**

1 Reg Cab Tradesman (DJ2L62)	23625	22775	21625	19750	47565
2 Reg Cab Big Horn (DJ2H62)	24750	23750	22450	20425	51725
3 Crew Cab Tradesman (DJ2L9*)	29300	27675	25800	23200	50325
4 Crew Cab Big Horn (DJ2H9*)	30425	28650	26625	23900	56380
5 Crew Cab Laramie (DJ2P9*)	33500	31300	28875	25750	65230
6 Crew Cab Laramie Longhorn (DJ2R9*)	34750	32375	29800	26525	74570
7 Crew Cab Laramie Limited (DJ2M9*)	35500	33025	30350	26975	77325
add BlindSpot (ex 5,6,7)	325	225	200	175	400
add HtSeats (ex 1,3,5,6,7)	150	125	125	100	200
add Moonroof (ex 1,2,3,6,7)	550	325	300	250	700
add Navigation (ex 1,2,3,5,6,7)	300	250	225	175	675
add PremAudio (ex 1,3,5,6,7)	400	350	300	250	725
deduct w/o 6.7L T-Dsl	4800	4100	3475	2950	9100
deduct w/o BlindSpot (ex 1,2,3,4)	325	225	200	175	400
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o Moonroof (ex 1,2,3,4,5)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,4)	300	250	225	175	675
deduct w/o PwrLks	400	350	300	250	825
deduct w/o PwrSeat (ex 1,3)	150	125	125	100	200
deduct w/o PwrWind	400	350	300	250	825

**RAM 1500 4WD**

1 Quad Cab Tradesman (DT6L41)	24275	22475	20475	17750	40390
2 Quad Cab Lone Star/Big Horn (DT6H41)	27000	24825	22475	19400	45630
3 Quad Cab Rebel (DT6X41)	30075	27475	24725	21275	50580
4 Quad Cab Laramie (DT6P41)	31275	28500	25600	22000	51515
5 Crew Cab Tradesman (DT6L9*)	26375	24275	22000	19025	43490
6 Crew Cab Lone Star/Bighorn (DT6H9*)	29100	26625	24000	20675	48630
7 Crew Cab Rebel (DT6X98)	32150	29275	26250	22550	53380
8 Crew Cab Laramie (DT6P9*)	33350	30300	27125	23275	54515
9 Crew Cab Laramie Longhorn (DT6R9*)	36525	33050	29450	25200	64560
10 Crew Cab Limited (DT6M9*)	38350	34625	30800	26325	66235
add 3.0L V6 T-Dsl	4100	3500	2975	2525	4995
add 5.7L V8 (ex 1,2,4,5,6,8,9,10)	975	850	700	600	1495
add 5.7L V8 eTorque (ex 3,7,9,10)	1450	1250	1050	900	2645
add AlloyWhl (ex 2,3,4,6,7,8,9,10)	250	225	200	175	550
add BlindSpot (ex 4,8,9,10)	325	225	200	175	400
add Leather (ex 1,2,4,5,6,8,9,10)	725	600	500	425	825
add Moonroof (ex 1,5,9,10)	550	325	300	250	700
add Navigation (ex 1,5,9,10)	300	250	225	175	675
add PremAudio (ex 1,4,5,6,8,9,10)	400	350	300	250	725
deduct w/o 5.7L V8 (ex 3,7,9,10)	975	850	700	600	1495
deduct w/o 5.7L V8 & Torque (ex 1,2,4,5,6,8)	1450	1250	1050	900	2645
deduct w/o BlindSpot (ex 1,2,3,5,6,7)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2,3,4,5,6,7,8)	550	325	300	250	700
deduct w/o PwrSeat (ex 1,5)	150	125	125	100	200
deduct w/o HtSeats (ex 1,5)	150	125	125	100	200

## 2020 Used Models

RAM TRUCKS	24	36	48	60	msrp
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**RAM 1500 CLASSIC 4WD**

