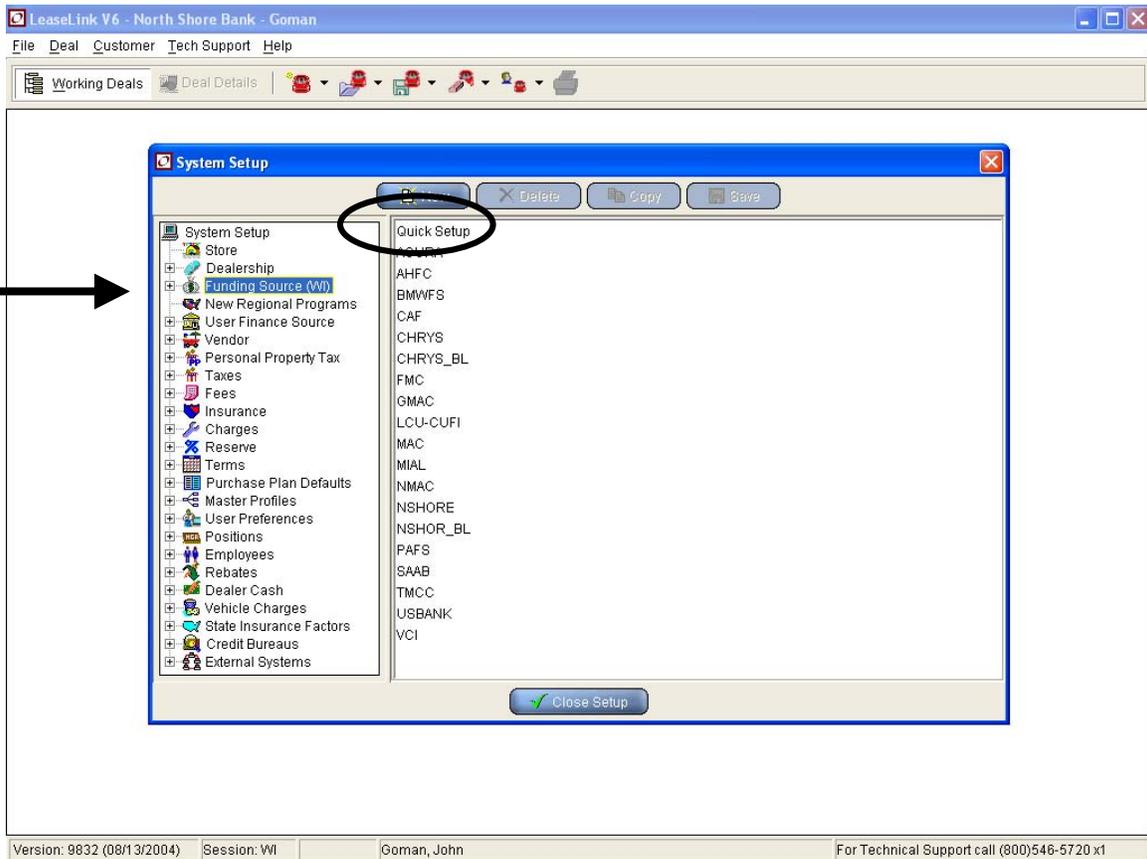
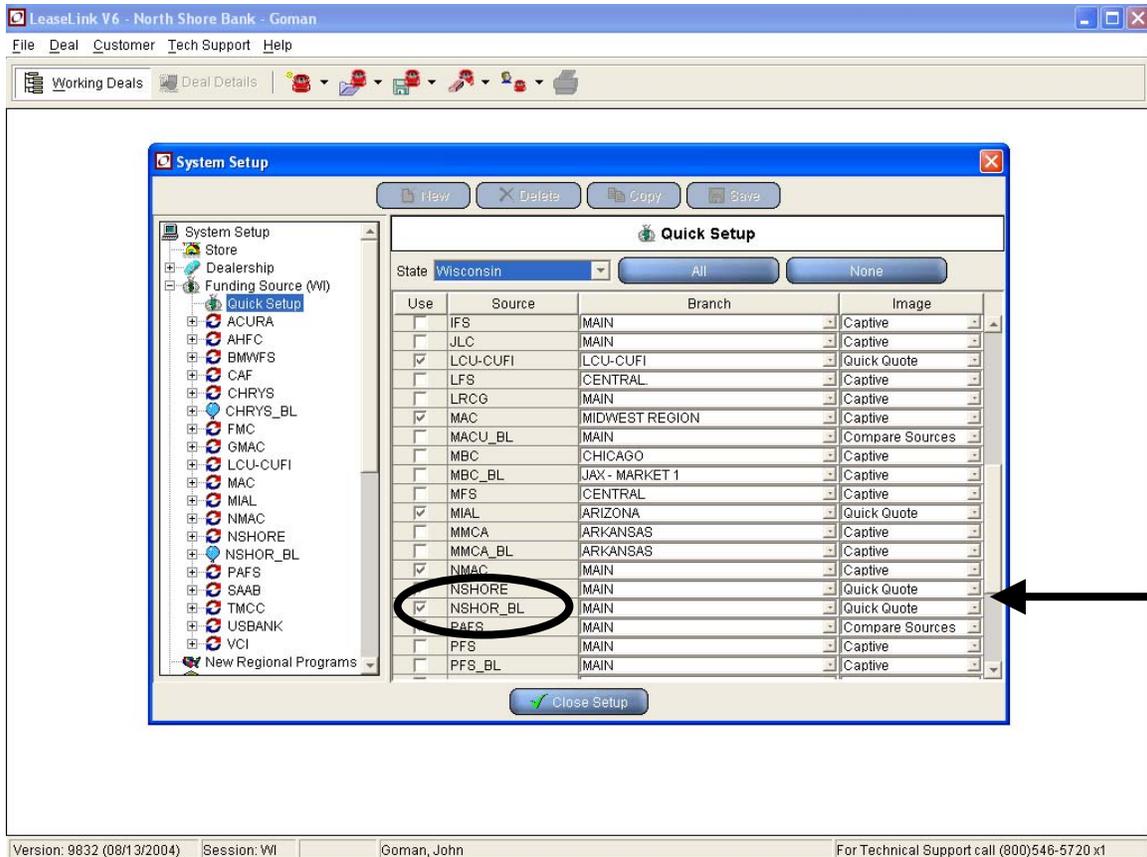