1 Reg Cab Tradesman (DS6L6*)	17075	16250	15175	13350	36885
2 Reg Cab Express (DS6L61)	17875	16950	15775	13850	38385
3 Reg Cab SLT (DS6H6*)	18875	17800	16500	14450	38740
4 Quad Cab Tradesman (DS6L41)	21550	20125	18475	16100	40510
5 Quad Cab Express (DS6L41)	22375	20825	19075	16575	41885
6 Quad Cab Warlock (DS6H41)	21900	20425	18725	16300	41390
7 Quad Cab SLT (DS6H41)	21000	19650	18075	15750	41390
8 Crew Cab Tradesman (DS6L9*)	23300	21625	19750	17150	41325
9 Crew Cab Express (DS6L98)	24100	22325	20350	17650	44585
10 Crew Cab Warlock (DS6H98)	23225	21550	19700	17100	43940
11 Crew Cab SLT (DS6H9*)	24200	22400	20400	17700	45940
add 5.7L V8 (ex 1,2,4,5,7,8,9,11)	1450	1250	1050	900	1450
add AlloyWhl (ex 2,3,5,6,7,9,10,11)	250	225	200	175	550
add HtSeats (ex 1,2,7)	150	125	125	100	200
add Moonroof (ex 1,2,3,4,5,7,8,9,11)	550	325	300	250	700
add Navigation (ex 1,2,4,5,7,8,9)	300	250	225	175	675
add PremAudio (ex 1,3,4,5,7,8,9)	400	350	300	250	825
deduct w/o 5.7L V8 (ex 3,6,7,8,10,11)	1450	1250	1050	900	1450

**RAM 2500 4WD**

1 Reg Cab Tradesman (DJ7L62)	30600	28875	26825	24075	50465
2 Reg Cab Big Horn (DJ7H62)	31725	29850	27650	24750	54625
3 Crew Cab Tradesman (DJ7L9*)	36275	33775	31000	27525	53225
4 Crew Cab Power Wagon (DJ7X91)	39900	36900	33650	29725	58725
5 Crew Cab Big Horn (DJ7H9*)	37400	34750	31825	28200	59220
6 Crew Cab Laramie (DJ7P9*)	40475	37400	34075	30075	68225
7 Crew Cab Laramie Longhorn (DJ7R9*)	41725	38475	35000	30825	77655
8 Crew Cab Laramie Limited (DJ7M9*)	42475	39125	35550	31300	80320
9 Mega Cab Big Horn (DJ7H81)	40300	37250	33950	29975	60850
10 Mega Cab Laramie (DJ7P81)	43375	39900	36200	31850	69525
11 Mega Cab Laramie Limited (DJ7M81)	45375	41625	37675	33050	82120
add BlindSpot (ex 6,7,8,9,11)	150	125	125	100	200
add HtSeats (ex 1,3,4,6,7,8,10,11)	725	600	500	425	825
add Leather (ex 1,2,3,5,6,7,8,9,11)	550	325	300	250	700
add Moonroof (ex 1,2,3,7,8,11,12)	300	250	225	175	675
add PremAudio (ex 1,3,4,6,7,8,10,11,12)	400	350	300	250	725
deduct w/o 6.7L T-Dsl (ex 4)	4800	4100	3475	2950	9100
deduct w/o BlindSpot (ex 1,2,3,4,5,9)	325	225	200	175	400
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o Moonroof (ex 1,2,3,4,5,6,9,10)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,5,9)	300	250	225		

### 2020 Used Models

SUBARU	24	36	48	60	msrp
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**CROSSTREK**

1 5dr HB MT (LRA)	14575	12550	10775	8425	23155
2 5dr HB AT (LRB)	16625	14300	12275	9675	24505
3 5dr HB Premium MT (LRC)	15400	13250	11375	8925	24205
4 5dr HB Premium AT (LRD)	17450	15025	12900	10175	25555
5 5dr HB Limited AT (LRE)	20600	17750	15200	12100	30800
6 5dr HB Hybrid (LRH)	21375	18400	15750	12575	38655
add BlindSpot (ex 1,2,3,5,6)	325	225	200	175	400
add Moonroof (ex 1,2,3,5,6)	550	325	300	250	700
add PremAudio (ex 1,2,5,6)	400	350	300	250	725
PwrSeat (ex 1,2,3,5,6)	150	125	125	100	200
deduct w/o Moonroof (ex 1,2,3,4)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3,4)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2,3,4)	400	350	300	250	725

**BRZ**

1 2dr Cpe Limited MT (LZE)	18250	15225	13775	12375	30940
2 2dr Cpe Limited AT (LZF)	17975	14975	13550	12200	30845
3 2dr Cpe tS MT (LZR)	19050	15900	14350	12850	32395

**FORESTER**

1 4dr Wgn 2.5i (LFB)	17275	15275	12975	10725	26105
2 4dr Wgn 2.5i Premium (LFF)	19675	17350	14750	12200	29200
3 4dr Wgn 2.5i Sport (LFG)	21100	18575	15775	13075	32050
4 4dr Wgn 2.5i Limited (LFI)	22150	19475	16550	13700	33800
5 4dr Wgn 2.5i Touring (LFJ)	22675	19925	16925	14025	35605
add PremAudio (ex 1,3,4,5)	400	350	300	250	725
deduct w/o BlindSpot (ex 1)	325	225	200	175	400
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o Navigation (ex 1,2,3)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2)	400	350	300	250	725

**LEGACY**

1 4dr Sdn (LAB)	14900	12475	10250	7925	23995
2 4dr Sdn Premium (LAD)	16450	13800	11375	8850	26895
3 4dr Sdn Sport (LAE)	17725	14900	12325	9625	30090
4 4dr Sdn Limited (LAF)	19125	16125	13350	10500	32690
5 4dr Sdn Limited XT (LAJ)	22875	19350	16100	12775	35095
6 4dr Sdn Touring XT (LAL)	23550	19925	16575	13175	36795
add Moonroof (ex 1,3,4,5,6)	550	325	300	250	700
add Navigation (ex 1,3,4,5,6)	300	250	225	175	675
deduct w/o BlindSpot (ex 1)	325	225	200	175	400
deduct w/o AlloyWhl	250	225	200	175	550
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1,2)	300	250	225	175	675

**OUTBACK**

1 4dr Wgn (LDD)	17825	14850	12775	10200	27655
2 4dr Wgn Premium (LDD)	19850	16600	14250	11425	31305
3 4dr Wgn Limited (LDF)	22975	19300	16550	13325	36500
4 4dr Wgn Touring (LDG)	23450	19700	16900	13625	38355
5 4dr Wgn Onyx Edition XT (LDH)	24575	20675	17725	14300	37750
6 4dr Wgn Limited XT (LDJ)	25875	21800	18675	15100	38755
7 4dr Wgn Touring XT (LDL)	26350	22200	19025	15375	40705
add Moonroof (ex 1,3,4,5,6)	550	325	300	250	700
add Navigation (ex 1,3,4,5,6)	300	250	225	175	675
deduct w/o BlindSpot (ex 1)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700
deduct w/o Navigation (ex 1,2)	300	250	225	175	675

**ASCENT**

1 4dr Wgn (LCA)	22800	19325	15900	12650	33005
2 4dr Wgn Premium (LCB)	25175	21375	17650	14100	36865
3 4dr Wgn Premium 7Pass (LCC)	25325	21500	17750	14200	36865
4 4dr Wgn Limited (LCD)	28000	23800	19700	15825	43305
5 4dr Wgn Limited 7Pass (LCE)	28100	23900	19775	15900	43305
6 4dr Wgn Touring (LCG)	28800	24500	20300	16300	46055
add Moonroof (ex 1,4,5,6)	550	325	300	250	700
add Navigation (ex 1,4,5,6)	300	250	225	175	675
add PremAudio (ex 4,5,6)	400	350	300	250	725
deduct w/o Moonroof (ex 1,2,3)	550	325	300	250	700
deduct w/o Navigation (ex 1,2,3)	300	250	225	175	675
deduct w/o PremAudio (ex 1,2,3)	400	350	300	250	725

**TESLA**

TESLA	24	36	48	60	msrp
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**MODEL 3**

1 4dr Sdn Standard Range Plus (MODEL3SRP)	25525	22025	17225	13675	42190
2 4dr Sdn Long Range Dual Motor AWD (MODEL3LR)	31750	27300	21250	16950	51190
3 4dr Sdn Long Range Performance AWD (MODEL3P)	37475	32150	25025	19975	59190

add Full Self-Driving Capability

525 450 375 325 7000

**MODEL S**

1 4dr Sdn Standard Range (*)	52175	45075	35350	28150	83700
2 4dr Sdn Long Range (MODELSLR)	52700	45575	35725	28425	89690
3 4dr Sdn Performance (*)	52725	49425	38700	30800	109200
4 4dr Sdn Performance Ludicrous (MODELSP)	69525	59775	46700	37250	114690

deduct w/o Full Self-Driving Capability (ex 1,3)

525 450 375 325 7000

**MODEL X**

1 4dr Wgn Long Range (MODELXL)	59450	51475	40075	32300	99690
2 4dr Wgn Performance (*)	63825	55175	42900	34600	122200
3 4dr Wgn Performance Ludicrous (MODELXP)	76575	65950	51200	41325	127190

deduct w/o Full Self-Driving Capability (ex 2)