To activate the **North Shore Bank 1<sup>st</sup> Option** program in Lease Link open the File Menu and select System Set Up



Select Funding Source and then select Quick Set up



Scroll down to NSHOR BL, check the Use box, and select Quick Quote on the right hand side. Make sure you save the changes before you close setup.

LeaseLink V6 - North Shore Bank - Goman

File Deal Customer Tech Support Help

Working Deals Deal Details

Deal Info  
**Vehicle** New 2004 Chevrolet Malibu 4Dr Sedan LS AT [1ZT69]  
**Customer** (none) **Sales** Goman, John **MSRP** \$21,395.00 **Stock#**

Adjust Deal Results Worksheets AB Compare Exceptions

Terms  
 Best Preferred  
 Funding Source  
 Quick Quote  
 View  
 Balloon Grid  
 Data Image  
 Dealer  
 Detail Display  
 None  
 Custom Calc  
 Show all payments.

Balloon

| RT | RS | CT | TM | FS | FS Prg      | Rate Prg | Total Pmt  | RF    | Rt Fctr | CT Desc | Sell Price  | Total Profit | Cust\$Bal |
|----|----|----|----|----|-------------|----------|------------|-------|---------|---------|-------------|--------------|-----------|
|    |    |    |    |    | 36NSHOR_... | ST BASIC | \$488.02 + | 5.900 | Tier1   |         | \$21,395.00 | \$1,979.95   | \$582.52  |
|    |    |    |    |    | 48NSHOR_... | ST BASIC | \$405.97 + | 5.900 | Tier1   |         | \$21,395.00 | \$1,979.95   | \$500.47  |
|    |    |    |    |    | 60NSHOR_... | ST BASIC | \$353.14 + | 5.900 | Tier1   |         | \$21,395.00 | \$1,979.95   | \$447.64  |

Version: 9832 (08/13/2004) Session: WI Deal: WI Goman, John For Technical Support call (800)546-5720 x1



To view the 1<sup>st</sup> **Option** payments set the View menu to Balloon Grid.

There is also a Lease/Balloon Grid if you want to compare the two payments.