525 450 375 325 7000

deduct w/o RearAir (ex 2)

450 375 325 250 625

**TOYOTA**

TOYOTA	24	36	48	60	msrp
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**YARIS HATCHBACK**

1 5dr HB LE AT (1466)	10925	8975	7050	5350	18705
2 5dr HB AT (1467)	11625	9575	7575	5775	19705

**YARIS SEDAN**

1 4dr Sdn L MT (6267)	8325	6800	5350	4000	16605
2 4dr Sdn L AT (6266)	9225	7575	6025	4550	17705
3 4dr Sdn LE MT (6263)	9100	7475	5925	4475	17605
4 4dr Sdn LE AT (6262)	10000	8250	6575	5025	18705
5 4dr Sdn XLE AT (6268)	10700	8850	7100	5450	19705

### 2020 Used Models

TOYOTA	24	36	48	60	msrp
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**COROLLA HATCHBACK**

1 5dr HB SE MT (6273)	11350	9925	8100	6175	21670
2 5dr HB SE AT (6272)	12375	10800	8850	6775	22770
3 5dr HB SE Nightshade AT (6276)	12700	11075	9075	6975	23245
4 5dr HB XSE MT (6275)	12975	11325	9300	7150	24620
5 5dr HB XSE AT (6274)	14000	12200	10025	7775	25720
add BlindSpot (ex 1,3,4,5)	250	200	175	150	350
add Navigation (ex 1,2,3,4)	325	275	225	225	625

**COROLLA**

1 4dr Sdn L AT (1832)	11025	9850	8225	6675	20555
2 4dr Sdn LE AT (1852)	11625	10375	8675	7050	21005
3 4dr Sdn XLE AT (1856)	13125	11675	9775	7975	25005
4 4dr Sdn SE MT (1863)	12600	11225	9400	7650	23705
5 4dr Sdn SE AT (186					

**2020 Used Models**

<b>TOYOTA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
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**RAV4 2WD**

1 4dr Wgn LE (4430)	17050	15400	13100	11625	27070
2 4dr Wgn LE (4440)	18750	16850	14325	12630	29630
3 4dr Wgn XLE Premium (4477)	19375	17400	14800	13050	31070
4 4dr Wgn Limited (4450)	20625	18475	15725	13800	35600
add BlindSpot (ex 2,3,4)	325	225	200	175	400
add HtSeats (ex 1,4)	150	125	125	100	200
add PremAudio (ex 1,2,4)	400	350	300	250	725
deduct w/o Moonroof (ex 1)	550	325	300	250	700

**RAV4 4WD**

1 4dr Wgn LE (4432)	17850	16075	13675	12100	28560
2 4dr Wgn XLE (4442)	19475	17475	14875	13100	31030
3 4dr Wgn XLE Premium (4478)	20100	18025	15325	13475	34040
4 4dr Wgn Adventure (4446)	20675	18525	15325	13825	34175
5 4dr Wgn TRD Off Road (4448)	21500	19225	16350	14325	36400
6 4dr Wgn Limited (4452)	21900	19575	16650	14575	38015
add BlindSpot (ex 2,3,4,5,6)	325	225	200	175	400
add HtSeats (ex 1,6)	150	125	125	100	200
add Navigation (ex 1,2,3,6)	300	250	225	175	675
add PremAudio (ex 1,2,3,6)	400	350	300	250	725
deduct w/o Moonroof (ex 1)	550	325	300	250	700
deduct w/o PremAudio (ex 1,2,4,5)	400	350	300	250	725

**RAV4 HYBRID**

1 4dr Wgn Hybrid LE (4435)	19925	17875	15200	13375	29470
2 4dr Wgn Hybrid XLE (4444)	20650	18500	15725	13825	30765
3 4dr Wgn Hybrid XSE (4456)	22975	20500	17425	15225	35420
4 4dr Wgn Hybrid Limited (4454)	24050	21425	18225	15875	39025
add HtSeats (ex 1,3,4)	150	125	125	100	200
add Navigation (ex 1,2,4)	300	250	225	175	675
add PremAudio (ex 1,2,4)	400	350	300	250	725

**TACOMA 2WD**

1 Access Cab SR AT (7162)	18550	17825	17475	16400	27170
2 Access Cab SR V6 AT (7164)	20975	19925	19250	17875	29430
3 Access Cab SR5 AT (7122)	19375	18550	18075	16900	29630
4 Access Cab SR5 V6 AT (7126)	21950	20775	19975	18475	32090
5 Access Cab TRD Sport V6 AT (7128)	23600	22200	21175	19475	34665
6 Double Cab SR AT (7186)	22025	20825	20025	18500	28000
7 Double Cab SR5 AT (7185)	22850	21550	20625	19025	30520
8 Double Cab SR5 V6 AT (7146)	25425	23775	22525	20575	33235
9 Double Cab SR5 V6 LB AT (7170)	25575	23900	22625	20675	33735
10 Double Cab TRD Off Road V6 AT (7150)	27750	25775	24225	22000	35890
11 Double Cab TRD Sport V6 AT (7148)	27075	25200	23725	21600	36570
12 Double Cab TRD Sport V6 LB AT (7172)	27075	25200	23725	21600	36420
13 Double Cab Limited V6 AT (7182)	29500	27275	25300	23050	39910
add BlindSpot (ex 1,2,3,5,6,7,10,11,12,13)	325	225	200	175	400
add HtSeats (ex 1,2,3,4,5,6,7,8,9,11,12,13)	150	125	125	100	200
add Leather (ex 1,2,3,4,5,6,7,8,9,13)	725	600	500	425	825
add Moonroof (ex 1,2,3,4,5,6,7,8,9,13)	550	325	300	250	700
add Navigation (ex 1,2,3,6,7,13)	300	250	225	175	675
add PremAudio (ex 1,2,3,4,5,6,7,8,9,13)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,2,3,4,6,7,8,9)	325	225	200	175	400
deduct w/o AlloyWhl (ex 1,2,6)	250	225	200	175	550

**TACOMA 4WD**

1 Access Cab SR AT (7514)	22025	20825	20025	18500	28465
2 Access Cab SR V6 AT (7552)	24450	22925	21800	20000	32895
3 Access Cab SR5 AT (7516)	22850	21550	20625	19025	32705
4 Access Cab SR5 V6 AT (7558)	25425	23775	22525	20600	35430
5 Access Cab TRD Off Road V6 AT (7562)	27175	25275	23800	21650	37920
6 Access Cab TRD Sport V6 MT (7559)	25400	23750	22500	20575	36640
7 Access Cab TRD Sport V6 AT (7560)	27075	25200	23725	21600	37950
8 Double Cab SR V6 AT (7594)	27925	25925	24350	22100	33435
9 Double Cab SR5 V6 AT (7540)	28900	26775	25075	22700	36310
10 Double Cab SR5 V6 LB AT (7570)	28900	26775	25075	22700	36810
11 Double Cab TRD Off Road V6 MT (7545)	29550	27325	25525	23100	37225
12 Double Cab TRD Off Road V6 AT (7544)	31000	28575	26600	23975	38855
13 Double Cab TRD Off Road V6 LB AT (7568)	31000	28575	26600	23975	39465
14 Double Cab TRD Sport V6 MT (7543)	29225	27050	25300	22900	37255
15 Double Cab TRD Sport V6 AT (7542)	30900	28500	26525	23925	38885
16 Double Cab TRD Sport V6 LB AT (7566)	30900	28500	26525	23925	39495
17 Double Cab Limited V6 AT (7582)	32975	30275	28050	25175	42985
18 Double Cab TRD PRO V6 MT (7597)	32525	29900	27725	24900	45080
19 Double Cab TRD PRO V6 AT (7598)	33625	30850	28525	25575	47785
add BlindSpot (ex 1,2,3,5,6,7,8,11,12,13,14,15,16,17,18,19)	325	225	200	175	400
add HtSeats (ex 1,2,3,4,8,9,10,17,18,19)	150	125	125	100	200
add Leather (ex 1,2,3,4,5,6,7,8,9,10,17,18,19)	725	600	500	425	825
add Moonroof (ex 1,2,3,4,5,6,7,8,9,10,17,18,19)	550	325	300	250	700
add Navigation (ex 1,2,3,8,17,18,19)	300	250	225	175	675
add PremAudio (ex 1,2,3,4,5,6,7,8,9,10,11,14,17,18,19)	400	350	300	250	725
deduct w/o BlindSpot (ex 1,2,3,4,8,9,10,17,18,19)	325	225	200	175	400
deduct w/o AlloyWhl (ex 1,2,8)	250	225	200	175	550

**TUNDRA 2WD**

1 Double Cab SR 5.7L (824*)	23350	20575	17550	15100	35500
2 Double Cab SR5 5.7L (824*)	25475	22425	19125	16400	38115
3 Double Cab LTD 5.7L (8252)	30800	27000	23025	19625	44880
4 CrewMax SR5 5.7L (8261)	28375	24925	21250	18175	40390
5 CrewMax LTD 5.7L (8272)	33350	29200	24875	21175	48115
6 CrewMax Platinum 5.7L (8275)	33725	29525	25150	21425	51220
7 CrewMax 1794 5.7L (8276)	33800	29600	25225	21475	51220
add AlloyWhl (ex 3,5,6,7)	250	225	200	175	550
add BlindSpot (ex 1,3,5,6,7)	325	225	200	175	400
add Leather (ex 1,2,3,5,6,7)	725	600	500	425	825
add Navigation (ex 1,3,5,6,7)	300	250	225	175	675
deduct w/o BlindSpot (ex 1,2,4)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2,3,4)	550	325	300	250	700
deduct w/o PremAudio (ex 1,2,3,4)	400	350	300	250	725
deduct w/o PwrSeat (ex 1)	150	125	125	100	200

**TUNDRA 4WD**

1 Double Cab SR 5.7L (834*)	27450	24125	20575	17600	38550
2 Double Cab SR5 5.7L (834*)	29600	25975	22150	18900	41165
3 Double Cab LTD 5.7L (8352)	34850	30500	26000	21200	48085
4 Double Cab TRD PRO 5.7L (8351)	32025	28075	23925	20400	50250
5 CrewMax SR5 5.7L (8361)	34825	30475	25975	22075	43440
6 CrewMax LTD 5.7L (8372)	37400	32700	27850	23650	51320
7 CrewMax TRD PRO 5.7L (8371)	38025	33250	28325	24050	54525
8 CrewMax Platinum 5.7L (8375)	37825	33075	28175	23925	54270
9 CrewMax 1794 5.7L (8376)	37925	33150	28250	23975	54425

**TOYOTA**

<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
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**TUNDRA 4WD**

1 Double Cab SR 5.7L (834*)	27450	24125	20575	17600	38550
2 Double Cab SR5 5.7L (834*)	29600	25975	22150	18900	41165
3 Double Cab LTD 5.7L (8352)	34850	30500	26000	21200	48085
4 Double Cab TRD PRO 5.7L (8351)	32025	28075	23925	20400	50250
5 CrewMax SR5 5.7L (8361)	34825	30475	25975	22075	43440
6 CrewMax LTD 5.7L (8372)	37400	32700	27850	23650	51320
7 CrewMax TRD PRO 5.7L (8371)	38025	33250	28325	24050	54525
8 CrewMax Platinum 5.7L (8375)	37825	33075	28175	23925	54270
9 CrewMax 1794 5.7L (8376)	37925	33150	28250	23975	54425
add TRD Off-Road Package (ex 1,3,4,6,7,8,9)	1150	1000	850	725	4040
add AlloyWhl (ex 1,3,4,6,7,8,9)	250	225	200	175	550
add BlindSpot (ex 1,3,4,6,7,8,9)	325	225	200	175	400
add Leather (ex 1,3,4,6,7,8,9)	725	600	500	425	825
add Navigation (ex 1,3,4,6,7,8,9)	300	250	225	175	675
deduct w/o BlindSpot (ex 1,2,4,5,7)	325	225	200	175	400
deduct w/o Moonroof (ex 1,2,4,5,					

## 2020 Used Models

<b>TOYOTA</b>	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
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**SEQUOIA 4WD**

1 4dr Wgn SR5 (7919)	33550	28700	24550	20075	58855
2 4dr Wgn TRD Sport (7922)	34325	29375	25125	20550	61570
3 4dr Wgn Limited (7929)	39500	33850	28925	23700	64605
4 4dr Wgn TRD Pro (7928)	36125	30925	26450	21650	65355
5 4dr Wgn Platinum (7933)	42225	36200	30925	25350	70570
add RearEnt (ex 1,2,4,5)	375	300	275	225	1700
deduct w/o Leather	925	750	625	525	1000
deduct w/o Navigation	375	300	275	225	800
deduct w/o PremAudio (ex 1,2)	425	375	325	275	850
deduct w/o HtSeats	175	150	125	100	250

**LAND CRUISER**

1 4dr Wgn (6156)	51825	46300	39775	34325	88960
2 4dr Wgn Heritage Edition (6157)	51825	46300	39775	34325	89070
deduct w/o RearEnt (ex 2)	525	450	400	350	2225

**VOLKSWAGEN**

	<b>24</b>	<b>36</b>	<b>48</b>	<b>60</b>	<b>msrp</b>
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**GOLF**

1 5dr HB MT (AU23M4)	11750	9750	8050	6000	24115
2 5dr HB AT (AU23M8)	12700	10575	8750	6600	24915

**GTI**

1 5dr HB S MT (AU21V2)	15325	13075	11125	8575	29515
2 5dr HB S AT (AU21V7)	16225	13850	11775	9125	30315
3 5dr HB SE MT (AU22V2)	18550	15875	13500	10550	37415
4 5dr HB SE AT (AU22V7)	19450	16650	14150	11100	38215
5 5dr HB Autobahn MT (AU23V2)	18700	16000	13600	10625	37415
6 5dr HB Autobahn AT (AU23V7)	19600	16775	14275	11175	38215
deduct w/o Navigation (ex 1,2)	250	200	175	125	575
deduct w/o PremAudio (ex 1,2)	325	275	225	200	625
deduct w/o PwSeat (ex 1,2)	125	100	100	75	150

**JETTA SEDAN**

1 4dr Sdn 1.4T S MT (BU32M2)	9375	8400	7500	6375	20265
2 4dr Sdn 1.4T S AT (BU32NS)	10275	9175	8175	6925	21065
3 4dr Sdn 1.4T SE AT (BU33NS)	11850	10525	9300	7875	24065
4 4dr Sdn 1.4T R-Line MT (BU3RM2)	11700	10400	9200	7775	24115
5 4dr Sdn 1.4T R-Line AT (BU3RNS)	12600	11175	9875	8325	24915
6 4dr Sdn 1.4T SEL AT (BU34NS)	13525	11975	10550	8900	26415
7 4dr Sdn 1.4T SEL Premium AT (BU35NS)	14650	12950	11375	9575	28865
deduct w/o BlindSpot	250	200	175	150	350

**GLI**

1 4dr Sdn S MT (BU37V2)	13575	12025	10575	8925	27165
2 4dr Sdn S AT (BU37VZ)	14550	12875	11300	9525	27965
3 4dr Sdn Autobahn MT (BU39V2)	16000	14125	12375	10425	30865
4 4dr Sdn Autobahn AT (BU39VZ)	17000	14975	13100	11025	31665

**PASSAT**

1 4dr Sdn S (A341P6)	11500	9975	8625	6775	23915
2 4dr Sdn SE (A342P6)	13650	11825	10200	8075	27760
3 4dr Sdn R-Line (A343P6)	14425	12500	10775	8550	29565
4 4dr Sdn SEL (A344P6)	15625	13525	11650	9275	32015
deduct w/o Moonroof (ex 1)	550	325	300	250	700

**ARTEON**

1 4dr Sdn SE (3H71QA)	19050	16450	13925	11775	37015
2 4dr Sdn SE 4Motion (3H71Q8)	20150	17450	14750	12525	38915
3 4dr Sdn SEL (3H72QA)	21275	18400	15775	13325	41415
4 4dr Sdn SEL 4Motion (3H72Q8)	22425	19400	16450	14075	43315
5 4dr Sdn SEL R-Line (3H73QA)	21900	18975	16025	13775	43165
6 4dr Sdn SEL R-Line 4Motion (3H73Q8)	23125	19975	16925	14550	45065
7 4dr Sdn SEL Premium R-Line 4Motion (3H74Q8)	25175	21750	18425	15925	48015

**TIGUAN**

1 4dr Wgn S (BW22VS)	14175	12475	10575	8725	25965
2 4dr Wgn S 4Motion (BW22VJ)	15675	13775	11675	9650	27265
3 4dr Wgn SE (BW23VS)	15925	14000	11850	9800	29315
4 4dr Wgn SE 4Motion (BW23VJ)	17425	15300	12975	10725	30615
5 4dr Wgn SE R-Line Black (BW2RVS)	17000	14925	12650	10475	31315
6 4dr Wgn SE R-Line Black 4Motion (BW2RVJ)	18500	16225	13750	11375	32615
7 4dr Wgn SEL (BW24VS)	18125	15900	13475	11150	33265
8 4dr Wgn SEL 4Motion (BW24VJ)	19650	17200	14575	12075	34565
9 4dr Wgn SEL Premium R-Line 4Motion (BW27VJ)	22200	19400	16450	13625	39815
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700

**ATLAS CROSS SPORT FWD**

1 4dr Wgn 2.0T S (CMC1N2)	18775	16075	13200	10000	31565
2 4dr Wgn 2.0T SE (CMCBNZ)	20450	17525	14450	11025	34965
3 4dr Wgn 2.0T SE w/ Tech (CMCCNZ)	21950	18825	15550	11925	38165
4 4dr Wgn 2.0T SE w/ Tech R-Line (CMCJNZ)	22300	19125	15800	12150	39565
5 4dr Wgn 2.0T SEL (CMCENZ)	23675	20300	16800	12975	40565
6 4dr Wgn 2.0T SEL R-Line (CMCKNZ)	24150	20725	17150	13275	42265
7 4dr Wgn 3.6L SE w/ Tech (CMCCUZ)	23450	20125	16650	12850	40115
8 4dr Wgn 3.6L SE w/ Tech R-Line (CMCDUZ)	23800	20425	16900	13050	41515
9 4dr Wgn 3.6L SEL (CMCFUZ)	25175	21600	17900	13900	42365
10 4dr Wgn 3.6L SEL R-Line (CMCGUZ)	25650	22025	18275	14200	44065
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700

**ATLAS CROSS SPORT 4MOTION**

1 4dr Wgn 2.0T S (CMCANR)	20675	17725	14625	11150	33465
2 4dr Wgn 2.0T SE (CMCBNR)	22350	19175	15850	12175	36865
3 4dr Wgn 2.0T SE w/ Tech (CMCCNR)	23875	20475	16950	13100	40065
4 4dr Wgn 2.0T SE w/ Tech R-Line (CMCJNR)	24225	20775	17200	13300	41465
5 4dr Wgn 2.0T SEL (CMCENR)	25575	21950	18200	14125	42465
6 4dr Wgn 2.0T SEL R-Line (CMCKNR)	26075	22375	18575	14425	44165
7 4dr Wgn 2.0T SEL Premium (CMCLNR)	27100	23275	19325	15075	47315
8 4dr Wgn 2.0T SEL Premium R-Line (CMCMNR)	27600	23700	19700	15375	49015
9 4dr Wgn 3.6L SE w/ Tech (CMCCUR)	25375	21775	18050	14000	42015
10 4dr Wgn 3.6L SE w/ Tech R-Line (CMCDUR)	25725	22075	18300	14225	43415
11 4dr Wgn 3.6L SEL (CMCFUR)	27075	23250	19300	15050	44265
12 4dr Wgn 3.6L SEL R-Line (CMCGUR)	27575	23675	19675	15350	45965
13 4dr Wgn 3.6L SEL Premium (CMCHUR)	28625	24575	20425	15975	49115
14 4dr Wgn 3.6L SEL Premium R-Line (CMCIUR)	29100	25000	20800	16275	50815
deduct w/o Moonroof (ex 1,2)	550	325	300	250	700

## 2020 Used Models

**VOLKSWAGEN**

## 2020 Used Models

**ATLAS**

1 4dr Wgn 2.0T S (CA1ANZ)	19225	16475	13550	10250	32265
2 4dr Wgn 2.0T SE (CA1BNZ)	21050	18050	14900	11375	35715
3 4dr Wgn 2.0T SE w/Tech (CA1CNZ)	22650	19425	16075	12350	39265
4 4dr Wgn 2.0T SEL (CA1DNZ)	23850	20475	16950	13075	41815
5 4dr Wgn 3.6L S 4MOTION (CA1AUR)	22475	19275	15950	12225	36315
6 4dr Wgn 3.6L SE (CA1BUZ)	22550	19350	16000	12300	37665
7 4dr Wgn 3.6L SE 4MOTION (CA1BUR)	24300	20850	17275	13350	39465
8 4dr Wgn 3.6L SE w/Tech (CA1CUZ)	24150	20725	17175	13250	41215
9 4dr Wgn 3.6L SE w/Tech 4MOTION (CA1CUR)	25900	22225	18450	14325	43015
10 4dr Wgn 3.6L SE w/Tech R-Line (CA1FUZ)	24650	21150	17525	13550	43415
11 4dr Wgn 3.6L SE w/Tech R-Line 4MOTION (CA1FUR)	26375	22650	18800	14625	45215
12 4dr Wgn 3.6L SEL (CA1DUZ)	2				